



**CAPE**   
**AGRICULTURE**  
**EXPORT WEEK**  
marketed by **WESGRO**

Western Cape Exporter Catalogue

31 March 2021



A South Africa export promotion event



# A pivot to the new normal

As the official tourism, trade and investment promotion agency for the Western Cape in South Africa, Wesgro has had to make a substantive pivot in the manner it operates given the COVID-19 pandemic. Navigating this new virtual business world, Wesgro's export promotion team has been working tirelessly to identify effective methods to continue to support Western Cape businesses in expanding their products internationally in a world with restrictions on movement, cancelled trade shows, and weakened consumer demand.

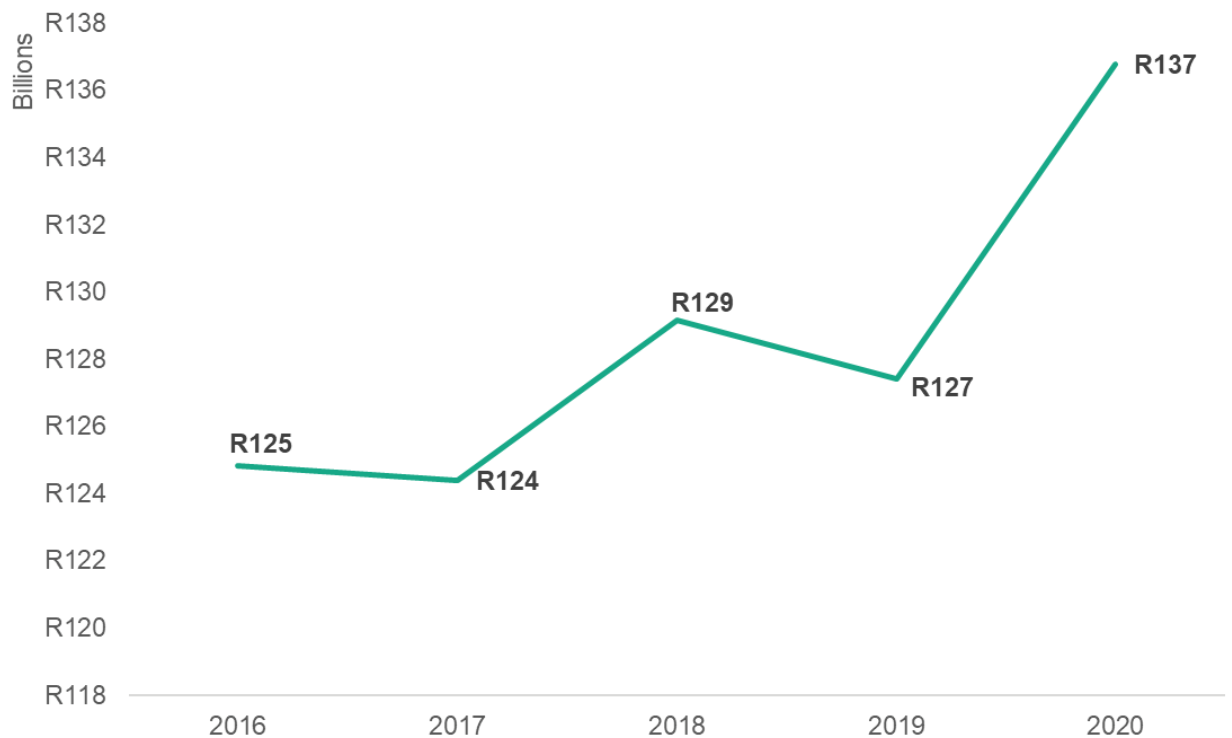
We are proud to bring you this Cape Agriculture Export Week event, which seeks to promote a selection of 80 champion companies in the cosmetics & essential oils, fresh produce, processed & fine foods, and wine industries. The entirety of this event will be happening within a virtual exhibition centre, with halls allocated to each of the aforementioned industries.

International buyers will be able to navigate each of the halls and approach the booth of each company to view products, chat with company representatives, and set up one-on-one B2B meetings. We are excited for your participation in this event and urge you to utilise this catalogue to learn more about the Western Cape exporters who will be presenting their products.

Thank you for your support and we hope you enjoy the event!

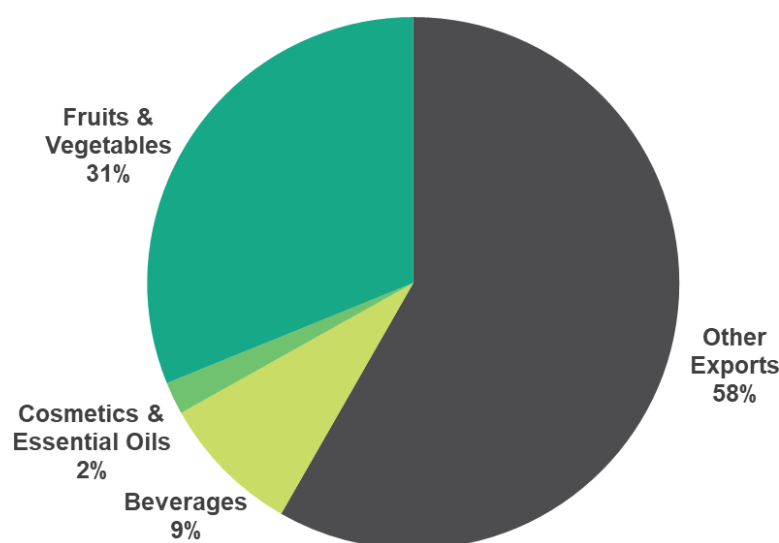
Sincerely,  
Wesgro's Export Promotion Unit

## Total Western Cape exports, 2016 – 2020



Source: Quantec, 2021

## Agri industries' contribution to total Western Cape exports, 2020



Despite the pandemic, Western Cape exports grew by 7.3% in 2020. This was in large part to a massive 37% growth in fruit exports. Overall, fruit & vegetable, cosmetics & essential oils, and beverages exports accounted for 42% of the Western Capes total export basket in 2020.\*

Source: Quantec, 2021

\* Fruit & vegetables exports calculated as the sum of HST07 and HST08, cosmetics & essential oils (HST33), beverages (HST22).

## Exhibition Halls

There are four virtual exhibition halls for the Cape Agriculture Export Week event. Company profiles within each hall are on the pages indicated below.

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# Cosmetic Export Council of South Africa



## Company Description

The Cosmetic Export Council of South Africa (CECOSA) represents 125 producers of essential oils, vegetable seed oils and finished cosmetics, personal care products as well as baby products that meet the highest standards. Some members are organically certified.

