



Taiwan International  
**Fisheries**   
 & **Seafood Show**

**NOV. 9 ~ 11**

[www.taiwanfishery.com](http://www.taiwanfishery.com)



**2017**



Marine Biotechnology



Processing Equipment



Fishery Equipment  
and Technology



Fishery Services



Aquaculture




Local Government &  
Academia



Seafood and Value-  
Added Seafood



Overseas Exhibitors

Directed by :  Fisheries Agency, Council of Agriculture, Executive Yuan

 Kaohsiung City Government

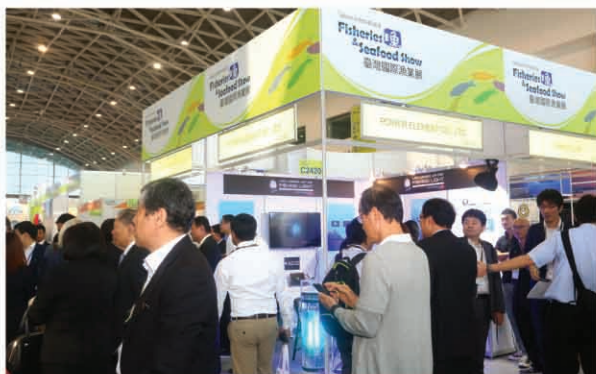
Organized by :  TAITRA Taiwan External Trade Development Council(TAITRA)  My Exhibition Co., Ltd.

Sponsored By :  Bureau of Foreign Trade, MOEA



## A Platform To Generate Business Opportunities, Deals & Networks

- Taiwan International Fisheries and Seafood Show is a trade show platform designed to connect and generate business agreement and networking between exhibitors, buyers and marine experts.
- 6,553 trade buyers and visitors from 56 countries. 76% from Asia do business with 212 exhibitors from 21 countries. The success of Taiwan International Fisheries and Seafood Show 2016 has established as one of the “must” visit flagship shows in Asia.
- Taiwan International Fisheries and Seafood Show deliver a complete chain platform of the seafood, fishing vessels, fishing equipment, aquaculture, marine bio-technology, processing equipment and life services.
- Taiwan International Fisheries and Seafood Show will be held in Kaohsiung Maritime Metropolis Taiwan and establish as the hub to connect Asian market to the entire market in the world.



### Amacore Seafood Mr. Rob Jansen Purchasing Manager

I'm looking for the frozen seafood, basically at the higher end market products. Taiwan has high quality process and that something what we are sourcing for.



