



**COMMERCIAL SERVICE KOREA**  
**Office for Commercial Affairs**  
**The Embassy of the United States of America**  
(for mail from the U.S.) (for other mail)  
American Embassy American Embassy  
Unit #15550 32 Sejong-ro, Jongno-gu  
APO AP 96205-5550 Seoul 110-710, Korea

August 16, 2012

Dr. Lee, Ju-tae  
Chairman  
Korea Importers Association  
KOIMA Bldg., 218, Hankang-ro 2ga,  
Yongsan-gu, Seoul, 140-875

Dear Dr. Lee:

The United States Embassy in Korea extends its appreciation to you for your leadership in promoting closer cooperation between our two nations and closer business collaboration between U.S. and Korean companies.

I write to share with you the information that several Governors from my country will visit Seoul in September and October of this year. There may be opportunities for your members to meet with State officials about investment in the US during these visits.

We hope that you will inform the member companies of your association who may be evaluating potential investments in these States. Below, please find the dates these Governors are coming and the point of contact in each state who will be working on setting appointments for the Governor and members of the delegation.

Currently, the following Governors plan to visit Seoul:

<b>Governor</b>	<b>Contact</b>
Mississippi Governor Bryant (September)	John Jackson ( <a href="mailto:jjackson@mississippi.org">jjackson@mississippi.org</a> )
Nevada Governor Sandoval (September)	Alan Di Stefano ( <a href="mailto:adistefano@diversifynevada.com">adistefano@diversifynevada.com</a> )
Washington Governor Gregoire (October)	Mary Trimarco ( <a href="mailto:Mary.Trimarco@commerce.wa.gov">Mary.Trimarco@commerce.wa.gov</a> )

Please feel free to ask any companies interested in investment in the US to reach out to the contacts listed above. All US states welcome Korean investment. I am also including the list of FDI contacts for every US state for your members, any of whom would welcome inquiries about investment in their respective states now or in the future. Your members can also find information on each state through links on our SelectUSA website at <http://selectusa.commerce.gov/>.

We would greatly appreciate your sharing information on this opportunity with appropriate members of your organization. If you have any questions, please do not hesitate to contact Mrs. Heesook Baik in our office at 397-4216.

Thank you for your assistance.

Sincerely,

Jim Sullivan  
Minister-Counselor for Commercial Affairs



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일 시: 2012년 8월 16일  
 수 신: 한국수입업협회 이주태 회장님  
 제 목: 미국 주지사 및 무역사절단 방한 안내

주한 미국대사관은 한미 양국 간의 유대 증진과 경제 교류 협력 추진에 앞장서고 계시는 귀 협회의 노고에 깊은 감사의 말씀을 드리는 바입니다.

아울러 올해 9월과 10월 사이에 계획된 미국의 수개 주의 주지사들과 무역사절단의 방한 일정을 안내해 드리오니 대미 투자에 관심있는 귀 협회 회원사들에게 이 소식이 많이 알려지기를 희망합니다. 귀 협회의 회원사들은 각 주에서 방한하는 투자 담당관을 만날 수 있는 기회를 가짐으로써 대미 투자에 관하여 의논하실 수 있게 될 것입니다.

이번 방한 기간 동안 대미 투자와 관련하여 귀 협회 회원사들과 주정부 관료와의 적극적인 투자 상담 및 교류의 기회가 있기를 바라며 방한하는 주정부의 투자담당자 연락처를 다음과 같이 알려 드립니다.

**주지사 (방한일정)**

**투자담당**

미시시피 주지사 필 브라이언트 (9월)  
 Mississippi Governor Bryant (September)

존 잭슨 (jjackson@mississippi.org)  
 John Jackson (jjackson@mississippi.org)

네바다 주지사 브라이언 샌도벌 (9월)  
 Nevada Governor Sandoval (September)

알랜 디 스테파노 (adistefano@diversifynevada.com)  
 Alan Di Stefano (adistefano@diversifynevada.com)

워싱턴 주지사 크리스 그레고리 (10월)  
 Washington Governor Gregoire (October)

메리 트리마코(Mary.Trimarco@commerce.wa.gov)  
 Mary Trimarco (Mary.Trimarco@commerce.wa.gov)

미국 주정부는 한국의 대미투자를 환영하며 미시시피, 네바다, 그리고 워싱턴 주의 투자에 관심이 있는 회원사분들은 위의 담당자에게 연락을 주시면 자세한 내용을 안내 받으실 수 있습니다.