## Products

Agro-processed, Cosmetics, Essential Oils, Hair Care Products, Natural Ingredients, Organic, Skin Care

## Export History

21 years

## Company Representative

Theresa Moller  
Executive Director  
theresa@cecosa.co.za  
www.cecosa.co.za

# Southern African Essential Oil Producers' Association



**SAEOPA**  
Southern African Essential  
Oil Producers' Association

## Company Description

The Southern African Essential Oil Producers' Association (SAEOPA) represents 125 producers of essential oils, vegetable seed oils and finished cosmetics, personal care products as well as baby products that meet the highest standards. Some members are organically certified.

## Products

Agro-processed, Cosmetics, Essential Oils, Hair Care Products, Natural Ingredients, Organic, Skin Care

## Export History

21 years

## Company Representative

Karen Swanepoel  
Executive Director  
saeopa@gmail.com  
www.saeopa.co.za

## Fresh Soil Products



### Company Description

Fresh Soil Products designs and formulates health supplements for the health and wellness market. Fresh Soil Products has been actively engaging in export markets and exports currently into Africa.

### Products

Agro-processed, Essential Oils, Natural Ingredients, Organic, Root

### Export History

3.5 years

### Company Representative

Nicky, Kolenda  
CEO  
[nicky@freshsoil.co.za](mailto:nicky@freshsoil.co.za)  
[www.freshsoilhealth.com](http://www.freshsoilhealth.com)



## Company Description

Farming since 1993 - involved in the whole cycle of Organic Botanicals. Main crop Rosemary verbenone in fresh, essential oil, Hydrosol and dried form. Other herbs include Indigenous South African herbs.

## Products

Agro-processed, Cosmetics, Essential Oils, Natural Ingredients, Non - alcoholic, Organic, Skin Care

## Export History

Since 2003

## Company Representative

Elmarie, de Bruyn  
Marketing director  
[info@herbs-aplenty.com](mailto:info@herbs-aplenty.com)  
[www.herbs-aplenty.com](http://www.herbs-aplenty.com)



## Company Description

Jupiter Botanics manufactures 100% natural & organic skin care products, with an emphasis on healing skin problems like acne and other scarring, pigmentation, signs of aging, stretchmarks, burns etc.

## Products

Essential Oils, Hair Care Products, Natural Ingredients, Organic, Skin Care

## Export History

We are currently exporting to Australia, we began in December of 2020.

## Company Representative

CLAYTON, GOLDBERG

Owner

[clayton@jupiterbotanics.com.au](mailto:clayton@jupiterbotanics.com.au)

[www.jupiterbotanics.com.au](http://www.jupiterbotanics.com.au)

# SK Botanicals



## Company Description

SK Botanicals scientifically develops high-performance plant-based skincare to improve skin health and fight the signs of ageing.

## Products

Cosmetics, Natural Ingredients, Organic, Skin Care

## Export History

No exports yet, products comply with international regulations to be exported.

## Company Representative

Shanaas, Kannemeyer  
Founder & CEO  
shanaas@skbotanicals.com  
www.skbotanicals.com



### Company Description

We are a Proudly South African company, we manufacture all our products in South Africa, using SA material and when possible, we source and use indigenous plants. We are very proud of our roots. We make everyone aware of it.

### Products

Cosmetics, Natural Ingredients, Skin Care

### Export History

10 years

### Company Representative

Nicolette, Schonken  
General Manager  
[info@bellabaci.com](mailto:info@bellabaci.com)  
[www.bellabaci.com](http://www.bellabaci.com)

## South African “Naturals Beauty” Brand



### Company Description

We're committed to making products that are free from petrochemicals, parabens, synthetic fragrances, and harmful chemicals. We do not test our products on animals, nor are any of our source products tested on animals.

### Products

Cosmetics, Hair Care Products, Skin Care

### Export History

5 years

### Company Representative

Tanya, du Bois  
Director  
tanya@naturalsbeauty.co.za  
www.naturalsbeauty.co.za



# Fresh Produce Exporters' Forum



## Company Description

The Fresh Produce Exporters' Forum (FPEF) is a voluntary, non-profit organisation, providing leadership and services to its members, the international buying community and the fresh produce export industry as a whole.

## Products

Fresh Produce focus on fruit/vegetables/food

## Export History

FPEF represents its members who each have been exporting for a variable amount of time.

## Company Representative

Marletta Kellerman  
Marketing Manager  
marletta@fpef.co.za  
www.fpef.co.za



## 5 Walls Pty Ltd



### Company Description

Female Owned & Managed entity in Logistics, Hospitality, Tourism & Supply Chain since 2014.

### Products

Agro-processed, Fresh Produce, Spirits & Liquors.

### Export History

We are 80-90% Export ready. However, we believe that we can be 100% export ready if we can have more export ready support from WESGRO to fast-track our concept since we've already recently participated in WESGRO Advance Export Programme.

### Company Representative

Fulu, Mphuthi  
Managing Director  
fulu@5walls.co.za  
www.5walls.co.za



# BerryWorld South Africa PTY LTD



## Company Description

Biggest Blueberry Export in South Africa.

## Products

Berries

## Export History

25 years

## Company Representative

Carlisle, Kensley  
Account Manager  
carlisle.kensley@berryworld.com  
<https://group.berryworld.com/southafric>



# Cape Five Exporters



## Company Description

We are a fruit Export Company with more than 20 years experience in export. We export to most world markets and specialize in Pome, Stone fruit, Citrus.

## Products

Apples, Citrus, Deciduous Fruit, Fresh Produce, Pears, Stone Fruit

## Export History

Over 20 years

## Company Representative

ADRI, BADENHORST  
COMMERCIAL MANAGER  
adri@capefive.com  
www.capefive.com



# Capespan



## Company Description

Backed by 70-plus years' global experience, Capespan delivers exceptional fruit to international retail, wholesale and food service partners. Our distinctive Outspan, Cape and Goldland brands are synonymous with quality globally.

## Products

Apples, Citrus, Pears, Table Grapes

## Export History

50+ years

## Company Representative

Adele, Ackermann  
Brand Manager  
[adele.ackermann@capespan.co.za](mailto:adele.ackermann@capespan.co.za)  
[www.capespan.co.za](http://www.capespan.co.za)



## CFruit (Pty) LTD



### Company Description

CFruit packs fresh berries (Blueberries, Blackberries, Gooseberries, Raspberries, Strawberries, Cherries) for Local Retail shops in South Africa, exports. We have some frozen and dried berries lines, which we produce onsite.

