

TECHNOLOGY DEMAND SURVEY in Vietnam

No.	Company Name	Technology Demand (Title)
1	Hung Thanh Medical Service and Trading Company	Epidural Catheter, Access Port Systems (Venous Access) 경막 외 카테터, 액세스 포트 시스템 (정맥 액세스)
2	Kara Windows	Sliding doors system 슬라이딩/폴딩 도어의 재료 및 생산 기술
3	CVI	Fractionation technology, supercritical extraction technology, nano technology, fermentation technology for the extraction and enrichment of herbal plants, cosmetic production technology 분절 기술, 초임계 추출 기술, 나노 기술, 약초 추출 및 농축용 발효 기술, 화장품 생산 기술
4	FGI Pharma	1.Filler (either import in large quantity or technology transfer to make filler in Vietnam) 2.Spa products (Botox, diet, DNA injection to skin, glass skin, thread, acnes treatment solution) 1.필러(베트남에서 필러를 만들기 위해 대량으로 수입하거나 기술이전) 2.스파제품(보톡스, 다이어트, 피부에 DNA주사, 유리피부, 실, 여드름치료용액)
5	Medaz	Vaccines, Automated Chemiluminescence Immunoassay and Biochemistry Analyzing system 백신, 자동화된 화학 발광 면역 검사 및 생화학 분석 시스템
6	Tri Nam Group	Finger print identification applied in police and investigation (i.e. technology that allows the identification of a certain finger print sample from a bigger data base of finger prints and identify the respective person ID) (this request is quite urgent) 경찰 및 수사에 적용가능한 지문 식별 시스템
7	Sunshine Vina	Complete production line for manufacturing pingpong balls, tennis balls, badminton shuttlecocks, rackets 탁구공, 테니스공, 배드민턴 셔틀콕, 라켓 제조용 생산라인
8	Trang Anh Co., Ltd.	Manufacturing technology for silk fabrication, 3D printers for metal and MIM, chemicals/ technology for damp-proofing and strengthening of concretes 실크 제조 기술, 금속 및 MIM용 3D 프린터, 방습 및 콘크리트 강화용 화학/기술
9	Northern Petroleum Co., Ltd.	Cooling liquid for cars 자동차냉각재
10	HKT	Absorbable surgical suture 흡수성 수술 봉합
11	Saigon MIT	1.High frequency invasive ventilation for adults, children and infants 2.Invasive ventilation for adults, children and infants (fixed), portable breathing apparatus for home/ hospital use 1.성인, 어린이 및 유아를 위한 고주파 침습 인공호흡기 2.성인, 어린이, 유아용 침습적 인공호흡기(고정), 가정/병원용 휴대용 호흡기구
12	Hop Luc Corp	Electric and electronic plating, wood processing machines for factories 전기 및 전자 도금, 공장용 목재 가공 기계
		Air conditioning system insulation material, valve for water supply system, water meter, MOF and recloser, electrical cabinet cooling equipment 에어컨 시스템 단열재, 급수 시스템용 밸브, 수도계량기, MOF 및 리커버, 전기 캐비닛 냉각 장비
13	QMED Medical Systems	Ventilator machine (mobile & smart)

		<p>Anesthesia machine (anesthesia equipment that allows ventilation) Bone densitometry using X-ray X-ray Mammography Autoclave Unit and Low temperature sterilizer Operating light and operating table Patient monitor and ECG machine (exclusive distributorship required) 인공호흡기(모바일 & 스마트) 마취기(환기가 가능한 마취장비) X선을 이용한 골밀도측정법 X선 유방 촬영 오토클레이브 유닛 및 저온 살균기 수술등 및 수술대 환자 모니터 및 심전도 기계 (배타적 총판 필요)</p>
14	Polipharm	<p>Filler dressing (e.g. Multidex gel) Syringes, transfusion tubes (require CFS and CE) 필러 드레싱(예: 멀티덱스 젤) 주사기, 수혈 튜브(CFS 및 CE 필요)</p>

1. Hung Thanh Medical Services

Part 1. Company Profile			
Company Name	: Hung Thanh Medical Services and Trading Company		
Address	: No 23 LK2, Xa La Urban Area, Ha Dong District, Hanoi		
Telephone	: 02436880436	Fax	:
E-mail	: hoanglv.hungthanh@gmail.com	Web site	: trungtamthuoc.com
Established date	: 09.02.2010	Number of employees	: 46
Annual Revenue	: 10.000.000 USD	Sales Channel	: Online and offline retailing (pharmacy chain and online pharmaceutical store), distribution through bidding to hospitals
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material	<input checked="" type="checkbox"/> Bio · Medical treatment	
	<input type="checkbox"/> Electricity · Electronic	<input type="checkbox"/> Energy · Resource	
	<input type="checkbox"/> Information & Communications Technology	<input type="checkbox"/> Cosmetics	
	<input type="checkbox"/> Chemical	<input type="checkbox"/> Agriculture	
	<input type="checkbox"/> Shipbuilding	<input type="checkbox"/> Food	
	<input type="checkbox"/> Others		
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade	<input type="checkbox"/> Manufacture	<input checked="" type="checkbox"/> Online Sales
	<input type="checkbox"/> Service	<input type="checkbox"/> Other _____	
Type of Technical cooperation	<input type="checkbox"/> Licensing	<input type="checkbox"/> Joint venture	<input type="checkbox"/> OEM production
	<input checked="" type="checkbox"/> Equipment transfer	<input type="checkbox"/> System	<input type="checkbox"/> Operation
	<input type="checkbox"/> Software	<input type="checkbox"/> Others _____	
Part 3. Details of Interested Technology (Product)			
Title of Technology	Epidural Catheter, Access Port Systems (Venous Access) 경막 외 카테터, 액세스 포트 시스템 (정맥 액세스)		
Description of interested Technology	<p>Hung Thanh is currently looking for quality products (epidural catheter and venous access) for application in hospitals. With BBraun as the benchmark, Hung Thanh wants to find Korea made options that have comparable quality and price to BBraun.</p> <p>Reference:</p> <ul style="list-style-type: none"> - Epidural Catheter (mini set, full set and standard set) https://www.bbraun.com.vn/vi/products/b/perifix-filter-set.html - Access Port Systems (Venous Access) https://www.bbraun.com.vn/vi/products-and-therapies/product-catalog/vascular-therapy/access-port.html <p>Hung Thanh은 현재 병원에서 응용할 수 있는 양질의 제품(경막 카테터 및 정맥 액세스)을 찾고 있다. BBraun을 벤치마킹한 Hung Thanh은 한국이 BBraun과 비슷한 품질과 가격을 가진 옵션을 만들길 원한다.</p> <p>참조:</p> <ul style="list-style-type: none"> - 경막외 카테터(미니 세트, 풀 세트, 표준 세트) https://www.bbraun.com.vn/vi/products/b/perifix-filter-set.html - 액세스 포트 시스템(비너스 액세스) https://www.bbraun.com.vn/vi/products-and-therapies/product-catalog/vascular-therapy/access-port.html 		
	Market Trend and Size of		

requested Technology	
Cooperation Plan and Goal	<p>Hung Thanh wants to become the distributor of the products to provide to national hospitals in Vietnam. In the first year they expect the sales to be about 20,000++ units of epidural catheters and 500++ units of venous access products.</p> <p>Hung Thanh은 베트남의 국립 병원에 제공할 제품의 유통업체가 되고 싶어한다. 첫 해에는 경막 외 카테터 약 20,000개 이상, 정맥접속 제품 약 500개 이상이 판매될 것으로 예상하고 있다.</p>
How to utilize Technology	<p>The products will be utilized to treat patients in various types of surgery.</p> <p>이 제품들은 다양한 형태의 수술로 환자들을 치료하는데 사용될 것이다.</p>

Part 4. Technology Cooperation History (Experience and Type of Cooperation)

In the past, Hung Thanh has cooperated with MCare Korea and became MCare's exclusive distributor in Vietnam for the Yes Disc and Yes C Disc catheters. Hung Thanh has successfully won a bid to implement the products in Viet Duc Hospital, the most significant national hospital in terms of musculoskeletal system treatment.