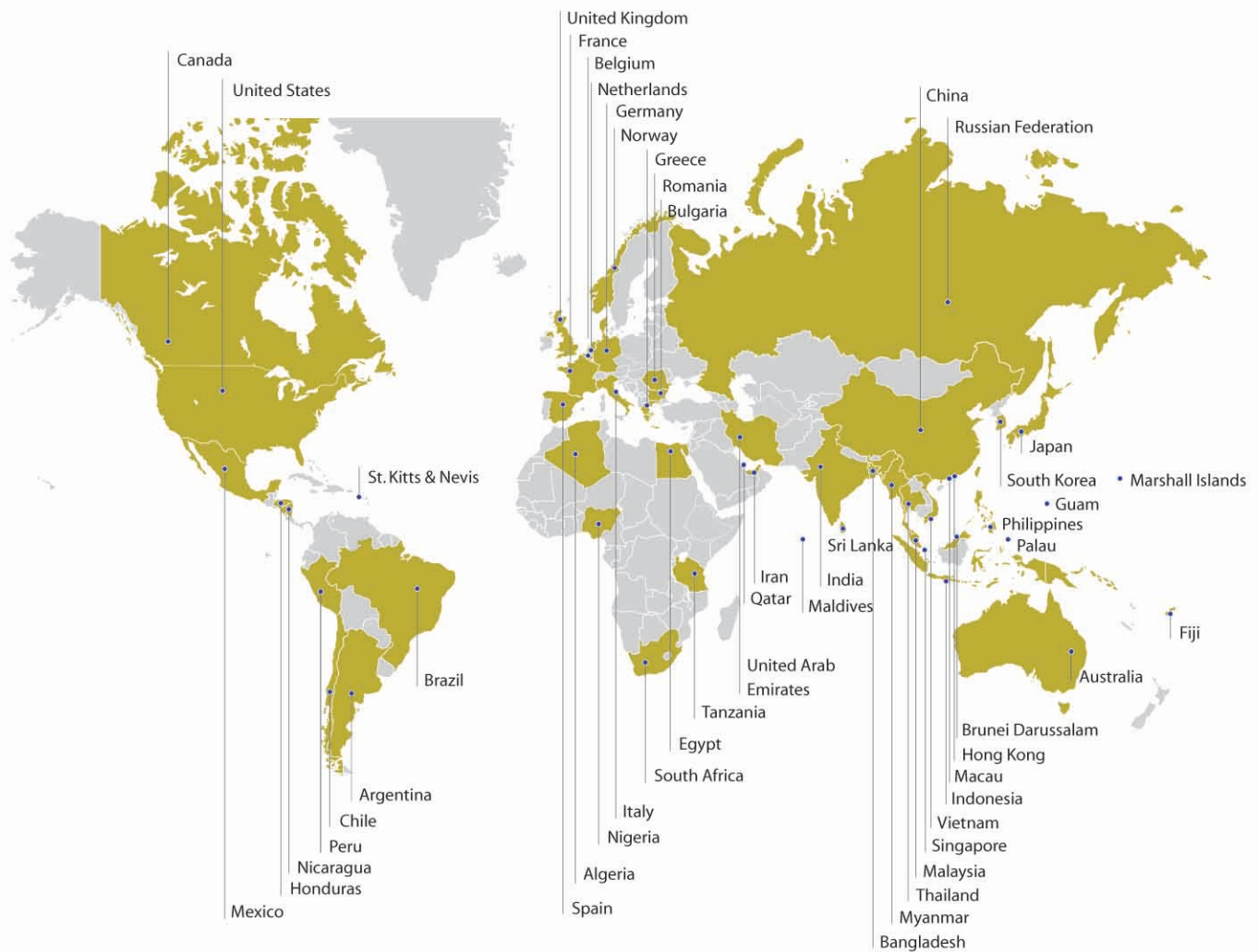
## ASIA'S GOLDEN MARKET-Meet the Right People

Taiwan Agriculture Week is the platform to connect you with the entire ecosystem in marine & seafood industry.

- **Hosted Buyers Program** : A platform designed to invite the VIP buyers from all over the world by giving them the incentive of free accommodation for 4 days, 3 nights during the show.
- **Show Preview**: Send as an invitation to 2,000 professional buyers to Asia Pacific region ; consist of your leading products information. It will be available online 3 months before the show.
- Your **company information** will be available on our official directory for the whole year.

## Events at Taiwan International Fisheries and Seafood Show 2017:

- **One-on-One Procurement Meetings**: We arrange the business meeting with the VIP buyers to help exhibitors to get more business opportunities and deals.
- **INNO Stage of Breakthroughs**: Introduce your new innovation and technology on stage in theatre style.
- **Cooking & Tasting Yummy Seafood**: Present your high quality fresh seafood and let the trade visitors to taste the freshness onsite.

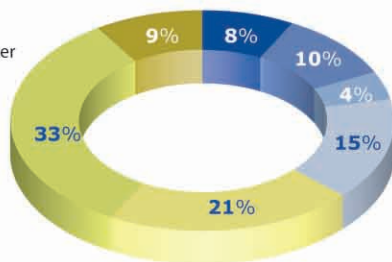


## TOP 10 Visiting Countries to TIFSS

Japan, Vietnam, Malaysia, Mainland China, Thailand, Hong Kong, Philippines, Singapore, the United States, Indonesia