### Products

Agro-processed, Berries, Fresh Produce

### Export History

2 years

### Company Representative

Linmari, Visser  
Company representative  
[linmari@cfruit.co.za](mailto:linmari@cfruit.co.za)  
[www.cfruit.co.za](http://www.cfruit.co.za)



## Delecta Fruit



### Company Description

Delecta currently supplies a range of leading international retailers and wholesalers with Stone fruit, Table grapes, Apples, Pears, Citrus and Blueberries from all the major supply regions in South Africa.

### Products

Apples, Avocados, Berries, Citrus, Deciduous Fruit, Fresh Produce, Pears, Stone Fruit, Table Grapes, Tropical & Exotic

### Export History

Delecta has been exporting fresh produce since deregulation in 1997.

### Company Representative

Marlett, Botha  
Marketing Director  
marlett@delecta.co.za  
www.delecta.co.za



## L and S Commodities



### Company Description

L and S Commodities produces and exports several bespoke agri commodities, our main products being a variety of dehydrated citrus fruit.

### Products

Agro-processed, Berries, Citrus

### Export History

1 year

### Company Representative

Adam, le Roux  
International Business development  
adam@lns-enterprises.com  
www.lns-enterprises.com



# Sarand Enterprises no.1 T/A Emex International



## Company Description

Export of Fresh Fruit & Wines

## Products

Apples, Beverages, Citrus, Deciduous Fruit, Fresh Produce, Pears, Stone Fruit, Table Grapes, Tropical & Exotic, Wine

## Export History

20 Years - Fresh Fruit

## Company Representative

Michael, Pretorius  
Managing Director  
michael@emexintl.co.za  
www.emexintl.com



# UniChoice Produce Direct (Pty) Ltd



## Company Description

UniChoice is a grower-based business understanding the complexity and risk associated with fruit production.

## Products

Apples, Citrus, Fresh Produce, Table Grapes, Tropical & Exotic

## Export History

20 years

## Company Representative

Etienne, Kruger  
Marketing  
etienne@unichoice.co.za  
[www.unichoice.co.za](http://www.unichoice.co.za)

# South African Fruit & Vegetable Canners Export Council



## Company Description

The South African Fruit & Vegetable Canners Export Council (SAFVCEC) has represented the beneficiated agricultural sector on a national basis since its inception in 1954. The mission is to manage, promote and develop the manufacturing and export interests of the processed fruit and vegetable industry – with the objective to establish a sustainable platform for the long-term growth and competitiveness of the industry.

## Products

Agro-processed, Apples, Berries, Beverages, Canned Food, Citrus, Deciduous Fruit, Halal, Jams/Marmalade/Spreads, Juices, Pears, Pulps/Purees, Sauces & Pastes, Soft Drinks, Stone Fruit, Tomatoes, Olive, Olive Oil

## Export History

Our members have been exporting for the past 60 years

## Company Representative

Jill Atwood-Palm  
General Manager  
jill@safvca.co.za  
www.safvca.co.za

# South African Olive Industry Association



## Company Description

The South African Olive Industry Association (SA Olive) is an association representing the common interests of the South African olive industry. Members consist of olive growers, olive oil producers, table olive producers, tree nurseries and olive importers. Exports are primarily to neighbouring countries.

## Products

Agro-processed, Olive, Olive Oil.

## Export History

Our members have been exporting for the past 60 years

## Company Representative

Vittoria Jooste  
Executive Manager  
manager@saolive.co.za  
www.saolive.co.za





# Aurora Rooibos Tea



## Company Description

Aurora Rooibos farms was establish in 1996. Aurora is a town on the west coast of South Africa situated 43 kilometres north-west of Piketberg.

## Products

Teas

## Export History

Aurora rooibos farms been selling its crop to other exporters rooibos farms

## Company Representative

Ahfaaq Mahmood

Director

[amahmood@servitude.co.za](mailto:amahmood@servitude.co.za)

[www.aurorarooibostea.com](http://www.aurorarooibostea.com)



# Cape Honeybush Tea Company



## Company Description

We are all about Honeybush Tea - from farming to processing and exporting. It grows exclusively in the Western Cape. The tea is full of antioxidants and caffeine-free.

## Products

Agro-processed, Beverages, Natural Ingredients, Non - alcoholic, Organic, Teas

## Export History

15 years

## Company Representative

Philipp, Rein

Co-Owner

[philippein71@gmail.com](mailto:philippein71@gmail.com)

[www.capehoneybushtea.co.za](http://www.capehoneybushtea.co.za)



## Carmien Tea



### Company Description

Bergendal Rooibos, together with Carmien Tea are one of the largest producers and exporters of Rooibos Tea in South Africa. We offer both packed tea, as well as bulk tea offerings, we are also a private label tea packer.

### Products

Teas

### Export History

Around 20 years

### Company Representative

Phialene, van der Merwe  
Sales Manager  
phialene@carmientea.co.za  
www.carmientea.co.za

## de Pizan Beverages (Pty) Ltd



### Company Description

de Pizan Beverages is a 0% dealcoholized wine (non-alcoholic).

### Products

Agro-processed, Beverages, Non - alcoholic

### Export History

yes

### Company Representative

Shafeekah, Booley  
Director  
info@depizan.com  
www.depizan.com



GUDGU

SUGAR FREE  
GUDGU  
cordials | syrups



## Company Description

We manufacture sugar-free cordials, minis, syrups, and salad dressings.

## Products

Beverages, Cordials (Sugar Free, Diabetic, Cocktail & Mocktaol)

## Export History

We have exported to Namibia and Mauritius. But it was very small consignments. We are 90% export-ready.

## Company Representative

Viljoen, de Kock  
Owner  
viljoen@gudgu.co.za  
www.gudgu.co.za



Kaukou



## Company Description

We are a newly established black owned farming business that focus on honeybush tea and proteas. We are a 50 black commercial farmer supported by Western Cape Department of Agriculture in terms of the CASP and Market Access programs.

## Products

Teas

## Export History

Yes, we are export ready. We are Tax Compliant, registered with SARS for Exports, attended the Wesgro Export Training Course and completed the SIZA SAQ's.

## Company Representative

Theo, Adams

Manager

[theo@kaukou.co.za](mailto:theo@kaukou.co.za)

[www.heroldmeander.co.za](http://www.heroldmeander.co.za)

# Marty's Beverage Company



## Company Description

Maty's Virgin Mary is the ultimate tomato

## Products

Juices, Natural Ingredients, Non - alcoholic, Tomatoes

## Export History

We are not export ready but working hard to become ready within 12 months. We have a potential export opportunity currently to Kuwait so may need to ready ourselves sooner than expected.