과거 흥탄은 MCare Korea와 협력하며 예스디스크와 예스씨디스크 카테터의 베트남 내 MCare 독점 배급사가 됐다. Hung Thanh은 근골격계 치료 측면에서 가장 중요한 국립 병원인 Viet Duc Hospital에서 제품 구현 입찰을 성공적으로 따냈습니다.

2. Europe Door World JSC (KARA Windows)

Part 1. Company Profile			
Company Name	: Europe Door World JSC (KARA Windows)		
Address	: Km9, Thang Long Avenue, An Phu, Hoai Duc District, Hanoi		
Telephone	: 02466837738	Fax	:
E-mail	: info.@karawindows.com	Web site	: karawindows.com
Established date	: 26.10.2010	Number of employees	: 50
Annual Revenue	: 7.000.000 USD	Sales Channel	Wholesale and retail, supplier to both major construction projects (e.g. apartment complexes) and household projects
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material	<input type="checkbox"/> Bio · Medical treatment	
	<input type="checkbox"/> Electricity · Electronic	<input type="checkbox"/> Energy · Resource	
	<input type="checkbox"/> Information & Communications Technology	<input type="checkbox"/> Cosmetics	
	<input type="checkbox"/> Chemical	<input type="checkbox"/> Agriculture	
	<input type="checkbox"/> Shipbuilding	<input type="checkbox"/> Food	
	<input checked="" type="checkbox"/> Others (construction)		
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade	<input checked="" type="checkbox"/> Manufacture	<input type="checkbox"/> Online Sales
	<input type="checkbox"/> Service	<input type="checkbox"/> Other	
Type of Technical cooperation	<input checked="" type="checkbox"/> Licensing	<input checked="" type="checkbox"/> Joint venture	<input checked="" type="checkbox"/> OEM production
	<input type="checkbox"/> Equipment transfer	<input type="checkbox"/> System	<input type="checkbox"/> Operation
	<input type="checkbox"/> Software	<input type="checkbox"/> Others	
Part 3. Details of Interested Technology (Product)			
Title of Technology	Materials and production technology for sliding/folding doors 슬라이딩/폴딩 도어의 재료 및 생산 기술		
Description of interested Technology	Reference: LeedFolding sliding doors https://www.youtube.com/watch?v=dE1BFbz9m9M 참조: 리드 폴딩 슬라이딩 도어 https://www.youtube.com/watch?v=dE1BFbz9m9M		
Market Trend and Size of requested Technology			
Cooperation Plan and Goal	<p>Kara Windows is the exclusive distributor of Germany made Hueck brands and other products such as glass walls, glass balcony ... imported from Europe. The company also has a factory for made-to-order products. The company is currently looking for sliding/folding doors, and cooperation possibilities range from becoming exclusive distributor to technology transfer (which includes both materials and the technology to make sliding/folding doors). Of these options, Kara Windows hope to get technology transfer so that they can utilize and upgrade the existing manufacturing facilities.</p> <p>카라 윈도는 휴크 브랜드와 유리벽, 유리 발코니 등 유럽에서 수입한 기타 제품을 독점 판매한다. 그 회사는 또한 주문 제작 제품을 위한 공장을 가지고 있다. 현재 슬라이딩/폴딩 도어를 찾고 있으며, 협력 가능성은 독점 유통업체에서 기술이전(소재 및 슬라이딩/폴딩 도어 제작 기술 모두 포함)까지 다양하다. 이 중 카라 윈도는 기존 제조 설비를 활용하고 업그레이드할 수 있도록 기술 이전을 희망하고 있다.</p>		
How to utilize Technology	The materials and technologies will be utilized at Kara's factory in order to make finished sliding/ folding door products. 소재와 기술은 카라의 공장에서 슬라이딩/폴딩 도어 완제품을 만드는 데 활용될 것이다.		
Part 4. Technology Cooperation History (Experience and Type of Cooperation)			

Kara Windows has experience with cooperating with European manufacturers before, which is
카라 윈도는 유럽 제조업체와 협력한 경험이 있다.

3. CVI Pharmaceuticals

Part 1. Company Profile			
Company Name	: CVI Pharmaceuticals		
Address	: Km29, Thang Long Avenue, Hoa Lac High Tech Park, Thach Hoa Ward, Thach That District, Hanoi		
Telephone	: 02436686938	Fax	:
E-mail	: info.@cvi.vn	Web site	: cvi.vn
Established date	: 05.08.2011	Number of employees	: 250
Annual Revenue	: 15.000.000 USD	Sales Channel	Manufacturer and wholesale
Part 2. Business Information			
Industry Sectors	<input checked="" type="checkbox"/> Machine · Material (herb extraction etc) <input type="checkbox"/> Bio · Medical treatment <input type="checkbox"/> Electricity · Electronic <input type="checkbox"/> Energy · Resource <input type="checkbox"/> Information & Communications Technology <input checked="" type="checkbox"/> Cosmetics <input type="checkbox"/> Chemical <input type="checkbox"/> Agriculture <input type="checkbox"/> Shipbuilding <input type="checkbox"/> Food <input checked="" type="checkbox"/> Others (pharmaceutical)		
Business Type	<input type="checkbox"/> Wholesale and retail trade <input checked="" type="checkbox"/> Manufacture <input type="checkbox"/> Online Sales <input type="checkbox"/> Service <input type="checkbox"/> Other _____		
Type of Technical cooperation	<input checked="" type="checkbox"/> Licensing <input checked="" type="checkbox"/> Joint venture <input checked="" type="checkbox"/> OEM production <input type="checkbox"/> Equipment transfer <input type="checkbox"/> System <input type="checkbox"/> Operation <input type="checkbox"/> Software <input type="checkbox"/> Others _____		
Part 3. Details of Interested Technology (Product)			
Title of Technology	Fractionation technology, supercritical extraction technology, nano technology, fermentation technology for the extraction and enrichment of herbal plants, cosmetic production technology 분절 기술, 초임계 추출 기술, 나노 기술, 약초 추출 및 농축용 발효 기술, 화장품 생산 기술		
Description of interested Technology			
Market Trend and Size of requested Technology	There is a growing market sector for pharmaceuticals and cosmeceuticals utilizing traditional herbs in Vietnam. Since Vietnamese people are familiar with using traditional herbs for treatment and relief, Vietnamese companies are competing well in this sector against foreign pharmaceutical cooperations. 베트남에는 전통 약초를 활용한 제약·화장품 시장 부문이 커지고 있다. 베트남 사람들은 치료와 구제를 위해 전통 약초를 사용하는 것에 익숙하기 때문에 베트남 기업들은 외국 제약협력과 이 분야에서 좋은 경쟁을 벌이고 있다.		
Cooperation Plan and Goal	CVI has developed some very successful products of this kind such as Cumargold, Decumar... We have one factory in Hoa Lac HighTech Park and plans to expand the business into making pharmaceutical and cosmeceutical ingredients and OEM. Currently we look for technology transfer in terms of herbal plant extraction and enrichment so that we can produce high quality extraction materials that can be used in our products as well as to supply to other manufacturers. CVI는 Cumargold, Decumar와 같은 매우 성공적인 제품을 개발했습니다. 우리는 Hoa Lac HighTech Park에 1개의 공장을 가지고 있으며 제약 및 화장품 재료와 OEM으로 사업을 확장할		

