



## COMPANY PROFILES

### 1. DENTAL INAPLANT MANUFACTURER( 임플란트 제조업체)

#### **About Company:**

“D” has developed and sells a new single concept improving and making safe the installation of the dental implants. (본 사는 는 개선 및 치과 임플란트의 안전한 설치라는 새로운 하나의 개념을 개발하고 만들어 판매하고 있다.)

The loss of a tooth touches one person in two. This is essential to replace lost teeth. This is a public health problem! To have an operation to place an implant is heavy for the patient. With the classic method, the result of operation is not guaranty because every jaw is different and needs a specific treatment. The concept is more safe (-80% of problems), more quick (-60% working time), more accuracy (+/- 50 microns) patented and tested. Zingis® brings a unique concept with news surgeon tools (surgical guide), guide system training and high level consulting for implant manufacturers.

#### **Products/Services:**

Potentially, 2.9 million people can be treated with implants via our concept. Increasing through physiological effects: maximum utilization of bones, minimum oral and inter-dental space.

Other advantages: extreme speed and precision, predictability final of result.

The end users of our concept are dentist surgeons and laboratories. Behind Belgians boundaries we sell our products (tools, software and training) through implant manufacturers networks. Our concept gives opportunities of +360% new markets for implant manufacturer! This is a new market!

#### **Preferred Korean Company for B2B:**

Local manufacturers of same or similar item/s: implant manufacturers

(한국 내 임플란트를 제조 판매 하는 업체를 만나기 원함.)

### 2. WAFFLE MANUFACTURER (벨기에 와플 생산업체)

#### **About Company:**

SA is a factory created in 1932, producing traditional Belgian Waffles. SA is located in Brussels, capital of Belgium, capital of Europe where we pursuit the production of our premium and delicious bakery waffles. We offer several kinds of waffles, plain, with butter, with cinnamon, chocolate coated, filled with fruits, organic...

SA distributed his waffles in supermarkets as well as in the food service and sends his range of waffles all over the world.

SA waffles fresh bakery products may be loaded frozen. They are packed in bulk or in a retail


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pack, already labeled, so that the customer just has to defrost and put on the shelves the prepared pack.

SA is BRC and IFS certified as well as FDA registered.

#### **Preferred Korean Company for B2B:**

-Importer of bakery products, able to handle frozen products: our waffles are short shelf life products (one month). Therefore we need to freeze them (they would have 12 months shelf life) and 15days to 30 days after defrosting. So the importer needs to be able to handle frozen products.

냉동식품을 다룰 줄 아는 제과제빵 수입업체: 와플이 짧은 제품 수명 때문에 냉동시켜 12 달 가량 보관할 수 있고 해동 후에는 15 일 에서 30 일 가량 보관 가능합니다. 그렇기 때문에 냉동식품을 다룰 수 있는 업체를 만나기 원합니다.

-식품유통업자

-로컬 커스톰어- 기업(직수입공급업자)

-비슷한 제과제빵 제품을 다루는 업체

### **3. IT**

#### **About Company:**

R.C. is specialized in source code analysis and transformation, mainly applied to tow domains(주로 도메인에 적용되는 소스 코드 분석과 변형을 전문으로 하고 있습니다):

-Legacy modernization, with unique offerings to migrate CA-DATACOM and Progress systems to open platforms. Theses offerings cover the full scope of such migration projects, including data migrations, code rehosting and integration services.

-Coding guidelines enforcement, to guarantee a consistent coding style across a company's software systems and statically detect a number of possible flaws and defects.

#### **Products/ Services:**

For coding guidelines enforcement systems: Our tools offer unique flexibility in terms of allowing the customers to implement their own coding rules( or having them implemented by a third party) rather than being limited to a fized set of built-in coding guidelines.

For Migrations/Rehosting: For a number of markets(Progress, PACBASE, DeltaCoboL and MetaCobol migration) we are the only player in the market. For others (DATACOM, Progress) our solutions are cheaper, more flexible and more comprehensive than our competitors.

#### **Preferred Korean Company for B2B:**

We are interested in meeting companies active in the migration and mainframe rehosting business. (마이그레이션과 메인 프레임 리호스팅 비즈니스에 활발한 업체들을 만나기 원합니다.)

We don't need more than superficial level of local technical support.

(로컬 기술 서포트의 표면적 수준 이상은 원치 않습니다)



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We would also welcome a partner who is also active in other countries in the area (such as Japan for instance). (일본등 다른 나라에서 또한 활동하는 파트너도 만나기를 원합니다.)