## Company Representative

Martin, Raubenheimer  
Diretcor  
info@martys.co.za  
www.curedeli.co.za



Monatea



### Company Description

Monatea: a healthy certified organic rooibos-based botanical sparkling beverage, unique to this region but captivating enough to entice the world. It has robust yet delicate flavour, despite low/no sugar content and no added non-nutritive sweeteners.

### Products

Beverages focus on teas

### Export History

We make our products in a factory than is at international standards and can do large volumes.

### Company Representative

Imraan, Jeeva

Director

[imraan@drinkmonatea.com](mailto:imraan@drinkmonatea.com)

[www.drinkmonatea.com](http://www.drinkmonatea.com)



# Morgenster Wine and Olive Estate



## Company Description

Family-owned and family-run. Situated near the foothills of the Helderberg Mountain in Somerset West, we produce award-winning Bordeaux-styled wines, Italian cultivars, and extra virgin olive oil.

## Products

Olive Oil, Wine

## Export History

15 years

## Company Representative

Jason, De Beer  
Head: Sales & Marketing  
[jason@morgenster.co.za](mailto:jason@morgenster.co.za)  
[www.morgenster.co.za](http://www.morgenster.co.za)

# Noble Hill Wines Pty Ltd

NOBLE HILL

## Company Description

Our wines are fruitful, structured, elegant, and above all authentic to their origin. Noble Hill is located on the the granite slopes of the Simonsberg mountains which have produced South Africa's finest wines for more than 300 years.

## Products

Olive Oil, Organic Wine, Wine

## Export History

20 years

## Company Representative

Kristopher, Tillery  
Winemaker/Proprietor  
[kristopher@noblehill.com](mailto:kristopher@noblehill.com)  
<http://www.noblehill.com>



Rooibos Ltd



### Company Description

Est. 1954, Rooibos Ltd is the oldest, largest supplier of Rooibos & Honeybush products worldwide. We are FSSC, organic (EU, NOP and JAS), UTZ, RFA and Fairtrade certified. Product is supplied in bulk, packed or extract.

### Products

Agro-processed, Beverages, Halal, Natural Ingredients, Non - alcoholic, Organic, Teas

### Export History

Since early to mid 1980's

### Company Representative

Marijke, Ehlers  
Client Liaison  
[marijke@rooibosltd.co.za](mailto:marijke@rooibosltd.co.za)  
[www.rooibosltd.co.za](http://www.rooibosltd.co.za)



# Sunbird Rooibos Pty Ltd



## Company Description

We source the best Rooibos teas in South Africa, elevating Rooibos tea to a discerning drink that is comparable to acclaimed specialty coffees and teas.

## Products

Agro-processed, Halal, Natural Ingredients, Non - alcoholic, Teas

## Export History

Our first export to Germany took place in 2017. Since then, we have exported to France, Sweden, Finland, and currently we are busy negotiating with a Chinese buyer.

## Company Representative

Laura, Louw  
Marketing & Sales Manager  
sales@sunbirdrooibos.com  
www.sunbirdrooibos.com



## Teamendous



### Company Description

We aim to preserve & carry forth the unique qualities of Rooibos through all elements of our product & aim to advance the tradition of this proudly South African product across international borders.

### Products

Teas

### Export History

We are export ready

### Company Representative

Eugene, Marais

Director

[eugene@teamendous.net](mailto:eugene@teamendous.net)

<https://teamendous.net/>



## Brand Solutions



### Company Description

Beyers Chocolates is a family business, with a passion for making high-quality confectionery.

### Products

Milk & Cream, Coffees, Other Related Products (Wallets, Purses etc)

### Export History

2 years

### Company Representative

Marlize, Terblanche

Tulbagh

Marlize@brandsolutions.co.za

www.Brandsolutions.co.za



# Goedgedacht Trading (Pty) Ltd



## Company Description

Goedgedacht Trading is a private company which is solely owned by the Goedgedacht Trust a registered Non-Profit Organisation and was established to make money through the sale of its products to support the work of the Trust.

## Products

Agro-processed, Beverages, Olive Oil

## Export History

Not exporting at present but have exported to the US for several years. (2017 - 2019)

## Company Representative

Robert, Templeton  
Managing Director  
[rob@goedgedacht.org](mailto:rob@goedgedacht.org)  
[www.goedgedachttrading.com](http://www.goedgedachttrading.com)



# Kleinbergskloof



## Company Description

Olive estate

## Products

Jams/Marmalade/Spreads, Natural Ingredients, Olive Oil

## Export History

Only recently started exporting - small amounts to one stockist

## Company Representative

Bianka, Boezaart

Director

[bianka@kleinbergskloof.co.za](mailto:bianka@kleinbergskloof.co.za)

[www.kleinbergskloof.co.za](http://www.kleinbergskloof.co.za)



## L and S Commodities



### Company Description

L and S Commodities produces and exports several bespoke agri commodities, our main products being a variety of dehydrated citrus fruit.

### Products

Agro-processed, Berries, Citrus

### Export History

1 year

### Company Representative

Adam, le Roux  
International Business development  
adam@lns-enterprises.com  
www.lns-enterprises.com



## Marbrin Olive Growers



### Company Description

We are growers and producers of award winning extra virgin olive oil and other olive related products. We are situated in the Robertson Wine Valley Region in the Western Cape.

### Products

Agro-processed, Olive Oil, Table Olives

### Export History

Approximately 7 years

### Company Representative

Briony, Coetsee  
Manager  
marbrinfarm@gmail.com  
www.marbrin.co.za



## Mardouw Investments ZA (Pty) Ltd



### Company Description

Producers of Extra Virgin Olive Oils and Table Olives

### Products

Olive Oil

### Export History

20 years

### Company Representative

Philip, King  
General Manager  
[philip@mardouw.com](mailto:philip@mardouw.com)  
[www.mardouw.com](http://www.mardouw.com)



## Masterstock Pty Ltd



### Company Description

Speciality Salts, Blossoms, Stocks and Seaweed

### Products

Agro-processed, Edible Plant Stem, Leafy Green, Natural Ingredients, Olive Oil

### Export History

We have not exported

### Company Representative

Lee-Anne, Gammage

Co- Director

[sales@masterstock.co.za](mailto:sales@masterstock.co.za)

[www.masterstock.co.za](http://www.masterstock.co.za)



## Rhodes Food Group



### Company Description

Rhodes Food Group (RFG) is an internationally recognised producer of convenience meal solutions for customers throughout South Africa, sub-Saharan Africa and in major global markets. The product range includes canned fruit, jam, vegetable and meat products, bottled salads, fruit juices, fruit purees and concentrates, dry packed foods, fresh and frozen ready meals, pastry-based products and dairy products.