	<p>계획입니다. 현재 우리는 우리 제품에 사용될 수 있는 고품질의 추출 재료를 생산하고 다른 제조업체에 공급할 수 있도록 허브 플랜트 추출 및 농축 측면에서 기술 이전을 모색하고 있습니다.</p>
<p>How to utilize Technology</p>	<p>The technology will be used at our factory to make herbal extraction ingredients for pharmaceutical and cosmeceutical products. 이 기술은 우리 공장에서 제약 및 화장품의 약초 추출 성분을 만드는 데 사용될 것입니다.</p>

Part 4. Technology Cooperation History (Experience and Type of Cooperation)

In the past CVI has cooperated with various partners from Asian countries for technology transfer, such as Japan, Mongolia, Korea, and also from the US. Most of these cooperations have been for the transfer of technology and know-how to utilize research results on treatment property of herbal plants in the R&D of pharmaceutical/ cosmeceutical products and functional food

과거 CFI는 일본, 몽골, 한국 등 아시아 국가의 다양한 파트너들과 기술 이전을 위해 협력한 바 있다. 이들 협력의 대부분은 제약/화장품 및 기능성 식품의 연구개발에서 한방 식물의 처리 특성에 대한 연구 결과를 활용하기 위한 기술 이전 및 노하우를 위한 것이었다.

4. FGI Pharma

Part 1. Company Profile			
Company Name	: FGI Pharma		
Address	: 257 Hoang Van Thai, Khuong Trung Ward, Thanh Xuan District, Hanoi		
Telephone	: 0918821087	Fax	:
E-mail	:	Web site	:
Established date	: 09.03.2021	Number of employees	: 20
Annual Revenue	: N/A	Sales Channel	Manufacturer and wholesale
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material	<input checked="" type="checkbox"/> Bio · Medical treatment	
	<input type="checkbox"/> Electricity · Electronic	<input type="checkbox"/> Energy · Resource	
	<input type="checkbox"/> Information & Communications Technology	<input checked="" type="checkbox"/> Cosmetics	
	<input type="checkbox"/> Chemical	<input type="checkbox"/> Agriculture	
	<input type="checkbox"/> Shipbuilding	<input type="checkbox"/> Food	
	<input type="checkbox"/> Others		
	Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade	<input checked="" type="checkbox"/> Manufacture
	<input type="checkbox"/> Service	<input type="checkbox"/> Other	
Type of Technical cooperation	<input checked="" type="checkbox"/> Licensing	<input type="checkbox"/> Joint venture	<input type="checkbox"/> OEM production
	<input checked="" type="checkbox"/> Equipment transfer	<input type="checkbox"/> System	<input type="checkbox"/> Operation
	<input type="checkbox"/> Software	<input checked="" type="checkbox"/> Others (distribution)	
Part 3. Details of Interested Technology (Product)			
Title of Technology	1. Filler 2. Other spa products (Botox, diet, glass skin, DNA injection to skin, acnes treatment, thread) 1. 필러 2. 기타 스파제품(보톡스, 다이어트, 유리피부, 피부에 DNA주사, 여드름치료, 실)		
Description of interested Technology			
Market Trend and Size of requested Technology	The beauty market is expanding quite rapidly in Vietnam, and more people have demand for filler. So this company wants to buy fillers in large quantity at good price or produce in Vietnam based on technology transfer and licensing. 베트남에서는 뷰티 시장이 상당히 빠르게 확대되고 있으며, 필러에 대한 수요가 증가하는 추세이다. 그래서 이 회사는 필러를 좋은 가격에 대량 구매하거나 기술 이전과 인허가 등을 바탕으로 베트남에서 생산하고자 합니다.		
Cooperation Plan and Goal	FGI Pharma wants to find fillers and other spa products to distribute in Vietnam. They also have plan to build a factory in Vietnam for filler production, and they look for technology transfer and licensing. FGI Pharma는 베트남에서 유통할 필러 등 스파 제품을 찾고자 합니다. 또한 그들은 필러 생산을 위해 베트남에 공장을 건설할 계획을 가지고 있으며, 그들은 기술 이전과 인가를 찾고 있다.		
How to utilize Technology	The technology will be used at our factory to make fillers. 그 기술은 우리 공장에서 필러를 만드는 데 사용될 것이다.		
Part 4. Technology Cooperation History (Experience and Type of Cooperation)			

5. Medaz

Part 1. Company Profile			
Company Name	: Medaz Co., Ltd. (a member of Medlatec Group – medlatec.vn)		
Address	: 6 th Flr., 278 Thuy Khe Street, Ba Dinh District, Hanoi		
Telephone	: 0942754699	Fax	:
E-mail	: doanvanthuyet@medaz.vn	Web site	: medaz.vn
Established date	: 11.07.2014	Number of employees	: 10
Annual Revenue	: 3.000.000 USD	Sales Channel	Wholesale and retail
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material (herb extraction etc)	<input checked="" type="checkbox"/> Bio · Medical treatment	
	<input type="checkbox"/> Electricity · Electronic	<input type="checkbox"/> Energy · Resource	
	<input type="checkbox"/> Information & Communications Technology	<input type="checkbox"/> Cosmetics	
	<input type="checkbox"/> Chemical	<input type="checkbox"/> Agriculture	
	<input type="checkbox"/> Shipbuilding	<input type="checkbox"/> Food	
	<input type="checkbox"/> Others (pharmaceutical)		
	Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade	<input type="checkbox"/> Manufacture
	<input type="checkbox"/> Service	<input type="checkbox"/> Other	
Type of Technical cooperation	<input type="checkbox"/> Licensing	<input type="checkbox"/> Joint venture	<input type="checkbox"/> OEM production
	<input checked="" type="checkbox"/> Equipment transfer	<input type="checkbox"/> System	<input type="checkbox"/> Operation
	<input type="checkbox"/> Software	<input checked="" type="checkbox"/> Others (Distribution)	
Part 3. Details of Interested Technology (Product)			
Title of Technology	Vaccines, Automated Chemiluminescence Immunoassay and Biochemistry Analyzing system 백신, 자동화된 화학 발광 면역 검사 및 생화학 분석 시스템		
Description of interested Technology	<p>Medaz is looking for the following vaccines to supply to vaccination center Medlatec plans to build : Tuberculosis, Hepatitis B, Hexaxim (6 in 1), Rotavirus, Streptococcus pneumoniae 10 and 13, Influenza (children/ adults/ children and adults/ over 3 years), Neisseria meningitidis (B,C), Neisseria meningitidis (A,C,Y,W-135), Rubella 3 in 1, chicken pox, Japanese encephalitis B, Hepatitis A, Cervical cancer, Tetanus for pregnant woman, Serum anti tetanus, Rabies, Hepatitis A+B They also look for automated chemiluminescence Immunoassay and Biochemistry Analyzing System. Reference is as below:</p> <p>메다즈는 메드라텍이 건설할 예정인 백신 센터에 공급할 다음과 같은 백신을 찾고 있습니다.</p> <p>: 결핵, B형 간염, Hexaxim(6 in 1), 로타바이러스, 스트렙토코커스 폐렴구균 10 및 13, 인플루엔자(어린이/성인/아동/성인/ 3년 이상), Neisseria meningitidis(B,C), Neisseria meningitidis(A,C,Y, W-135), 풍진통닭고기 3.타너스, 광견병, A+B형 간염</p> <p>그들은 또한 자동화된 화학 발광 면역 검사와 생화학 분석 시스템을 찾고 있다. 참조는 다음과 같습니다.</p>		

