



FAMILIA CASSONE

Bodega y Viñedos

Asia price list 2017

Finca la Florencia



Price: USD \$ 4,25 per bottle EXW, Mendoza, Argentina.

Varieties: Malbec, Cabernet Sauvignon, Merlot, Torrontés, Sauvignon Blanc, Chardonnay and Blend.

Aging:

- Red Wines: 6 months in French (80%) and American (20%) oak barrels for the red wines.
- Chardonnay: 6 months in French oak barrels.

Minimum Order Quantities: One pallet.

Sparkling - La Florencia Extra Brut



Price: USD \$ 4,40 per bottle EXW, Mendoza, Argentina.

Variety: Chardonnay/Viognier.

Method: Charmat.

Minimum Order Quantities: One pallet.

Obra Prima


OBRA PRIMA



MAXIMUS
GRAN RESERVA
FAMILIAR



COLECCIÓN
MALBEC
GRAN RESERVA



MALBEC
RESERVA



CABERNET
SAUVIGNON
RESERVA



ROSADO
DE CABERNET
SAUVIGNON

Prices per bottle EXW, Mendoza, Argentina:

- Rose: USD \$ 3,60
- White Blend: \$ 4,40
- Reserva: USD \$ 7,15
- Colección Gran Reserva: USD \$ 13,20
- Maximus Gran Reserva Familiar: USD \$ 16,50

Aging:

- White Blend: 8 months in French oak barrels.
- Reserva: 12 months in French (80%) and American (20%) oak barrels.
- Colección Gran Reserva: 18 months in new French oak barrels.
- Maximus Gran Reserva Familiar: 18 months in new French oak barrels.

Variety:

- Rose: from Cabernet Sauvignon
- White Blend: 55% Chardonnay, 35% Sauvignon Blanc, 10% Torrontés
- Reserva Malbec: 100% Malbec
- Reserva Cabernet Sauvignon: 100% Cabernet Sauvignon
- Colección Gran Reserva: 100% Malbec
- Maximus Gran Reserva Familiar: 66% Malbec, 17% Cabernet Franc, 17% Syrah

Minimum Order Quantities: One pallet.

Obra Prima Series



Prices:

- USD 11 per bottle EXW, Mendoza, Argentina.

Aging:

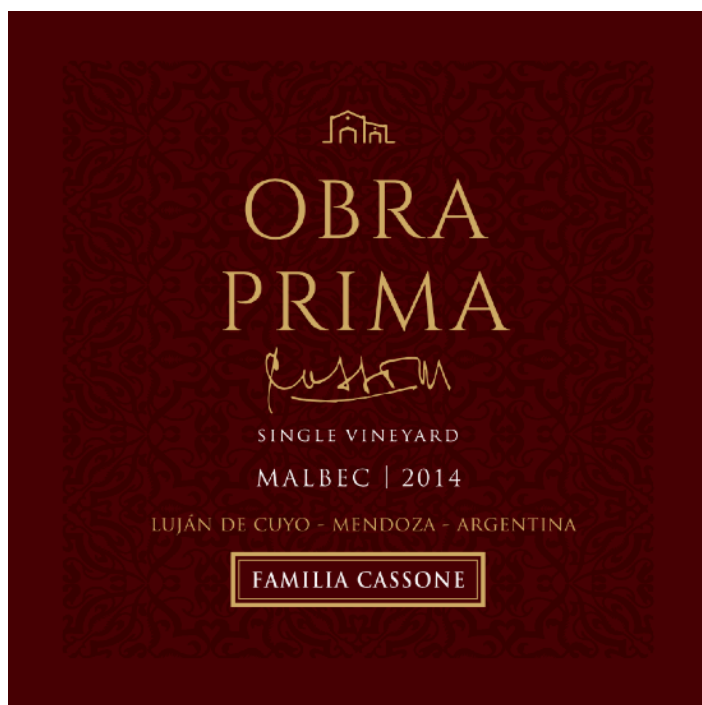
- 12 months in French oak barrels.

Variety:

- Green: 100% Malbec
- Blue: 60% Cabernet Sauvignon - 40% Merlot
- Red: 65% Cabernet Sauvignon - 35% Cabernet Franc

Minimum Order Quantities: One pallet.

MALBEC SINGLE VINEYARD RESERVA



Price:

- USD 35 per bottle EXW, Mendoza, Argentina.

Aging:

- 24 months in French oak barrels.

Variety:

- 100% Malbec

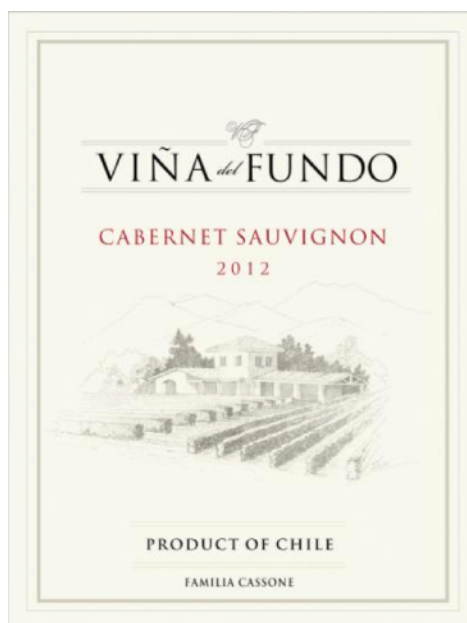
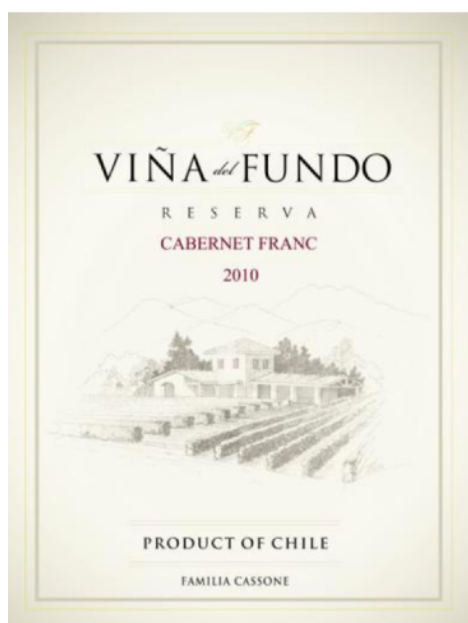
Annual Production:

- 5.000 Bottles

Minimum Order Quantities: no MOQ

Our Wines from Chile

Viña del Fundo:



Prices:

- Cabernet Sauvignon: USD 3,25
- Cabernet Franc Reserva, USD 5,60
- Blend Cabernet Sauvignon, Cabernet Franc and Merlot: USD 7,80
- Prices are in USD per bottle EXW, Valle del Maule Argentina.

Aging:

- Cabernet Sauvignon: 4 months in French oak barrels.
- Cabernet Franc Reserva: 12 months in French oak barrels.
- Blend Cabernet Sauvignon, Cabernet Franc and Merlot:

Minimum Order Quantities: One pallet.

General Conditions:

- All prices USD per bottle EXW. Wines from Argentina are produced in Mendoza. Wines from Chile are produced in Valle del Maule.
- Validity of the offer is two months.
- Payments terms to confirm after credit insurer analysis.
- Discounts apply on orders of one 20" Container (3%) and of two 20" Containers (5%).

Agustin Vila
Asia Regional Sales Manager