### Products

Agro-processed, Beverages, Canned Food, Deciduous Fruit, Jams/Marmalade/Spreads, Juices, Pulps/Purees

### Export History

We have been exporting for many years and export approximately 5000 containers per year. We are export ready.

### Company Representative

Edwin, Kriel  
Head of International Sales  
edwin.kriel@rfg.com  
www.rfg.com



## Rush Nutrition Pty Ltd



### Company Description

From a working mom with a passion for healthy eating, comes the dream of simple, local & natural nutrition. The healing African superfoods included in the range speak for themselves, what's not in the products speaks even louder.

### Products

Agro-processed, Beverages, Halal, Juices, Natural Ingredients, Non - alcoholic

### Export History

We are export ready yes

### Company Representative

Lara, Mare'

MD

[lara@rushnutrition.co.za](mailto:lara@rushnutrition.co.za)

[www.rushnutrition.co.za](http://www.rushnutrition.co.za)



## Sea Harvest Corporation (Pty)



### Company Description

The Sea Harvest Group is a leading seafood, aquaculture, agri-processing and branded fast-moving consumer goods (FMCG) business with a global footprint.

### Products

Frozen Fish, Hake, Monkfish, Squid

### Export History

Sea Harvest has been producing and packing for top international brands and retailers since 1964, with a clear strategy to align itself with leading brands and role players in global markets. Sea Harvest products are present in retail and foodservice markets in 22 countries across the world. The company's primary export markets are in Europe and Australia but products are also exported to North America, the UK, Asia and the Middle East.

### Company Representative

Konrad Geldenhuys  
Sales & Marketing Director  
KonradG@SeaHarvest.co.za  
www.seaharvest.co.za



## Southern Cape Bottling



### Company Description

At Southern Cape Bottling we are well known for creating high quality products at a reasonable price.

### Products

Beverages, Juices, Spirits & Liquors

### Export History

2 years

### Company Representative

Pierre, Terblanche  
Sales Excecutive  
pierre@scbinter.com  
www.southerncapebottling.co.za

## Southern Right Foods (Pty) Ltd



### Company Description

Our products are made from the finest NON-Irradiated ingredients, free from Added MSG, Preservative free. Our Grinders is also Gluten Free. We can also offer Private Label. We deliver superior quality products at he right price all over the world.

### Products

Agro-processed

### Export History

Since 2018

### Company Representative

Perry, Levin  
Financial / Export Manager  
[perry@walkerbayspice.co.za](mailto:perry@walkerbayspice.co.za)  
[www.walkerbayspice.co.za](http://www.walkerbayspice.co.za)



## Taste Africa Foods



### Company Description

Taste Africa Foods only source premium products from South Africa and its neighbors, and partner with iconic African brands who share our passion for local cuisine and unparalleled quality.

### Products

Agro-processed, Fresh Produce, Halal, Non - alcoholic

### Export History

since 1995

### Company Representative

Verena, Thomas  
marketing Manager  
ferialh@taste.africa  
www.taste.africa



the realfood factory



### Company Description

the real food factory plant based vegan condiment makers ,vegan sauces and pesto ,organic farm produce ,ingredients and super-foods wholesale to the hospitality industry

### Products

Agro-processed, Canned Food, Jams/Marmalade/Spreads, Natural Ingredients, Organic, Sauces & Pastes

### Export History

yes

### Company Representative

jules, harris

owner

[jules@realfoodfactory.co.za](mailto:jules@realfoodfactory.co.za)

[www.realfoodfactory.co.z](http://www.realfoodfactory.co.z)



## United Exports (Pty) Ltd



### Company Description

Ozblu blueberries are generally bigger, sweeter, crispier and juicier than the older varieties. United Exports is the sole marketer of this brand.

### Products

Berries

### Export History

We have been exporting our fresh products but we have developed a range of Value added products and we need exposure of these.

### Company Representative

Warren, Lupke  
Business Process Manager  
warren.lupke@unitedexports.com.au  
[www.united-exports.com](http://www.united-exports.com)



## Zidela Wines Pty Ltd



### Company Description

Zidela Wines specialises in the production of wines under Private Label. We assist the buyer in creating an exclusive brand.

### Products

Tuna, Wine

### Export History

18 Years

### Company Representative

Imche, Augustyn  
Marketing  
[imche@zidelawines.co.za](mailto:imche@zidelawines.co.za)  
[www.zidelawines.co.za](http://www.zidelawines.co.za)



## Zwembesi Farm (Pty) Ltd



### Company Description

The Knysna Oyster Farm is the oldest oyster farm in South Africa. We have a world class HACCP packing facility that is listed in China. We supply the whole of South Africa as well as exporting to China, Hong Kong and Taiwan

### Products

Fresh Fish, Frozen Fish

### Export History

We have been exporting for 4 years.

### Company Representative

Gavin Schlaphoff  
Sales Director  
gavin@knysnaoysters.co.za  
www.oystersonline.co.za



## Wines of South Africa



### Company Description

Wines of South Africa (WOSA) is a fully inclusive body, representing all South African producers of wine who export their products. WOSA, which was established in its current form in 1999, has over 500 producers on its database, comprising all the major South African wine exporters. It is constituted as a not-for-profit company and is totally independent of any producer or wholesaling company. It is also independent of any government department, although it is recognised by government as an Export Council.

### Products

Wine

### Export History

Wines of South Africa represents the South African wine industry as the export marketing council.

### Company Representative

Maryna Calow  
Communications Manager  
[maryna@wosa.co.za](mailto:maryna@wosa.co.za)  
[www.wosa.co.za](http://www.wosa.co.za)



## 5 Walls Pty Ltd



### Company Description

Female Owned & Managed entity in Logistics, Hospitality, Tourism & Supply Chain since 2014.

### Products

Agro-processed, Fresh Produce, Spirits & Liquors

### Export History

We are 80-90% Export ready. However, we believe that we can be 100% export ready if we can have more export ready support from WESGRO to fast-track our concept since we've already recently participated in WESGRO Advance Export Programme.