MAGLUMI TEST MENU

<p>Tumor Markers</p> <ul style="list-style-type: none"> Ferritin AFP CEA Total PSA f-PSA CA 125 CA 15-3 CA 19-9 PAP CA 50 CYFRA 21-1 CA 242 CA 72-4 NSE S-100 SCCA TPA-snibe Pepsinogen I Pepsinogen II Gastrin-17 H.pylori IgG 	<p>Thyroid</p> <ul style="list-style-type: none"> TSH(3rd Generation) T₄ T₃ FT₄ FT₃ TG TGA TRAb TMA Anti-TPO Rev T₄ 	<p>Fertility</p> <ul style="list-style-type: none"> FSH LH HCGβ-HCG PRL Estradiol free Estradiol Progesterone Testosterone free Testosterone DHEA-S *Aldo 17-OH Progesterone 	<p>Glyco Metabolism</p> <ul style="list-style-type: none"> C-Peptide Insulin ICA IAA Promulin GAD 65 IA-2
<p>Infectious Disease</p> <ul style="list-style-type: none"> HBsAg Anti-HBs HBsAg Anti-HBe Anti-HBe Anti-HCV Syphilis Chagas HTLV III Anti-HIV HAV IgM HIV Ab HIV s24 Ag HIV Ab/Ag combi 	<p>Asemia</p> <ul style="list-style-type: none"> Vitamin B₁₂ Ferritin FA 	<p>Bone Metabolism</p> <ul style="list-style-type: none"> Intact PTH Calcitonin Osteocalcin 25-OH Vitamin D 	<p>Drug Monitoring</p> <ul style="list-style-type: none"> Cyclosporine A Tacrolimus, FK 506 Digoxin
<p>TOBCH</p> <ul style="list-style-type: none"> Toxo IgG Toxo IgM Rubella IgG Rubella IgM CMV IgG CMV IgM HSV-1/2 IgG HSV-2 IgG HSV-1/2 IgM 	<p>EBV</p> <ul style="list-style-type: none"> EBV EA IgG EBV EA IgA EBV VCA IgG EBV VCA IgM EBV VCA IgA EBV NA IgG 	<p>Cardiac</p> <ul style="list-style-type: none"> CK-MB Troponin I Myoglobin NT-proBNP Aldosterone Angiotensin I Angiotensin II D-Dimer *Direct Reimn LP-PLA2 hs-Tri 	<p>Immunoglobulin</p> <ul style="list-style-type: none"> IgM IgA IgE IgG
<p>Hepatic Fibrosis</p> <ul style="list-style-type: none"> HA PIIP N-P C IV Laminin Cholyglycine 	<p>Inflammation Monitoring</p> <ul style="list-style-type: none"> CRP PCT 	<p>Renal Screening</p> <ul style="list-style-type: none"> gAPP free β-HCG PAPP-A 	<p>Others</p> <ul style="list-style-type: none"> GH IGF-I Cortisol ACTH

BIOCHEMISTRY TEST MENU

<p>Hepatic</p> <ul style="list-style-type: none"> TBA ALT AST ALP GGT TBIL DBIL TP ALB AMM PA CHE AFU 	<p>Special Protein</p> <ul style="list-style-type: none"> ASO RF CRP UBIC UCF P GEPD IgM IgG C3 C4 ACP TRF 	<p>Renal</p> <ul style="list-style-type: none"> Cr UA Urea CYS C BALB AMG BMG 	<p>Cardiac</p> <ul style="list-style-type: none"> CK CK-MB α-HBDH LDH ACE LDH1 	<p>ECG</p> <ul style="list-style-type: none"> Na K Cl Ca 	<p>Lipids</p> <ul style="list-style-type: none"> HDL-C LDL-C TC TG ApoE Lp(a) Hcy ApoA1 ApoB
<p>Diabetes</p> <ul style="list-style-type: none"> GLU LAC HbA1c 	<p>Paraneoplastic</p> <ul style="list-style-type: none"> α-AMY LIP 	<p>Inorganic Ion</p> <ul style="list-style-type: none"> Fe Ca P CO2 Mg 	<p>Others</p> <ul style="list-style-type: none"> In Red Available Soon In Gray Available Soon 	<p>Integrated System</p> <ul style="list-style-type: none"> Biolumi 8000 	



Automated Chemiluminescence Immunoassay (CLIA) Analyzer



Automated Biochemistry Analyzer



Integrated System



www.snibe.com

Market Trend and Size of requested Technology

Medlatec currently has 2 vaccination centers and wants to expand the number of vaccination centers especially in cities other than Hanoi and Hochiminh City
 As for the analyzing system, Medaz supplies to Medlatec lab system which includes 43 laboratories across Vietnam.
 메디클락은 현재 2개의 백신센터를 보유하고 있으며 특히 하노이와 호치민시를 제외한 도시에 백신센터를 확대하고자 한다.
 분석 시스템에 대해서는 메다즈가 베트남 전역 43개 연구소를 포함하는 메드라텍 랩 시스템에 공급하고 있다.

Cooperation Plan and Goal

The technology will be used at Medlatec's 43 laboratories across Vietnam to automate the analysis process
 이 기술은 베트남 전역의 메드레크의 43개 연구소에서 분석 과정을 자동화하기 위해 사용될 것이다.

Part 4. Technology Cooperation History (Experience and Type of Cooperation)

Medaz has imported pharmaceutical products and medical device from the US and European countries before. The imported products are distributed in Medlatec, Medaz's pharmacies or to hospitals and clinics.
 메다즈는 이전에도 미국과 유럽 국가에서 의약품과 의료기기를 수입한 적이 있다. 수입된 제품은 메드라텍, 메다즈의 약국 또는 병원과 클리닉에 유통된다.

