

Subject: Invitation to participate in 2nd Reverse Buyer-Seller Meet (RBSM) under RAMP Scheme, in Shillong, Meghalaya on 8th and 9th October, 2026

Benefits provided to Qualified foreign Buyers by FIEO for Reverse Buyer Seller Meets

The Federation of Indian Export Organisations (FIEO), set up by the Ministry of Commerce & Industry, Government of India, is pleased to announce the benefits extended to *qualified international buyers* participating in the upcoming Reverse Buyer–Seller Meets (RBSM) at Shillong, Meghalaya.

This circular outline the eligibility, facilities, and conditions for availing the support offered under the Hosted Buyer Programme.

1. Airfare Reimbursement ceiling in USD:

Buyer Region	Shillong, 8 – 9 October, 2026
Europe	750
USA, Canada	1150
Australia, New Zealand	700
Latin America, Mexico, South America	1150
Japan, Korea, China, Taiwan	600
Russia	650
East Africa, Tanzania, Kenya, Mauritius, etc	550
North Africa, Egypt, Morrocco etc	550
Rest of Africa	700
Central Asia, Armenia, Georgia, Uzbekistan, Kazakhstan etc	550
Gulf, West Asia, Middle East, Dubai etc	550
South East Asia, ASEAN	350
South Asia, Afghanistan	300

2. Complimentary Hotel Accommodation

Hotel Pinewood or State Convention Centre (3 nights and 3 Days)

Check-in: 7 October 2026 | Check-out: 10 October 2026 (3 nights)

Check-In time: 02:00 PM IST | Check-Out time: 12 PM IST

- Single occupancy rooms will be provided with complimentary breakfast, lunch and dinner.
- Buyers arriving before Check-In date and/or staying after Check-Out date, will have to bear accommodation expenses on their own.

3. Meals and Inclusions

- Complimentary breakfast, lunch and dinner (daily)

- Other meals, room service, minibar, beverages, liquor, etc., are chargeable to the buyer
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4. Airport Transfers & Local Transport

- Complimentary airport pick-up and drop
 - Complimentary local transport for all official event-related activities
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5. Buyer–Seller Meetings

- FIEO will arrange the B2B meeting area, seating, and refreshments
 - Buyers must attend all scheduled meetings
 - Buyers are encouraged to initiate MoUs and explore business opportunities / FIEO will be doing match making and share seller's details well in advance for the buyers to initiate business discussion so that buyers will be able to conclude at least one business deal during the B2B meetings
 - Buyers must carry: visiting cards, company brochures/literature
 - Post-event factory/business visits may be undertaken at buyers' discretion
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6. Eligibility Criteria for selection

- Company registration
- Documents pertaining to tax compliance
- Company profile
- Sourcing history from India
- Sectors interested along with specific products
- Mobile number
- Whatsapp Number
- Email id

7. Reimbursement Conditions

Reimbursement will be disbursed *after the programme* only upon submission of:

- Copy of valid passport
- Valid business or work visa (medical visa/tourist visas are not eligible)
- Air ticket copy
- Invoice/payment receipt
- All boarding passes
- The actual expenses on tickets and the ceiling as mentioned in the table, the reimbursement will be made whichever is lower. / Buyers should conclude at least one order /MOU during the B2B

Reimbursement will be made **in USD, in cash**, after verification of documents.

8. General Terms

- FIEO reserves the right to modify or withdraw any provisions of the hosted buyer programme based on operational requirements.
 - Facilities are subject to availability.
 - These benefits have been provided successfully in previous RBSM editions.
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For further details or assistance, please feel free to connect with:

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We look forward to your active participation in the RBSM and be part of a global and regional value chain.

With regards,

Juin Choudhury
Regional Head-FIEO ER