### Company Representative

Fulu, Mphuthi  
Managing Director  
fulu@5walls.co.za  
www.5walls.co.za



## Adama Wines



### Company Description

Adama Wines is an all-women run company that has been making and selling their wines to wholesalers and retailers both locally and internationally for the past three years.

### Products

Wine

### Export History

We recently just started exporting both bulk and bottled products few months ago.

### Company Representative

Praisyy, Dlamini  
General Manager/ Winemaker  
praisy@bosmanadama.co.za  
www.adamawines.co.za



## African Premium Brands



AFRICAN PREMIUM  
BRANDS

### Company Description

African Premium Brands (APB) is a wine, spirits, beverages production and distribution company based at Lourensford Wine Estate. APB has also taken over the management & ownership of the Lourensford wine cellar and production facility.

### Products

Agro-processed, Beverages, Non - alcoholic, Wine, Spirits & Liquors

### Export History

2015

### Company Representative

Junior, Burger

CEO

[junior@africanpremiumbrands.com](mailto:junior@africanpremiumbrands.com)

[www.africanpremiumbrands.com](http://www.africanpremiumbrands.com)



# Anura Vineyards



ANURA  
VINEYARDS

## Company Description

South African Wine Producer

## Products

Wine

## Export History

20 Years

## Company Representative

Emil, Kanstinger  
Sales Manager  
[emil@anura.co.za](mailto:emil@anura.co.za)  
[www.anur.co.za](http://www.anur.co.za)



## Ashton Winery



### Company Description

Ashton Winery was established in 1962 by a handful of local grape producers and today boasts a total of 46 members with an annual production of 24000 tons of grapes.

### Products

Wine

### Export History

10 years

### Company Representative

Helen, Mason  
Marketing Manager  
helen@ashtonwinery.com  
www.ashtonwinery.com



# Badger & Mountain Wines



## Company Description

We focus on quality small batch wines and natural wine making process.  
We have a Cape red blend, a white blend (both veritas awarded) and a new rosé.

## Products

Wine

## Export History

4 years

## Company Representative

Adrian David, Strydom  
Tulbagh and Cape Town  
Adrian@greenhillwines.co.za  
<https://test.knowndesign.co/badgerandmountain/>



# Best Spirits of Africa (Pty) Ltd



## Company Description

Best Spirits of Africa (BSA) is a Cape Town based manufacturer of alcoholic beverages. We offer BSA Spirits brands for sale/export, and manufacture private labels. Key products are Gin, Brandy, Vodka. See sales site at [www.bsoa.co.za](http://www.bsoa.co.za)

## Products

Agro-processed, Beverages, Spirits & Liquors

## Export History

Export ready

## Company Representative

Maurice, DeVries  
Director  
[maurice@bsoa.co.za](mailto:maurice@bsoa.co.za)  
[www.bsoa.co.za](http://www.bsoa.co.za)



## Ben Wren Wine



### Company Description

Ben Wren Wine Company is an award winning wine-based drinks brand specialising in wine and spritzer 250ml cans. A brand that is good to the environment and surprises people with wine quality and value.

### Products

Wine

### Export History

Yes, we are export ready.

### Company Representative

Ben, Wren

MD

[ben@benwrenwine.com](mailto:ben@benwrenwine.com)

[www.benwrenwine.com](http://www.benwrenwine.com)



# Boland Cellar



## Company Description

Boland Cellar is a proudly South African wine business powered by a value-driven culture of ethical practices and sustainable partnerships. This enables us to offer a commitment of client specific, quality wines and wine services that exceed expectations. We strive to be the most trusted, valued and effective global wine partner of choice.

## Products

Wine

## Export History

Since 2000

## Company Representative

Natasha Bosch  
Head of Sales  
Natasha@bolandkelder.co.za  
www.bolandcellar.co.za



# Bonnievale Wines



## Company Description

Bonnievale Wines is one of the larger wine producers in South Africa and is situated in the Robertson WO district. Grapes from member growers are processed at 4 production facilities.

## Products

Wine

## Export History

5 years

## Company Representative

Naas, Erasmus  
Export Manager  
naas@bonnievalewines.co.za  
www.bonnievalewines.co.za



# Cloof Wine Estate



## Company Description

Current capacity is 1,750 tons producing approx. 1.6 million bottles pa. One of only 38 SA producers that hold WWF Conservation Champions and are IPW approved as well as WEITA compliant.

## Products

Wine

## Export History

Over 10 years

## Company Representative

Martin Breffit

MD

[martin@cloof.co.za](mailto:martin@cloof.co.za)

[www.cloof.co.za](http://www.cloof.co.za)



## De Krans Wines



### Company Description

De Krans Wines in Calitzdorp produces a whole range of quality wines from the classical varieties, as well as Moscato perlá wines, wines from Portuguese grape varieties and excellent quality fortified wines.

### Products

Wine

### Export History

24 years

### Company Representative

Boets, Nel  
MD: De Krans Wines  
boets@dekrans.co.za  
www.dekrans.co.za



## Diemersdal Wine Estate



### Company Description

Six generations of Louws have practiced the art of winemaking at Diemersdal since the Estate passed into their hands in 1885. More than 12 decades later, Diemersdal is a well-known landmark in the lush Durbanville Valley.

### Products

Wine

### Export History

20 years

### Company Representative

Steffi, Layer  
International Marketing Manager  
[steffi@diemersdal.co.za](mailto:steffi@diemersdal.co.za)  
[www.diemersdal.co.za](http://www.diemersdal.co.za)



## Friesland Wines (Pty) Ltd



### Company Description

Located in the Bottelary Hills, with elevated south-west facing slopes overlooking Table Bay, the boutique 36 hectare Steenkamp family farm Friesland is ideally situated for producing the finest quality Stellenbosch wines.

### Products

Wine

### Export History

3 Years

### Company Representative

Stefan, Truter  
Sales & Marketing  
[stefan@frieslandwines.com](mailto:stefan@frieslandwines.com)  
[www.frieslandwines.com](http://www.frieslandwines.com)

# GG Wines (Pty) Ltd t/a Ernst Gouws & Co



## Company Description

Welcome to Ernst Gouws & Co family wines. Located in Stellenbosch, South Africa. It is here that we have been perfecting our craft over four consecutive generations with wines bearing our family name as testament to our commitment to quality and value.

## Products

Wine

## Export History

We have been exporting for 18 years.

## Company Representative

Ezanne, Gouws-du Toit  
Export Manager  
ezanne@ernstgouws.co.za  
www.ernstgouws.co.za



## Gun Bay Wines



### Company Description

We are a wine export company with our own brand of Gun Bay Wines. We make use of the Cape's incredibly varied terroir and Mediterranean climate to craft our fruit forward, full-bodied wines that show great character and flavour at exceptional value.