6. Tri Nam Group

Part 1. Company Profile			
Company Name	: Tri Nam Group		
Address	: 4&5 Flr., 96 Nguyen Khanh Toan, Cau Giay District, Hanoi		
Telephone	: 02466748746	Fax	: 02462813849
E-mail	: info@trinam.com.vn	Web site	: trinam.com.vn
Established date	: 09.06.2009	Number of employees	: 120
Annual Revenue	: 24.000.000 USD	Sales Channel	Bidding
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material <input checked="" type="checkbox"/> Electricity · Electronic <input checked="" type="checkbox"/> Information & Communications Technology <input type="checkbox"/> Chemical <input type="checkbox"/> Shipbuilding <input checked="" type="checkbox"/> Others (software, equipment)	<input type="checkbox"/> Bio · Medical treatment <input type="checkbox"/> Energy · Resource <input type="checkbox"/> Cosmetics <input type="checkbox"/> Agriculture <input type="checkbox"/> Food	
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade <input type="checkbox"/> Service	<input type="checkbox"/> Manufacture <input checked="" type="checkbox"/> Other (software engineering)	<input type="checkbox"/> Online Sales <input type="checkbox"/> and system
Type of Technical cooperation	<input type="checkbox"/> Licensing <input checked="" type="checkbox"/> Equipment transfer <input checked="" type="checkbox"/> Software	<input type="checkbox"/> Joint venture <input type="checkbox"/> System <input type="checkbox"/> Others (Distribution)	<input type="checkbox"/> OEM production <input type="checkbox"/> Operation
Part 3. Details of Interested Technology (Product)			
Title of Technology	Finger print identification applied in police and investigation 경찰 및 수사에 적용가능한 지문 식별 시스템		
Description of interested Technology	Tri Nam is looking for a technology (e.g. software, solution ...) that allows the identification of a certain finger print sample from a bigger data base of finger prints and identify the respective person ID. The application of this technology is for criminal investigation in security (police) application. This is urgent request for their upcoming projects. Tri Nam은 더 큰 지문 데이터베이스에서 특정 지문 샘플을 식별하고 각 개인 ID를 식별할 수 있는 기술(예: 소프트웨어, 솔루션 등)을 찾고 있습니다. 이 기술의 적용은 보안(경찰) 적용 범죄 수사를 위한 것이다. 이것은 그들의 다가오는 프로젝트에 대한 긴급한 요청입니다.		
Market Trend and Size of requested Technology			
Cooperation Plan and Goal	Tri Nam would like to get technology transfer through purchase or licensing together with training. Tri Nam은 교육과 함께 구매나 라이선스를 통해 기술이전을 받고 싶습니다.		
How to utilize Technology	The application of this technology is for criminal investigation in security (police) application. 이 기술의 적용은 보안(경찰) 적용 범죄 수사를 위한 것이다.		
Part 4. Technology Cooperation History (Experience and Type of Cooperation)			

7. SunShine Vina

Part 1. Company Profile						
Company Name	: Sunshine Vina					
Address	: 159 Mai Phuc, Phuc Dong, Long Bien, Hanoi (Office) Truong Xa ward, Toan Thang, Kim Dong, Hung Yen (Factory)					
Telephone	: 02432665176	Fax				
E-mail	: info@dorex.vn	Web site	: dorex.vn			
Established date	: 09.06.2009	Number of employees	: 300			
Annual Revenue	: 14.000.000 USD	Sales Channel	Manufacturing, OEM, ODM, Wholesale			
Part 2. Business Information						
Industry Sectors	<input type="checkbox"/>	Machine · Material	<input type="checkbox"/>	Bio · Medical treatment		
	<input type="checkbox"/>	Electricity · Electronic	<input type="checkbox"/>	Energy · Resource		
	<input type="checkbox"/>	Information & Communications Technology	<input type="checkbox"/>	Cosmetics		
	<input type="checkbox"/>	Chemical	<input type="checkbox"/>	Agriculture		
	<input type="checkbox"/>	Shipbuilding	<input type="checkbox"/>	Food		
	<input checked="" type="checkbox"/>	Others (garment manufacture)				
Business Type	<input checked="" type="checkbox"/>	Wholesale and retail trade	<input checked="" type="checkbox"/>	Manufacture	<input type="checkbox"/>	Online Sales
	<input type="checkbox"/>	Service	<input type="checkbox"/>	Other		
Type of Technical cooperation	<input checked="" type="checkbox"/>	Licensing	<input type="checkbox"/>	Joint venture	<input type="checkbox"/>	OEM production
	<input checked="" type="checkbox"/>	Equipment transfer	<input type="checkbox"/>	System	<input type="checkbox"/>	Operation
	<input type="checkbox"/>	Software	<input type="checkbox"/>	Others_(Distribution)		
Part 3. Details of Interested Technology (Product)						
Title of Technology	Complete production line for manufacturing pingpong balls, tennis balls, badminton shuttlecocks, rackets 탁구공, 테니스공, 배드민턴 셔틀콕, 라켓 제조용 생산라인					
Description of interested Technology	Sunshine Vina is looking for complete production line to manufacture badminton shuttlecocks, pingpong balls, tennis balls etc. They are looking for either Korean made or Taiwanese made technology. 선샤인 비나는 배드민턴 셔틀콕, 탁구공, 테니스공 등을 생산할 수 있는 생산라인을 찾고 있다. 그들은 한국산 혹은 대만산 기술을 찾고 있다.					
Market Trend and Size of requested Technology	SunShine Vina plans to expand their product categories into sports equipment (badminton, pingpong, tennis.. which are quite popular sports in Vietnam). They want to expand the brand (Donex and Proning) with a vision to develop chain stores like Nike, Adidas. SunShine Vina는 제품 범주를 스포츠 장비(배드민턴, 탁구, 테니스)로 확대할 계획입니다. 그것은 베트남에서 꽤 인기 있는 스포츠이다.) 그들은 나이키, 아디다스 같은 체인점을 개발하기 위한 비전으로 브랜드(Donx and Prooning)를 확장하고자 한다.					
Cooperation Plan and Goal	Sunshine Vina would like to buy complete production line and get technology transfer and training to help them efficiently operate the production. They also wants to get training in terms of material supplies etc. Sunshine Vina는 생산 라인을 구입하여 생산 공정을 효율적으로 운영할 수 있도록 기술 이전 및 교육을 받고자 합니다. 그들은 또한 재료 공급 등에 관한 교육을 받기를 원한다.					
How to utilize Technology	The production line is to manufacturer pingpong balls, tennis balls, badminton shuttlecocks and rackets 생산라인은 탁구공, 테니스공, 배드민턴 셔틀콕, 라켓을 제조하는 것이다.					
Part 4. Technology Cooperation History (Experience and Type of Cooperation)						
Sunshine Vina has corporated many times with Korean brands before for OEM Sunshine Vina는 OEM을 위해 한국 브랜드와 여러 번 합병한 적이 있습니다.						