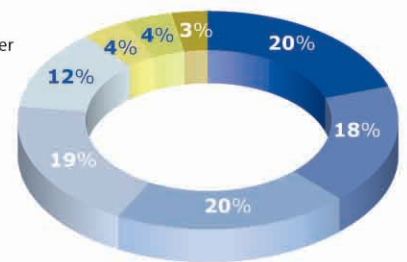
## Buyers Based on Position/Title

- 8% Production
- 10% Importer / Exporter/Broker
- 4% Aquaculture Industry
- 15% Fishery Equipment
- 21% Manufacturing / Processing Equipment
- 33% Processed Seafood Manufacturer
- 9% Retailer



## Buyers Based on Industry

- 20% Distributor / Wholesaler
- 18% Importer / Exporter/Broker
- 20% Aquaculture Industry
- 19% Fishery Equipment
- 12% Manufacturing / Processing Equipment
- 4% Processed Seafood Manufacturer
- 4% Retailer
- 3% Others



### Japan Fisheries Association Mr. Toshiro Shirasu President

This is the first time I have joined the fishery show in Kaohsiung. The opening ceremony was excellent, and there are many oversea exhibitors. I'm impressed by the expo's global outlook. We'll be back next year for sure.



### Granja Acuicola Prisillia Alarcon Preisser Director Executive

Right now we are making the next step in the company, so we want to make add-value factories. That's why we came here and I think the meetings are productive, yeah, and efficient.



## Exhibits Profile

|   |   |   |  |
|---|---|---|--|
|  | <p><b>Fishery Equipment and Technology</b></p> <p>Aerospace, Oceanic,<br/>Weather Use Instrument<br/>Fish Finder<br/>Fishing Navigation System &amp; Telecommunication Technology/<br/>Fishing Vessel<br/>Ocean Fishery<br/>Others</p>            |  | <p><b>Processing Equipment</b></p> <p>Automatic Material Handling Equipment<br/>Automatic Packing Machines<br/>Fresh-Keeping Tech and Equipments<br/>Ocean transportation and Storage<br/>Otehrs</p>                 |
|  | <p><b>Aquaculture</b></p> <p>Aquaculture Management &amp; Technology<br/>Aquaculture Net Cage<br/>Aquatic Breeds<br/>Aquatic Feeds and Additives<br/>Auto-Control Equipment for Aquaculture<br/>Water Test and Analysis Instrument<br/>Others</p> |  | <p><b>Fishery Services</b></p> <p>Logistics Services (including Cold chain logistic management / system)<br/>Aquatic Resume<br/>Fishery Products Inspection and Certification<br/>Leisure fishing<br/>Aquaponics</p> |
|  | <p><b>Seafood and Value-Added Seafood</b></p> <p>Aquatic Products Freezing<br/>Seafood Processing /Canned Seafood<br/>Sea Food Fresh or Chilled Frozen Seafood<br/>Taiwan Tilapia<br/>Tuna and bonito<br/>others</p>                              |  | <p><b>Marine Biotechology</b></p> <p>New ingredients sourced from the sea,<br/>Aquaculture and products for their management.</p>  |

## Visuals Of Standard Shell Scheme

| Booth Free   | Space Only<br>9m2      | Walk-on Package<br>9m2 |  |
|--|------------------------|------------------------|---|
| <p><b>Early Bird</b><br/>EB Deadline until 31 Jul 2017</p> | <p><b>USD 2100</b></p> | <p><b>USD 2310</b></p> |   |
| <p><b>Original Price</b></p>                               | <p><b>USD 2310</b></p> | <p><b>USD 2520</b></p> |   |
| <p><b>Stand Sharer<br/>Registration Fee</b></p>            | <p><b>USD 100</b></p>  |                        |   |

- Walk-on package including:  
Company Image Facial Name board with LOGO (color could be changed)Partition Wall, Carpet, 1-info counter, 1 round table, 3-chairs, 3 spotlights, 1-110v / 5A Socket, Trash Can
- Sales Price for Taiwan Agriculture Week 2017 (already included 5% TAIWAN GST/VAT)

## TIFSS SHOW MANAGEMENT

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