### Products

Wine

### Export History

We export to China, Singapore and Africa at present.

### Company Representative

Andrew, Ing

Owner

[andrew@gunbay.co.za](mailto:andrew@gunbay.co.za)

[www.gunbay.co.za](http://www.gunbay.co.za)



## Heron Ridge Wines



### Company Description

Heron Ridge Wines is a family owned boutique winery nestled underneath the Helderberg Mountain in Somerset West, South Africa. We specialize in Shiraz and have several wines based around this cultivar.

### Products

Wine

### Export History

We have been exporting for 10 years and are fully export ready.

### Company Representative

Harry, Orpen

Director

[harry@heronridgewines.co.za](mailto:harry@heronridgewines.co.za)

[www.heronridgewines.co.za](http://www.heronridgewines.co.za)



# Holden Manz Wine Estate



**holden manz**  
wine estate

## Company Description

Family owned boutique winery located in the heart of the beautiful Franschhoek Wine Valley producing a wide range of multi-award winning wines.

## Products

Wine

## Export History

10 years

## Company Representative

Gerard, Holden  
Co-Owner  
[gerard@rockburycapital.com](mailto:gerard@rockburycapital.com)  
[www.holdenmanz.com](http://www.holdenmanz.com)



## Jan Harmsgat wines



### Company Description

We are a 100% blacked owned (51% Female) boutique Wine producer. We produce wine of very high quality. We also produce a 1005 pomagranate Juice we sell in 2l units

### Products

Wine

### Export History

Have been exporting to Belgium and USA.

### Company Representative

Wesley, du Plessis

COO

wesley@thecurdcos.com

<https://special.janharmsgat.com/>



# Kaapse Liqueurs(Pty)Ltd



KAAPSE LIQUEURS  
ARTISANAL | LOCAL | NATURAL

## Company Description

Kaapse Liqueurs and Cape Spirits is a 100% South African Company producing Liqueurs, Buchu Gin and Cape XO Buchu Brandy (minimum 10year old blends of potstill brandies).

## Products

Spirits & Liquors

## Export History

Done a few DTI and 1 x Wesgro Shows1

## Company Representative

Carol, Mills

Director

[kaapseliqueurs@gmail.com](mailto:kaapseliqueurs@gmail.com)

[www.kaapseliqueurs.com](http://www.kaapseliqueurs.com)



## Liquid Safari



LIQUID  
SAFARI

### Company Description

Liquid Safari markets and promotes small batch, hand crafted Methode Cap Classique from various vineyard and regions.

### Products

Wine

### Export History

We are preparing

### Company Representative

Dianne, Cameron-Parker  
Founder and partner  
dianne@liquidsafari.com  
www.liquidsafari.co.za



# Liquor Consult Africa (Pty) Ltd



## Company Description

We are a proudly South African company. Our focus is the facilitation of exports from major manufacturers that are export ready but lack the personnel and experience. Our team has collectively 40 years of experience with exports.

## Products

Beverages, Spirits & Liquors

## Export History

3 Months

## Company Representative

Leigh, Botha  
Operational Director  
[leigh@liquorconsultafrica.co.za](mailto:leigh@liquorconsultafrica.co.za)  
[www.liquorconsultafrica.co.za](http://www.liquorconsultafrica.co.za)



# Lomond Wine Estate



**Lomond**  
CAPE AGULHAS WINES

## Company Description

Lomond is situated near the southernmost tip of Africa. Our unique combination of geography, geology and climate results in terroir that is perfect for producing world-class wine.

## Products

Wine

## Export History

15 years

## Company Representative

Geoff, McIver  
Director  
geoff@LOMOND.CO.ZA  
www.lomond.co.za



# Morgenster Wine and Olive Estate



## Company Description

Family-owned and family-run. Situated near the foothills of the Helderberg Mountain in Somerset West, we produce award-winning Bordeaux-styled wines, Italian cultivars, and extra virgin olive oil.

## Products

Olive Oil, Wine

## Export History

15 years

## Company Representative

Jason, De Beer  
Head: Sales & Marketing  
[jason@morgenster.co.za](mailto:jason@morgenster.co.za)  
[www.morgenster.co.za](http://www.morgenster.co.za)



## Neil Ellis Wines



NEIL ELLIS

### Company Description

Wine producer in the Western Cape

### Products

Wine

### Export History

30 years

### Company Representative

Charl, Ellis

Director

[charl@neilellis.com](mailto:charl@neilellis.com)

[www.neilellis.com](http://www.neilellis.com)



## Nice Beverage Company

# Nice.

### Company Description

Black-owned beverage company producing a canned wine product line following low intervention methods, enroute to becoming a 100% organic wine.

### Products

Wine

### Export History

Yes we are export ready

### Company Representative

Hardy, McQueen

CEO

[hardy@nicebevco.africa](mailto:hardy@nicebevco.africa)

[www.nicebevco.africa](http://www.nicebevco.africa)



## Noble Hill Wines Pty. Ltd.

**NOBLE HILL**

### Company Description

Our wines are fruitful, structured, elegant, and above all authentic to their origin. Noble Hill is located on the the granite slopes of the Simonsberg mountains which have produced South Africa's finest wines for more than 300 years.

### Products

Olive Oil, Organic Wine, Wine

### Export History

20 years

### Company Representative

Kristopher, Tillery  
Winemaker/Proprietor  
kristopher@noblehill.com  
<http://www.noblehill.com>



# Oldenburg Vineyards

OLDENBURG  
VINEYARDS

## Company Description

8 Km from Stellenbosch, our unique location benefits from the confluence of 8 Natural Elements, creating distinctive terroir and allowing us to make wines that truly reflect their origins.

## Products

Wine

## Export History

20 years

## Company Representative

Thys, Lombard  
Export Sales Manager  
[thys@oldenburgvineyards.com](mailto:thys@oldenburgvineyards.com)  
[www.oldenburgvineyards.com](http://www.oldenburgvineyards.com)



# PaardenKloof Estate (Pty) Ltd



**PAARDENKLOOF**

*Be Captivated by Nature*

## Company Description

PaardenKloof Estate is home to hand-crafted cool climate wines in Bot River, Walker Bay. The wines are boutique, single vineyard, single varietal Cab Sauv, Shiraz, Pinot Noir and Sauv Blanc. Looking to grow export footprint.