8. Trang Anh Co., Ltd.

Part 1. Company Profile			
Company Name	: Trang Anh Co., Ltd.		
Address	: P1504 CT9A Viet Hung Urban Complex, Long Bien District, Hanoi		
Telephone	: 024 36752018	Fax	02436752019
E-mail	: tranganh168@gmail.com	Web site	: hoachattranganh.com
Established date	: 12.07.2010	Number of employees	: 40
Annual Revenue	: 12.000.000 USD	Sales Channel	Wholesale, retail, manufacturer
Part 2. Business Information			
Industry Sectors	<input checked="" type="checkbox"/> Machine · Material	<input type="checkbox"/> Bio · Medical treatment	
	<input type="checkbox"/> Electricity · Electronic	<input type="checkbox"/> Energy · Resource	
	<input type="checkbox"/> Information & Communications Technology	<input type="checkbox"/> Cosmetics	
	<input checked="" type="checkbox"/> Chemical	<input type="checkbox"/> Agriculture	
	<input type="checkbox"/> Shipbuilding	<input type="checkbox"/> Food	
	<input type="checkbox"/> Others		
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade	<input checked="" type="checkbox"/> Manufacture	<input type="checkbox"/> Online Sales
	<input type="checkbox"/> Service	<input type="checkbox"/> Other	
Type of Technical cooperation	<input checked="" type="checkbox"/> Licensing	<input type="checkbox"/> Joint venture	<input type="checkbox"/> OEM production
	<input checked="" type="checkbox"/> Equipment transfer	<input type="checkbox"/> System	<input type="checkbox"/> Operation
	<input type="checkbox"/> Software	<input checked="" type="checkbox"/> Others (Distribution)	
Part 3. Details of Interested Technology (Product)			
Title of Technology	Manufacturing technology for silk fabrication, 3D printers for metal and MIM, chemicals/technology for damp-proofing and strengthening of concretes 실크 제조 기술, 금속 및 MIM용 3D 프린터, 방습 및 콘크리트 강화용 화학/기술		
Description of interested Technology	(Arranged in decreasing priority) 1. Chemical product or technology for waterproofing and strengthening concrete floors 2. Silk thread extraction technology 3. MIM 3D printing (3D printer using metal material input) (우선순위 감소로 배열) 1. 콘크리트 바닥 방수 및 강화를 위한 화학제품 또는 기술 2. 실크 실 추출 기술 3. MIM 3D 프린팅 (금속소재 입력을 이용한 3D 프린터)		
Market Trend and Size of requested Technology	Trang Anh Co., Ltd.'s main business is in chemical trading, wholesale and retail. They plans to open 2 factories and currently look for the above technologies for the new plants. Trang Anh Co., Ltd.의 주요 사업은 화학 무역, 도소매업이다. 그들은 2개의 공장을 열 계획이며 현재 새로운 공장을 위해 위의 기술들을 찾고 있다.		
Cooperation Plan and Goal	Sunshine Vina would like to buy complete production line and get technology transfer and training to help them efficiently operate the production. They also wants to get training in terms of material supplies etc. Sunshine Vina는 생산 라인을 구입하여 생산 공정을 효율적으로 운영할 수 있도록 기술 이전 및 교육을 받고자 합니다. 그들은 또한 재료 공급 등에 관한 교육을 받기를 원한다.		
How to utilize Technology	The production line is to manufacturer pingpong balls, tennis balls, badminton shuttlecocks and rackets 생산라인은 탁구공, 테니스공, 배드민턴 셔틀콕, 라켓을 제조하는 것이다.		
Part 4. Technology Cooperation History (Experience and Type of Cooperation)			

9. Northern Petroleum Co., Ltd.

Part 1. Company Profile			
Company Name	: Northern Petroleum Co., Ltd.		
Address	: 1/71 Lang Ha Street, Ba Dinh District, Hanoi		
Telephone	: 024 39844684	Fax	
E-mail	: PS@PSgroup.com.vn	Web site	: psgroup.com.vn
Established date	: 12.07.2010	Number of employees	: 30-40
Annual Revenue	: 30-50.000.000 USD	Sales Channel	Wholesale, retail, manufacturer
Part 2. Business Information			
Industry Sectors	<input checked="" type="checkbox"/> Machine · Material <input type="checkbox"/> Bio · Medical treatment <input type="checkbox"/> Electricity · Electronic <input type="checkbox"/> Energy · Resource <input type="checkbox"/> Information & Communications Technology <input type="checkbox"/> Cosmetics <input checked="" type="checkbox"/> Chemical (automobile coolant) <input type="checkbox"/> Agriculture <input type="checkbox"/> Shipbuilding <input type="checkbox"/> Food <input type="checkbox"/> Others		
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade <input checked="" type="checkbox"/> Manufacture <input type="checkbox"/> Online Sales <input type="checkbox"/> Service <input type="checkbox"/> Other		
Type of Technical cooperation	<input checked="" type="checkbox"/> Licensing <input checked="" type="checkbox"/> Joint venture <input type="checkbox"/> OEM production <input type="checkbox"/> Equipment transfer <input type="checkbox"/> System <input type="checkbox"/> Operation <input type="checkbox"/> Software <input checked="" type="checkbox"/> Others (Distribution)		
Part 3. Details of Interested Technology (Product)			
Title of Technology	Automobile coolant 자동차용 냉각수		
Description of interested Technology	Automobile coolant (finished products) or complete production line and materials from Korean manufacturer 자동차용 냉각수(완제품) 또는 완제품 생산라인 및 국내 제조사의 자재		
Market Trend and Size of requested Technology			
Cooperation Plan and Goal	<p>PSGroup is the strategic distributor of TOTAL fluid for autormobiles. They want to add automobile coolant to their product portfolio to take advantage of the existing distribution channel. They can import finished product, but prefer to cooperate with a Korean brand/manufacturer to make the products in Vietnam under the Korean brand and distribute in Vietnam's market</p> <p>PS Group은 자동차용 토탈 오일의 전략적 유통업체입니다. 그들은 기존 유통 채널을 활용하기 위해 자사 제품 포트폴리오에 자동차 냉각수를 추가하고자 한다. 완제품을 수입할 수 있지만 한국 브랜드/제조사와 협력해 한국 브랜드로 베트남에서 제품을 만들어 베트남 시장에 유통하는 것을 선호한다.</p>		
How to utilize Technology			
Part 4. Technology Cooperation History (Experience and Type of Cooperation)			

