

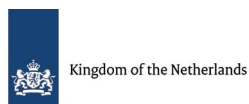
Invitation



XIII Dairy Cooperatives Forum in Augustów

The most important event of the dairy industry in the eastern part of Europe

Honorary Patrons:



Agenda of the XIII Dairy Cooperatives Forum

First Day, September 10th 2015

- 9.00 Registration of the Participants***
- 11.00 Inaugural session**
Structure of the dairy cooperative sector worldwide – to what extent it is able to respond to new challenges.
Discussion panel
- 13.30 Afternoon session I**
Competitiveness of dairy products – assessment, determining factors, opportunities of development on third country markets.
Discussion panel
- 15.30 Afternoon session II**
Promotion – possibilities of development and forms of support.
Discussion panel
- 16.15 Partner Showcase Meeting**
- 17.15 Evening session**
Trends in EU milk regulations.
Discussion panel
- 20.00 Lake-side outdoor dinner**

Second Day, September 11th, 2015

- 9:30 Morning session I**
World crisis – how it influences and affects the milk market.
Discussion panel
- 11:30 Morningsession II**
European dairy sector following the abolition of the quota system.
Discussion panel
- 13:45 Afternoon Session I**
Strategies of the dairy sector development in Poland and worldwide.
Discussion panel
- 15:45 Concluding session**
European dairy sector – opportunities and threats.
Discussion panel
- 19:00 IX Ranking of Dairy Cooperatives and the ceremony of awarding the winners of statuettes.**
- 20:00 Gala dinner**

Third Day, September 12th, 2015

- 9.30 Plenary session/B2B meetings**
- 13.00 End of the conference**

*Please note that on the day of arrival rooms will be ready for check-in from 2:00 p.m.
Early check-in depends on room availability at the time of your arrival.

The organizer reserves the right to make changes to the program at any time.
Conference will be conducted in Polish and English.

The organizers provide simultaneous translation.

BUSINESS POSSIBILITIES FORUM!

Dairy Cooperatives Forum is a unique place to establish fruitful business relationships, which may in fact influence growth of trade and effectively influence bilateral economic relations. Withdrawn milk quotas as well as the Russian embargo both motivate to look for new markets.

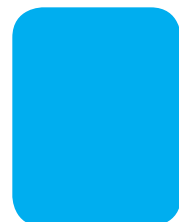
This year for the first time special B2B meetings will be held. Forum organizers in cooperation with the Ministry of Agriculture and Rural Development invite importers from third countries.

More details about confirmed representatives of third countries and B2B meetings will be sent soon to all registered participants.

Ladies and Gentlemen,

I have the honor to invite you to participate in the 13th Dairy Cooperatives Forum, which is today the largest and most prestigious conference of the dairy industry in Poland. It will be held on September 10 - 12, 2015 in Augustów. This is a special year for Polish and world dairy. Long-term regulating milk market mechanism - milk quotas - has come to an end. The new situation will be a challenge for the national dairy, which have to demonstrate their ability to compete in the European and global markets. The market situation is very dynamic. Ukrainian conflict and Russian embargo shook the EU export market. Poland has a large potential for the production and processing of milk. Finding new markets is an integral part of the development of the dairy sector. This year, future of the European and global dairying will be discussed by presidents of cooperatives and dairies. Representatives from many countries already confirmed their presence. We are honored to host representatives of key national institutions. It is the perfect place to strengthen mutual contacts and relations for the benefit of development of Polish dairy industry. The substantive value and the quality of our Forum is brought by FSM participants, so today I invite you to build a common vision and to debate on the development strategy of the European dairy industry.

Agnieszka Maliszewska
Organizer of Dairy Cooperatives Forum



Ladies and Gentlemen,

Big changes that await Polish farmers after abolition of the quota system will challenge the whole economy. I am sure that the Polish Dairy Cooperatives will use this time to increase the competitiveness of the EU market. Poland is currently the fourth milk producer in the European Union, after Germany, France and Britain. Our goal is to place Poland in the third position in Europe within two years. In addition, the Russian embargo has forced us to diversify the market and explore new markets. Facing these developments, the thirteenth edition of Dairy Cooperatives Forum is a unique opportunity to discuss opportunities and threats faced by Polish dairying. It is imperative to use the fact that situation for dairy products in the world is still not bad. As previous FSM editions proved, dairy industry in Poland is strong and I am sure that it will enter new markets very soon. Let us build the image and position of Polish milk together.

Marek Sawicki
Minister of Agriculture and Rural Development





Ladies and Gentlemen,

Augustów Dairy Cooperatives Forum is a place to discuss the future of Polish, European and global dairy industry and to make important decisions for the industry. Poland is one of the leading producers of milk in Europe and worldwide. And its production potential is even greater.