또한 미국의 다른 주의 투자에 관심이 있는 회원사분들을 위하여 미국 모든 주의 투자담당자 명단을 첨부하여 드립니다. 미국 정부의 "SelectUSA" 웹사이트 (<http://selectusa.commerce.gov/>)에서 대미 투자와 관련된 보다 자세한 정보를 제공해 드리오니 참고하여 주십시오.

위의 정보가 귀 협회 회원사들에게 많이 알려지기를 바라며, 그밖에 대미 투자와 관련하여 문의사항이 있으시면 주한미국대사관 상무부 백희숙 투자담당에게 연락 주시기 바랍니다. (T. 397-4216)

대단히 감사합니다.

주한미국대사관 상무공사  
 짐 설리반

# SELECTUSA CONTACT LIST – STATE DESIGNATED INVESTMENT OFFICIALS

SelectUSA \* U.S. Department of Commerce \* 1-202-482-6800 \* info@selectusa.gov

<b>ALABAMA</b>	Linda Swann Tel. 1-334-353-0221	Alabama Development Office Fax 1-334-242-5669	401 Adams Avenue linda.swann@ado.alabama.gov	Montgomery, AL 36130 http://www.ado.alabama.gov
<b>ALASKA</b>	Cindy Sims Tel. 1-907-269-7455	Anchorage Office of the Governor Fax 1-907-269-7461	550 West 7th Avenue, Suite 1700 cindy.sims@alaska.gov	Anchorage, AK 99501 http://www.alaska.gov
<b>ARIZONA</b>	Don Cardon Tel. 1-602-771-1160	Arizona Department of Commerce Fax 1-602-771-1200	1700 W. Washington, Suite 600 done@azcommerce.com	Phoenix, AZ 85007 http://www.azcommerce.com
<b>ARKANSAS</b>	Becky Thompson Tel. 1-501-682-2052	Arkansas Economic Development Commission Fax 1-501-682-7394	900 West Capitol bthompson@arkansasedc.com	Little Rock, AR 72201 http://www.arkansasedc.com
<b>CALIFORNIA</b>	Mather Kearney Tel. 1-916-322-0578	Governor's Office of Economic Development Fax 1-916-322-0693	1400 N Street, Second Floor mather.kearney@gov.ca.gov	Sacramento, CA 95814 http://www.business.ca.gov
<b>COLORADO</b>	Sandi Molanen Tel. 1-303-892-3857	International Investment & Initiatives Fax 1-303-892-3848	1625 Broadway, Suite 2700 sandi.molaner@state.co.us	Denver, CO 80202 http://www.advancecolorado.com
<b>CONNECTICUT</b>	Catherine Smith Tel. 1-860-270-8010	CT Dept of Econ and Community Development Fax 1-860-270-8008	505 Hudson Street catherine.smith@ct.gov	Hartford, CT 06106 http://www.ct.gov/ecdd/
<b>DELAWARE</b>	John Pastor Tel. 1-302-577-8465	Department of State Fax 1-302-577-1176	820 N. French Street john.pastor@state.de.us	Wilmington, DE 19801 http://tic.sos.delaware.gov
<b>DISTRICT OF COLUMBIA</b>	Victor Hoskins Tel. 1-202-727-3971	Mayor's Office Fax 1-202-727-6703	1350 Pennsylvania Ave, NW, Suite 317 victor.hoskins@dcd.gov	Washington, DC 20004 http://dcbiz.dc.gov
<b>FLORIDA</b>	Manny Mencía Tel. 1-305-808-3660	Enterprise Florida Fax 1-305-808-3586	201 Alhambra Circle, Suite 610 mmencia@florida.com	Coral Gables, FL 33134 http://www.florida.com
<b>GEORGIA</b>	Kathe Falls Tel. 1-404-962-4120	Georgia Department of Economic Development Fax 1-404-962-4121	75 Fifth Street N.W., Suite 1200 kfalls@gecorgia.org	Atlanta, GA 30308 http://www.georgia.org
<b>HAWAII</b>	Richard Lim Tel. 1-808-586-2355	Dept. of Business, Economic Dev and Tourism Fax 1-808-586-2377	P. O. Box 2359 director@dbedt.hawaii.gov	Honolulu, HI 96813 http://www.hawaii.gov/dbedt
<b>IDAHO</b>	Damien Bard Tel. 1-208-334-2650 x2116	Economic Development Division Fax 1-208-334-2631	700 West State Street damien.bard@trade.idaho.gov	Boise, ID 83720 http://www.idhowsorks.com