10. HKT

Part 1. Company Profile			
Company Name	: HKT Health Services and Commercial JSC		
Address	: VT17-LK2, Dai Thanh Urban Area, 70 Road, Thanh Liet Ward, Thanh Tri District, Hanoi		
Telephone	: 0987593358	Fax	
E-mail	: hktequipment@gmail.com	Web site	:
Established date	: 26.03.2018	Number of employees	: 20
Annual Revenue	: 4.000.000 USD	Sales Channel	Wholesale, retail
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material	<input checked="" type="checkbox"/> Bio · Medical treatment	
	<input type="checkbox"/> Electricity · Electronic	<input type="checkbox"/> Energy · Resource	
	<input type="checkbox"/> Information & Communications Technology	<input type="checkbox"/> Cosmetics	
	<input type="checkbox"/> Chemical	<input type="checkbox"/> Agriculture	
	<input type="checkbox"/> Shipbuilding	<input type="checkbox"/> Food	
	<input type="checkbox"/> Others		
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade	<input type="checkbox"/> Manufacture	<input type="checkbox"/> Online Sales
	<input type="checkbox"/> Service	<input type="checkbox"/> Other	
Type of Technical cooperation	<input type="checkbox"/> Licensing	<input type="checkbox"/> Joint venture	<input type="checkbox"/> OEM production
	<input type="checkbox"/> Equipment transfer	<input type="checkbox"/> System	<input type="checkbox"/> Operation
	<input type="checkbox"/> Software	<input type="checkbox"/> Others	
Part 3. Details of Interested Technology (Product)			
Title of Technology	Absorbable surgical suture 흡수성 수술 봉합		
Description of interested Technology	The company is looking for absorbable surgical suture with good quality and competitive price. 질 좋고 경쟁력 있는 가격의 흡수성 외과용 봉합술을 찾고 있습니다.		
Market Trend and Size of requested Technology			
Cooperation Plan and Goal	The buyer is interested in becoming exclusive distributor in Vietnam if the product meets their expectation. 바이어는 제품이 그들의 기대에 부응한다면 베트남에서 독점 유통사가 되는 것에 관심이 있다.		
How to utilize Technology	This is for distribution to national hospitals in provinces of Vietnam. 이것은 베트남 지방의 국립 병원에 보급하기 위한 것이다.		
Part 4. Technology Cooperation History (Experience and Type of Cooperation)			

11. Sai Gon MIT

Part 1. Company Profile			
Company Name	: Sai Gon MIT		
Address	: 136 ,14 street, Him Lam Residence, Tan Hung Ward, District 7, Hochiminh City		
Telephone	: 0938602355	Fax	
E-mail	: info@saigonmit.com	Web site	: saigonmit.com
Established date	: 15.5.2014	Number of employees	: 30
Annual Revenue	: 15.000.000 USD	Sales Channel	Wholesale, retail
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material <input checked="" type="checkbox"/> Bio · Medical treatment <input type="checkbox"/> Electricity · Electronic <input type="checkbox"/> Energy · Resource <input type="checkbox"/> Information & Communications <input type="checkbox"/> Cosmetics <input type="checkbox"/> Technology <input type="checkbox"/> Agriculture <input type="checkbox"/> Chemical <input type="checkbox"/> Food <input type="checkbox"/> Shipbuilding <input type="checkbox"/> Others <input type="checkbox"/> Others		
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade <input type="checkbox"/> Manufacture <input type="checkbox"/> Online Sales <input type="checkbox"/> Service <input type="checkbox"/> Other		
Type of Technical cooperation	<input type="checkbox"/> Licensing <input type="checkbox"/> Joint venture <input type="checkbox"/> OEM production <input checked="" type="checkbox"/> Equipment transfer <input type="checkbox"/> System <input type="checkbox"/> Operation <input type="checkbox"/> Software <input checked="" type="checkbox"/> Others (Distribution)		
Part 3. Details of Interested Technology (Product)			
Title of Technology	1. High frequency invasive ventilation for adults, children and infants Invasive ventilation for adults, children and infants (fixed), portable breathing apparatus for home/hospital use 성인, 어린이 및 유아를 위한 고주파 침습 인공호흡기 성인, 어린이, 유아용 침습적 인공호흡기(고정), 가정/병원용 휴대용 호흡기구		
Description of interested Technology			
Market Trend and Size of requested Technology			
Cooperation Plan and Goal	Saigon MIT wants to become distributor and if possible, exclusive distributor, to distribute the product in Vietnam. 사이공 MIT는 베트남에 제품을 유통하기 위해 가능하면 독점 유통사가 되고 싶어한다.		
How to utilize Technology	The equipment will be distributed to hospital market. As for portable breathing apparatus, it is targeted at both hospital and personal use at home. 그 장비는 병원 시장에 유통될 것이다. 휴대용 호흡기의 경우, 병원과 가정에서의 개인적인 사용을 모두 목표로 한다.		
Part 4. Technology Cooperation History (Experience and Type of Cooperation)			
Saigon MIT has many experiences working with foreign brands from Japan, US, Europe and Korea in distributing medical products such as Xray systems. 사이공 MIT는 엑스레이 시스템 등 의료용품을 유통하는 과정에서 일본, 미국, 유럽, 한국 등 해외 브랜드와 협력한 경험이 많다.			

12. Hop Luc corporation

Part 1. Company Profile			
Company Name	: Hop Luc Corporation		
Address	: 10 th Flr., Lotus building, 2 Duy Tan Street, Dich Vong Hau ward, Cau Giay, Hanoi		
Telephone	: 02437957658	Fax	02437957663
E-mail	: contact@hopluccorp.vn	Web site	: hopluccorp.vn
Established date	: 15.5.2014	Number of employees	: 450
Annual Revenue	: 50.000.000 USD	Sales Channel	Wholesale, retail
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material	<input type="checkbox"/> Bio · Medical treatment	
	<input checked="" type="checkbox"/> Electricity · Electronic	<input type="checkbox"/> Energy · Resource	
	<input type="checkbox"/> Information & Communications Technology	<input type="checkbox"/> Cosmetics	
	<input type="checkbox"/> Chemical	<input type="checkbox"/> Agriculture	
	<input type="checkbox"/> Shipbuilding	<input type="checkbox"/> Food	
	<input checked="" type="checkbox"/> Others (construction)		
	Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade	<input checked="" type="checkbox"/> Manufacture
<input type="checkbox"/> Service		<input type="checkbox"/> Other	
Type of Technical cooperation	<input checked="" type="checkbox"/> Licensing	<input type="checkbox"/> Joint venture	<input type="checkbox"/> OEM production
	<input checked="" type="checkbox"/> Equipment transfer	<input type="checkbox"/> System	<input type="checkbox"/> Operation
	<input type="checkbox"/> Software	<input checked="" type="checkbox"/> Others (Distribution)	
Part 3. Details of Interested Technology (Product)			
Title of Technology	1. Electric and electronic plating, wood processing machines for factories (tech transfer) 2. Air conditioning system insulation material, valve for water supply system, water meter, MOF and recloser, electrical cabinet cooling equipment (import)		
	1. 전기 및 전자 도금, 공장용 목재 가공기(기술 이전) 2. 에어컨 시스템 단열재, 급수 시스템용 밸브, 수도계량기, MOF 및 리클로저, 전기 캐비닛 냉각 장비(수입)		
Description of interested Technology	1. Technology transfer -Electroplating technology, electronics: The factory intends to invest in electroplating technology for electrical and electronic equipment, the components of electronic circuit boards in the accessory equipment such as headsets for phones, machines tablets, phones and some other components - Industrial woodworking machines, Verneer wood production machines: Saws, laminating machines (laminating), sanding machines, edge gluing machines ... machines for industrial wood production 2. Import: - Air Conditioning System Insulation Material: Duct Insulation, Hot & Cold pipe Insulation. Certifications required: FM APPROVED, Class0 Standard BS 476 Part 7 & Part 6, ASTM E96, BS EN 12086. - Valve for water supply system; Valve system: MULTI-THERM-FLOW Automatic Double-Regulating Valve, Double regulating thermal - pressure; valve pressure reducing valve; Balancing valves (Chiller cold water system); - Water meter: Electronic water meter, Digital Water Meter, Analog Water Meter; - Electrical equipment and supplies: MOF metering equipment, switchgear line Recloser, Fuse Cutout hay Cut-out fuse & Load Break Fuse Cutout, Auto Recloser 27/38kV. Distribution polymer line-post insulator. 24&35kV Indoor Cable Termination, 24&35kV Indoor Cable Termination; 24&35kV/3 Core Cable Straight Joint. 1. 기술이전 - 전기 도금 기술, 전자 제품: 이 공장은 전기 및 전자 장비, 전화용 헤드셋, 기계 태블릿, 전화 및 기타 일부 부품과 같은 부속 장비에 있는 전자 회로 기판의 구성 요소인 전기 도금		