## Products

Wine

## Export History

Exporter since 2019

## Company Representative

Daphne, Neethling

Director

[daphne@paardenkloof.co.za](mailto:daphne@paardenkloof.co.za)

[www.paardenkloof.co.za](http://www.paardenkloof.co.za)



## Painted Wolf Wines



### Company Description

A proudly South African wine company specialising in Pinotage, Chenin blanc and Rhone varietals. Exporting over 70% of production and dedicated to African wild dog conservation..

### Products

Wine

### Export History

12 years

### Company Representative

Emma, Borg  
Owner/Director  
[emma@paintedwolfwines.com](mailto:emma@paintedwolfwines.com)  
[www.paintedwolfwines.com](http://www.paintedwolfwines.com)



# Rickety Bridge Winery



## Company Description

Rickety Bridge is nestled against the slopes of the Franschhoek mountains overlooking the majestic wemershoek mountain range. The wine estate was first established in 1797, and our focus has always been quality first and foremost.

## Products

Wine

## Export History

We have been exporting for the last 10 years. We are export ready.

## Company Representative

Shaun, Page  
Sales Director  
[wine@ricketybridge.com](mailto:wine@ricketybridge.com)  
[www.ricketybridge.com](http://www.ricketybridge.com)



# Robinson & Sinclair



ROBINSON & SINCLAIR  
EXPORTERS OF PREMIUM WINES

## Company Description

Robinson & Sinclair is an export company representing premium and lifestyle wines from family-owned wine estates. Our mission is to connect international buyers with SA wineries, managing orders and adding value at each step of the process.

## Products

Wine

## Export History

Since 2003.

## Company Representative

Riana, Theart  
Sales Manager  
[riana@robinson-sinclair.co.za](mailto:riana@robinson-sinclair.co.za)  
[www.robinson-sinclair.co.za](http://www.robinson-sinclair.co.za)



# Sarand Enterprises no.1 T/A Emex International



## Company Description

Export of Fresh Fruit & Wines

## Products

Apples, Beverages, Citrus, Deciduous Fruit, Fresh Produce, Pears, Stone Fruit, Table Grapes, Tropical & Exotic, Wine

## Export History

20 Years - Fresh Fruit

## Company Representative

Michael, Pretorius  
Managing Director  
michael@emexintl.co.za  
www.emexintl.com



## Southern Cape Bottling



### Company Description

At Southern Cape Bottling we are well known for creating high quality products at a reasonable price.

### Products

Beverages, Juices, Spirits & Liquors

### Export History

2 years

### Company Representative

Pierre, Terblanche  
Sales Excecutive  
pierre@scbinter.com  
www.southerncapebottling.co.za



## Tamasa Trading



### Company Description

We are agents for South African wine companies.

### Products

Wine, Spirits & Liquors

### Export History

Since 2015

### Company Representative

Dirk, Harris  
Director - Exports  
dirk@tamasawines.com  
www.tamasawines.com



# The Bulk Wine Centre



## Company Description

The Bulk Wine Centre represents a collaboration of wineries throughout the Western Cape through a single and streamlined wine export and marketing platform. We offer an easy of use , streamlined service, to all your wine needs.

## Products

Wine

## Export History

We have been in wine export bussiness for almost 5 years, and have allready built creditbily in the market.

## Company Representative

Nadia, Engelbrecht  
CEO  
nadia@bulkwinecentre.com  
www.bulkwinecentre.com



# The Fishwives Club Boutique Winery



## Company Description

We are a wine brand made for a woman's sense of style and taste. We export our wine brand of 5 cultivars to 8 countries.

## Products

Wine

## Export History

7 years

## Company Representative

Patrick, Robertson

CEO

[patrick@thefishwivesclub.co.za](mailto:patrick@thefishwivesclub.co.za)

[www.thefishwivesclub.com](http://www.thefishwivesclub.com)



## Tierhoek Wines



### Company Description

Tierhoek is a small boutique wine farm in Piekenierskloof Mts, 760m above sea level with 44 year old Chenin Blanc & Grenache bush vines. We farm organically & our philosophy is to produce wines with minimum intervention to reflect Tierhoek's 14 years of exporting excellence.

### Products

Wine

### Export History

2007

### Company Representative

Shelley, Sandell  
owner  
info@tierhoek.com  
www.tierhoek.com



# Van Loveren Vineyards (Pty) Ltd



## Company Description

South Africa's leading family owned winery, with two AC Nielsen Top 10 brands and over hundreds of awards and accolades received over our 80 year history. We export our award- winning wines to over 60 countries worldwide.

## Products

Wine

## Export History

25 years

## Company Representative

Gavin, Whittaker  
Export Manager  
[asia@vanloveren.co.za](mailto:asia@vanloveren.co.za)  
[www.vanloveren.co.za](http://www.vanloveren.co.za)



# Villion Family Wines



## Company Description

Villion Family Wines from Walker Bay, South Africa. We focus on the production of premium, lifestyle and organic wines. Our wines are handcrafted while using environmentally friendly and traditional methods.

## Products

Organic Wine, Wine

## Export History

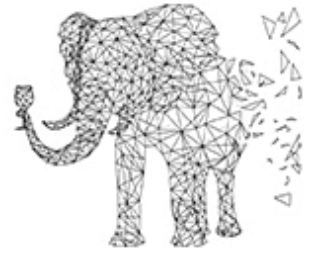
6 years

## Company Representative

Kobie, Viljoen  
Winemaker/Owner  
kobie@villionwines.com  
www.villionwines.com



## Vinette Wine



### Company Description

The Pioneers of canned wine in South Africa.

### Products

Beverages, Wine

### Export History

12 months

### Company Representative

HP, Steenkamp

Founder

[hp@vinettewine.co](mailto:hp@vinettewine.co)

[www.vinettewine.co](http://www.vinettewine.co)



# Weltevrede Wine Estate



## Company Description

Weltevrede is a family-owned wine estate in the Robertson Valley, South Africa. This family business was founded in 1912 with the oldest existing vineyard planted in 1926.

## Products

Beverages, Wine

## Export History

Since 1995

## Company Representative

Steyn, Fullard  
Marketing Manager  
weltevrede@weltevrede.com  
www.weltevrede.com



# Zidela Wines Pty Ltd



## Company Description

Zidela Wines specialises in the production of wines under Private Label. We assist the buyer in creating an exclusive brand.

## Products

Wine

## Export History

18 Years

## Company Representative

Imche, Augustyn  
Marketing  
imche@zidelawines.co.za  
www.zidelawines.co.za

**WESGRO**  
cape town & western cape  
tourism, trade & investment



an inspiring place to do business

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