



Company profile of Telecom bedrijfscommunicatie b.v.

Introduction:

Telecom bedrijfscommunicatie b.v. has been a Dutch manufacturer and supplier of pneumatic tube systems for more than 40 years. Telecom's philosophy is to have all activities, from design to R&D and from production to after sales services in one hand. This philosophy is the solid foundation for our expertise. With new technologies Telecom continues to develop pneumatic tube systems for hospitals, retail chains, supermarkets, manufacturing facilities, large distribution centres, warehouses, government buildings or any organization wanting a quick, efficient logistic system. The Telecom systems are of a high quality and reliability and are designed for the transport of lab samples and documents, distribution of pharmacy products, cash handling, delivery of small parts and numerous other applications.

In more than 45 countries worldwide the Telecom distributors provide a full range of services for all kinds of pneumatic tube systems.

We are looking for representation in your country.

The partner program of Telecom focuses on all kinds of businesses that want to expand their market position in co-operation with Telecom.

Some partner criteria are:

- Ambition to expand their business
- Market exposure with successful sales power
- Installation and service capacities
- Willing to invest time in gaining knowledge about Telecom's systems

For example:

Companies with know-how of consulting, selling, engineering, installation and servicing pneumatic tube systems.

Companies active in the healthcare sector (i.e. electrical or mechanical contractors).

Companies active in the supermarket and retail sector (i.e. security, cash handling, electrical or mechanical contractors).

Other interested companies are also welcome to contact us.

We offer:

Telecom offers a non-exclusive partnership. However if the partnership is successful we may consider a sole distributor agreement in future. Our "Partner Program" contains all necessary elements for commercial, marketing and technical matters to become an accredited Telecom distributor. Telecom's support helpdesk provides a vast, extensive know-how and support worldwide.

Contact:

Telecom bedrijfscommunicatie b.v.
P.O. Box 273
3330 AG Zwijndrecht
The Netherlands

Attn. : Mr. W. Smith
Phone : +31 10 - 447 00 22
Fax : +31 10 - 447 09 04
Mobile : +31 6 - 20 12 97 11
E-mail : wsmith@telecom.nl
Website : www.telecom.nl