<b>ILLINOIS</b>	Bob Westover Tel. 1-312-814-7179	Dept. of Commerce and Economic Opportunity Fax 1-312-814-6581	100 W. Randolph, Suite 3-400 bob.westover@illinois.gov	Chicago, IL 60601 http://www.illinoisbiz.biz
<b>INDIANA</b>	Stephen J. Akard Tel. 1-317-234-2083	Indiana Economic Development Corporation Fax 1-317-232-4146	One North Capitol Ave., 7th Floor sakard@iedc.in.gov	Indianapolis, IN 46204 http://www.iedc.in.gov
<b>IOWA</b>	Beth Balzer Tel. 1-515-725-3111	Iowa Department of Economic Development Fax 1-515-725-3010	200 East Grand Avenue beth.balzer@iowa.gov	Des Moines, IA 50309 http://www.iowalifechanging.com
<b>KANSAS</b>	John Watson Tel. 1-785-296-1866	Kansas Department of Commerce Fax 1-785-296-5263	1000 S.W. Jackson St., Suite 100 jwatson@kansascommerce.com	Topeka, KS 66612 http://www.kansascommerce.com
<b>KENTUCKY</b>	Jeanine Duncliff Tel. 1-502-782-1952	Kentucky Cabinet for Economic Development Fax 1-502-564-3256	300 West Broadway jeanine.duncliff@ky.gov	Frankfort, KY 40601 http://www.thinkkentucky.com
<b>LOUISIANA</b>	Larry Collins Tel. 1-225-342-4323	Department of Economic Development Fax 1-225-342-5349	P.O. Box 94185 lcollins@la.gov	Baton Rouge, LA 70804-9185 http://www.lided.state.la.us
<b>MAINE</b>	Janine Bissailion-Cary Tel. 1-207-541-7400	Maine International Trade Center Fax 1-207-541-7420	511 Congress Street, Suite 100 info@mitc.com	Portland, ME 04101 http://www.mtc.com
<b>MARYLAND</b>	Robert Walker Tel. 1-410-767-0680	MD Dept. of Business and Economic Development Fax 1-410-333-4302	400 East Pratt Street, 15 <sup>th</sup> Floor rwalker@choosenaryland.org	Baltimore, MD 21202 http://www.choosenaryland.org
<b>MASSACHUSETTS</b>	Ken Brown Tel. 1-617-830-5401	MA Office of International Trade & Investment Fax 1-617-457-7851	212 Northern Avenue, E. Bldg 1, #300 ken.brown@state.ma.us	Boston, MA 02210 http://www.mass.gov/moti
<b>MICHIGAN</b>	Lisa Brown Tel. 1-517-241-9635	MI Economic Development Corporation Fax 1-517-241-3683	300 N. Washington Square brownl10@michigan.org	Lansing, MI 48913 http://www.michigan.org
<b>MINNESOTA</b>	Mark Lofthus Tel. 1-651-259-7432	Dept. of Employment and Economic Development Fax 1-651-296-3555	332 Minnesota Street, Suite E200 mark.lofthus@state.mn.us	St Paul, MN 55101 http://www.positivelyminnesota.com
<b>MISSISSIPPI</b>	John Henry Jackson Tel. 1-601-359-3155	Mississippi Development Authority Fax 1-601-359-4339	P.O. Box 849 jackson@mississippi.org	Jackson, MS 39205 http://www.mississippi.org
<b>MISSOURI</b>	Dennis Pruitt Tel. 1-314-725-0949	Missouri Partnership Fax 1-314-725-0743	120 S. Central Avenue, Suite 1150 dennis@missouripartnership.com	St. Louis, MO 63105 http://www.missouripartnership.com
<b>MONTANA</b>	Chris Aageson Tel. 1-406-444-1355	Governor's Office of Economic Development Fax 1-406-444-3674	State Capitol, P.O. Box 200801 caageson@mt.gov	Helena, MT 59620 http://commerce.mt.gov

