

UNION GLASS COMPANY LIMITED

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FOUNDED: 1973

Company overview

Union Glass (UG) is one of the leading pressed-glass products in Asia pacific and one of top three in South East Asia in table glassware products. The company develops, manufactures and sells a variety products used for tableware and strong in pressed glasses products such as Drinking glasses TUMBERS, Coffee and TEA glasses CUPS & SAUCER, Beer glasses MUGS, Foods and Rice PLATES & BOWLS, Cigarettes ASHTRAYS.

UG has three principal businesses: Wholesale market; Chain stores market and Advertising market or called 'Premium Market'.

The Wholesale market is focusing on selling the standard clear glasses though our partners in different countries. UG has been being number one in Thailand and Vietnam market until the present year, besides many small market shares in Philippines, Cambodia, Laos, Myanmar, Malaysia, Singapore, Korea, Japan, India, Pakistan, UAE, Egypt, Iran, Germany, England, Italy, USA, Canada, Brazil etc... Moreover, UG has been delivering products to the worldwide markets with equal to 100 forty feet containers a month for both wholesale market business and OEM business.

The Chain Stores market is focusing on selling both of our standard clear glasses and design printed glasses through Hypermarket, Department stores, Supermarket, retail chain stores such as Tesco, Big C, Makro, Casino, Daiso, Big Bazaar, US Dollar stores, Metro, Rastal, Future Group both in Thailand and worldwide markets.

The Premium market or advertising purpose is focusing on the ultimate customers from the global brands to the mini ones. With high quality of printing design of the customers' logo on the glasses for their marketing advertisement or other activities such as Asahi, Chang, Coca-Cola, Singha, Uniliver, Colgate, Nescafe, Paiken, Carrier, Toshiba and other thousands logo.

Certificates

SGS is a reputed LAB-TEST who is a trustful institute in the world that certify Union Glass' product. Any customers require their own LAB-TEST certificates to import to their countries according their government policy, UG is willing to cooperate to get that particular certificates.

Business partnership

Union Glass has a strongly OCOA policy 'One Country – One Agent' to mutual develop brand and market together with the partners like offices in Thailand, Vietnam, Laos, India. Thus, UG has been targeting to penetrate its brands to many countries worldwide through the trustful partner.

With our high quality and the reasonable price, we are welcome any company who are interested in being our business partner or interested in products line as a buyer.