Russian embargo on dairy products and milk quota abolition brings a lot of questions about the production of milk in the European Union, in the world as well as about the shape of the market. There was a large decline in prices of dairy products in the beginning of the year. This carries a risk of falling milk procurement prices and deterioration in financial liquidity of milk producers. Dairy Cooperative Forum is the only event in the country, which gives you the chance to exchange opinions and experience with so many representatives from Poland and abroad. New conditions for the production of milk requires a different approach. It requires cooperation and talks in a wide group of dairy farmers, dairy cooperatives CEOs, ministries representatives and government agencies as well as trade unions representatives to introduce new solutions.

Edmund Borawski
President of the Polish Milk Chamber, Member of the Polish Parliament (Sejm), President of Dairy Cooperative SM MLEKPOL



Ladies and Gentlemen,

Thank you very much for the invitation to the XIII Polish Dairy Cooperative Forum in Augustów (PL), 10 – 12 September 2015.

It is with a huge pleasure that Michel Nalet, EDA President, and I, will join you again in Augustów this year.

Not only is your Augustów Dairy Cooperative Forum a true meeting point of dairy people from central Europe and beyond, but also dairy cooperatives and private dairy companies.

With the ‚new start‘ of the European Dairy sector in 2015, the exchange within our sector accross Europe and the benchmarking of the different approaches might be more important than ever!

Already in 2014, we appreciated the high level discussions with the dairy audience and the outstanding speakers.

The focus of this years‘ program is clearly on European and international dairy affairs. This focus is underlined by the prominent speakers‘ list of the XIII Polish Dairy Cooperative Forum: next to the most knowledgeable and influential speakers from Poland, like Professor Andrzej Babuchowski and the Polish Minister of Agriculture, dr Marek Sawicki, Director General Jerzy Plewa (DG AGRI), dott Attilio Zanetti (Zanetti, Italy), Michel Nalet (Lactalis, France), Kirsten Holm Svensen (DDB, Denmark), Francis Reid (Fonterra, New Zealand) will share their insight into the future of the lactosphere.

Alexander Anton
Secretary General
European Dairy Association (EDA)

www.forum-mleczarskie.org

XIII Dairy Cooperatives Forum Speakers and Panelists



prof. Andrzej Babuchowski
Minister - Counsellor,
Permanent Representation of the Republic
of Poland to the European Union



Edward Bajko
President of Dairy Cooperative Spomlek



Ludwig Börger
Head of Milk Department,
Deutscher Bauernverband e.V./CEO
of QM-Milch e.V.



Jan Dąbrowski
President of Dairy Cooperative OSM Łowicz;
Member of the Board, Polish Chamber of Milk



Jan Dworniak
Audit Analysis Research Center
and Financial Consulting



Grzegorz Gańko
President of Dairy Cooperative OSM Sierpc;
Member of the Board, Polish Chamber of Milk



Andrzej Grabowski
President of Polmlek



Grzegorz Grzeszkowiak
President of Dairy Cooperative SM w Gostyniu



Leszek Hądzlik

President, Polish Federation of Cattle Breeders and Dairy Farmers



Martijn Homan

Counsellor for Agriculture, Nature and Food Quality in Embassy of Netherland in Poland



Kirsten Holm Svendsen

Dairy Policy Director Danish Dairy Board



Philippe Jachnik

International Consultant in Dairy Economics and Policies



Zbigniew Kalinowski

President of Dairy Cooperative OSM Piątnica;
Vice-President, Polish Chamber of Milk



Damien Lacombe

President of Sodiaal Union
and a dairy farmer from France



Attila Nagy

Head of Unit,
Hungarian Ministry of Agriculture



Michel Nalet

President of European Dairy Association



Marek Pirsztuk
Chief Veterinary Officer,
General Veterinary Inspectorate



Jerzy Bogdan Plewa
Director-General in the Directorate General for Agriculture
and Rural Development



Francis Reid
Policy & Advocacy Manager - Europe,
Russia & Middle East and Africa, Fonterra



Joerg Seifert
Secretary General of FEFANA - EU Association of Specialty Feed
Ingredients and their Mixtures



prof. Jadwiga Seremak – Bulge
Institute of Agricultural and Food Economics



Hélène Simonin
Director Food, Environment&Health of European Dairy Association



Piotr Szajner
Institute of Agricultural and Food Economics - National Research Institute



Attilio Zanetti
Managing Director Zanetti S.p.A.,
Vice-President of European Dairy Association,
Vice-President Of Food Drink Europe

XIII DAIRY COOPERATIVES FORUM PARTNERS

Strategic Partners:



Golden Partners:



Silver Partners:



Brown Partners:



Media Patrons:



Conference registration:

General Terms and Conditions for Participants

Detailed terms of participation and application form available at:

www.forum-mleczarskie.org

Participation in the Forum includes: open access to conference sessions and keynote session, B2B meetings, all events including the gala, gala dinner and Partner Showcase Meeting.

For more information about registration and participation please contact 13th FSM Operating Office

tel. +48 85 743 68 56

rejestracja@forum-mleczarskie.org