NEBRASKA	Catherine Lang Tel. 1-402-471-3747	Department of Economic Development Fax 1-402-471-3778	301 Centennial Mall South, 4 <sup>th</sup> Floor catherine.lang@nebraska.gov	Lincoln, NE 68509 http://www.nedcd.org
NEVADA	Alan DiStefano Tel. 1-775-687-9912	Nevada Commission on Economic Development Fax 1-775-687-9925	808 W. Nye Lane adistefano@diversifynevada.com	Carson City, NV 89703 www.expandnevada.com
NEW HAMPSHIRE	Roy Duddy Tel. 1-603-271-2341	Dept. of Resources and Economic Development Fax 1-603-271-6784	P.O. Box 1836 rduddy@drded.state.nh.us	Concord, NH 03301 http://www.nhconomy.com
NEW JERSEY	Lauren H. Moore, Jr. Tel. 1-609-292-3863	New Jersey Business Action Center Fax 1-609-292-5509	225 West State Street, 3 <sup>rd</sup> Floor lauren.moore@sos.state.nj.us	Trenton, NJ 08625 http://nj.gov/state/bac/
NEW MEXICO	Brent Eastwood Tel. 1-505-827-2486	New Mexico Economic Development Department Fax 1-505-827-0328	1100 St. Francis Drive brent.eastwood@state.nm.us	Santa Fe, NM 87505 http://www.tradenm.com
NEW YORK	Lennox Ruiz Tel. 1-212-803-2344	NYS Department of Economic Development Fax 1-212-803-2399	30 South Pearl Street lruiz@empire.state.ny.us	Albany, NY 12245 http://www.empire.state.ny.us
NORTH CAROLINA	Martyn Johnson Tel. 1-919-733-8572	North Carolina Department of Commerce Fax 1-919-733-4563	4310 Mail Service Center mjohanson@nccommerce.com	Raleigh, NC 27699 http://www.thrivenc.com
NORTH DAKOTA	Paul Lucy Tel. 1-701-328-5300	North Dakota Department of Commerce Fax 1-701-328-5320	1600 East Century Avenue, Suite 2 plucy@nd.gov	Bismarck, ND 58502 http://www.ndbusiness.com
OHIO	Mindy McLaughlin Tel. 1-614-300-1355	Jobs Ohio Fax 1-614-463-1540	Riffe Building, 29th Floor mclaughlin@jobs-ohio.com	Columbus, OH 43215 http://www.jobs-ohio.com
OKLAHOMA	Erika Lucas Tel. 1-405-815-5187	Oklahoma Department of Commerce Fax 1-405-605-2987	900 N. Stiles Avenue erika_lucas@okcommerce.gov	Oklahoma City, OK 73104 http://www.okcommerce.gov
OREGON	Tim McCabe Tel. 1-503-986-0106	Business Oregon Fax 1-503-581-5115	775 Summer Street, NE Suite 200 tim.mccabe@state.or.us	Salem, OR 97301 http://www.oregon4biz.com
PENNSYLVANIA	Wilfred Muskens Tel. 1-717-214-5324	Dept. of Community & Economic Development Fax 1-717-772-5106	400 North Street, 4th Floor wmuskens@state.pa.us	Harrisburg, PA 17120 http://www.newpa.com
RHODE ISLAND	Katherine Tufts Tel. 1-401-278-9100 x139	RI Economic Development Corporation Fax 1-401-273-8270	315 Iron Horse Way, Suite 101 kiftufts@riedc.com	Providence, RI 02908 http://www.riedc.com
SOUTH CAROLINA	Jennifer Noel Tel. 1-803-737-0421	South Carolina Department of Commerce Fax 1-803-737-0818	1201 Main Street, Suite 1600 jnoel@sccommerce.com	Columbia, SC 29201 http://www.sccommerce.com
SOUTH DAKOTA	Chris Maxwell Tel. 1-605-773-5310	Governor's Office of Economic Development 711 E. Wells Ave.	711 E. Wells Ave. chris.maxwell@state.sd.us	Pierre, SD 57501 http://www.sdradwork.com
TENNESSEE	Kingsley Brock Tel. 1-615-532-9821	TN Dept. of Econ. and Community Development Fax 1-615-741-5829	312 Eighth Avenue N., 11th Floor kingsley.brock@state.tn.us	Nashville, TN 37243 http://state.tn.us/ccd/
TEXAS	Roberto DelHoyos Tel. 1-512-936-0250	Office of the Governor Fax 1-512-936-0080	P.O. Box 12428 rdehoyos@gov.texas.gov	Austin, TX 78711 http://www.governor.state.tx.us/ccodev
UTAH	Kelsy Alsop Tel. 1-801-538-8737	Governor's Office of Economic Development Fax 1-801-538-8889	324 South State Street, Suite 500 kalsup@utah.gov	Salt Lake City, UT 84111 http://www.educialh.org
VERMONT	Brennan Duffy Tel. 1-802-828-1680	Department of Economic Development Fax 1-802-828-3258	One National Life Drive, 6th Floor brennan.duffy@state.vt.us	Montpelier, VT 05620 http://www.thinkvermont.com
VIRGINIA	Paul Grossman, Jr. Tel. 1-804-545-5752	Virginia Economic Development Partnership Fax 1-804-545-5751	P.O. Box 798 pgrossman@yesvirginia.org	Richmond, VA 23218 http://www.yesvirginia.org
WASHINGTON	Mark Calhoun Tel. 1-206-256-6137	Washington State Department of Commerce Fax 1-206-256-6158	2001 6 <sup>th</sup> Avenue, Suite 2600 mark.calhoun@commerce.wa.gov	Seattle, WA 98121 http://www.choosewashington.com
WEST VIRGINIA	Stephen Spence Tel. 1-304-957-2067	West Virginia Development Office Fax 1-304-558-0449	State Capitol stephen.e.spence@wv.gov	Charleston, WV 25305 http://www.wvopenforbusiness.com
WISCONSIN	Scott Mosley Tel. 1-608-264-7821	Wisconsin Economic Development Corporation Fax 1-608-266-5551	201 W. Washington Avenue, 6 <sup>th</sup> Floor scott.mosley@wmedc.org	Madison, WI 53703 http://wmedc.org
WYOMING	Ben Avery Tel. 1-307-777-2863	Wyoming Business Council Fax 1-307-777-5411	124 West 15 <sup>th</sup> Street ben.avery@wyo.gov	Cheyenne, WY 82002 http://wyomingbusiness.gov
AMERICAN SAMOA	Alex Zodiacaal Tel. 1-684-633-5155	American Samoa Department of Commerce Fax 1-684-633-4195	2nd Floor EOB alex.zodiacaal@doc.as	Utulei, AS 96799 http://americansamoa.gov
GUAMI	Karl Pangelinan Tel. 1-671-647-4332	Guan Econ. Development Authority Fax 1-671-649-4146	590 S. Marine Corps Dr., Suite 511 tblaz@guamdata.net	Tamuning, GU 96913 http://www.investiguan.com
NORTHERN MARIANA ISLANDS	Sixto K. Igsonmar Tel. 1-670-664-3077	Department of Commerce Fax 1-670-664-3067	Capitol Hill sec.igsonmar@commerce.gp.mp	Saipan, MP 96950 http://www.commerce.gp.mp
PUERTO RICO	Jose Perez-Riera Tel. 1-787-765-2900	Dept. of Economic Development and Commerce Fax 1-787-753-4094	355 F.D. Roosevelt Ave., Suite 401 jose.perez-riera@ddepr.com	Hato Rey, PR 00918 http://www.ddepr.com
VIRGIN ISLANDS	Percival E. Clouden Tel. 1-340-714-1700	Economic Development Authority Fax 1-340-774-0990	5055 Norte Gate #5, P.O. Box 305038 peclouden@usviwebda.org	St. Thomas, VI 00802 http://www.usviwebda.org