	<p>기술에 투자하고자 한다.</p> <ul style="list-style-type: none"> - 공업용 목공기계, 버니어 목재생산기계 : 톱, 라미네이션 기계(라미네이션), 샌딩 기계, 옛지 접착 기계... 공업용 목재생산용 기계 <p>2. 수입</p> <ul style="list-style-type: none"> - 에어컨 시스템 절연재: 덕트 단열재, 냉난방 파이프 단열재 필요한 인증: FM 승인됨, 클래스 0 표준 BS 476 파트 7 및 파트 6, ASTM E96, BSEN 12086 - 급수 시스템용 밸브; 밸브 시스템: MULTI-THRM-FLOW 자동 이중 조절 밸브, 이중 조절 열 - 압력; 밸브 압력 감소 밸브; 밸런싱 밸브(칠러 냉수 시스템); - 수도계량기: 전자 수도계, 디지털 수도계, 아날로그 수도계 - 전기 장비 및 공급 장치: MOF 계측 장비, 스위치 기어 라인 리클루저, 퓨즈 절단 건식 퓨즈 및 로드 브레이크 퓨즈 절단, 자동 리클루저 27/38kV 분배 폴리머 라인 포스트 절연체. 24&35kV 실내 케이블 중단, 24&35kV 실내 케이블 중단; 24&35kV/3 코어 케이블 직선 조인트.
Market Trend and Size of requested Technology	
Cooperation Plan and Goal	<p>Hop Luc wants to get equipment transfer or technology transfer to their upcoming factory project. Hop Luc은 곧 있을 공장 프로젝트에 장비 이전이나 기술이전을 받고 싶어한다.</p>
How to utilize Technology	<p>The technology and equipment will be utilized in future factories of Hop Luc. 이 기술과 장비는 훗날 Hop Luc의 공장에 활용될 것이다.</p>
Part 4. Technology Cooperation History (Experience and Type of Cooperation)	
<p>Hop Luc has corporated with many Chinese suppliers before for their constructions projects. Regarding product import, they have collaborated with various suppliers from Europe, US, Korea, Japan, China. Hop Luc은 이전에 많은 중국 공급자들과 그들의 건설 프로젝트를 위해 함께 일해왔다. 제품 수입과 관련하여 유럽, 미국, 한국, 일본, 중국 등 다양한 공급업체와 협업하고 있습니다.</p>	

13. QMED Medical Systems

Part 1. Company Profile			
Company Name	: QMED Medical Systems Co., Ltd.		
Address	: 4 th Flr., Technosoft Building, 15/8 lane, Duy Tan Str, Dich Vong Hau Ward, Cau Giay District, Hanoi		
Telephone	: 02437835284	Fax	: 02437835287
E-mail	: huong@qmed.vn	Web site	: www.qmed.vn
Established date	: 21.10.2020	Number of employees	: 30
Annual Revenue	: 17.000.000 USD	Sales Channel	: Whosale and retail
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material <input checked="" type="checkbox"/> Bio · Medical treatment <input type="checkbox"/> Electricity · Electronic <input type="checkbox"/> Energy · Resource <input type="checkbox"/> Information & Communications <input type="checkbox"/> Cosmetics <input type="checkbox"/> Technology <input type="checkbox"/> Agriculture <input type="checkbox"/> Chemical <input type="checkbox"/> Food <input type="checkbox"/> Shipbuilding <input type="checkbox"/> Others		
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade <input type="checkbox"/> Manufacture <input type="checkbox"/> Online Sales <input type="checkbox"/> Service <input type="checkbox"/> Other _____		
Type of Technical cooperation	<input type="checkbox"/> Licensing <input type="checkbox"/> Joint venture <input type="checkbox"/> OEM production <input checked="" type="checkbox"/> Equipment transfer <input type="checkbox"/> System <input type="checkbox"/> Operation <input type="checkbox"/> Software <input type="checkbox"/> Others _____		
Part 3. Details of Interested Technology (Product)			
Title of Technology	Various medical equipment 각종 의료기기		
Description of interested Technology	Ventilator machine (mobile & smart) Anesthesia machine (anesthesia equipment that allows ventilation) Bone densitometry using X-ray X-ray Mammography Autoclave Unit and Low temperature sterilizer Operating light and operating table Patient monitor and ECG machine (Priority in decreasing order) 인공호흡기(모바일 & 스마트) 마취기(환기가 가능한 마취장비) X선을 이용한 골밀도측정법 X선 유방 촬영 오토클레이브 유닛 및 저온 살균기 수술등 및 수술대 환자 모니터 및 심전도 기계 (내림차순 우선순위)		
Market Trend			

and Size of requested Technology	
Cooperation Plan and Goal	<p>QMED wants to be exclusive distributor in Vietnam. They are confident that with their experience they can help the company build the brand in Vietnam.</p> <p>QMED는 베트남에 독점 유통업체가 되고 싶어한다. 그들은 그들의 경험으로 회사가 베트남에서 브랜드를 만드는 것을 도울 수 있다고 자신한다.</p>
How to utilize Technology	<p>The products will be distributed to various hospitals and clinics.</p> <p>이 제품들은 다양한 병원과 클리닉에 배포될 것이다.</p>
Part 4. Technology Cooperation History (Experience and Type of Cooperation)	
<p>QMED (Previously Quantum Healthcare) is a Korean invested company in Vietnam which has had experience in supplying many imported medical device products to hospitals, clinics and retailers in Vietnam's market. The company specializes in medical equipment such as X-ray, patient care, ICU equipment, spa equipment etc. They have corporated with various Korean suppliers before.</p> <p>QMED(전 퀀텀헬스케어)는 베트남 시장 내 병원, 클리닉, 유통업체에 많은 수입 의료기기 제품을 공급한 경험이 있는 국내 투자기업이다. 이 회사는 엑스레이, 환자진료, ICU 장비, 스파 장비 등 의료장비를 전문으로 취급하고 있습니다. 그들은 이전에 다양한 한국 공급 업체들과 합작한 적이 있다.</p>	

14. Polipharm

Part 1. Company Profile			
Company Name	: Polipharm		
Address	: No. 6/62, Alley No. 637 Truong Dinh Street, Thinh Liet Ward, Hoang Mai District, Hanoi		
Telephone	: 02466528656	Fax	:
E-mail	: jacki.infopolipharmvn@gmail.com	Web site	: www.polipharmvn.com
Established date	: 09.12.2015	Number employees	of : 30
Annual Revenue	: 17.000.000 USD	Sales Channel	: Whosale and retail
Part 2. Business Information			
Industry Sectors	<input type="checkbox"/> Machine · Material	<input checked="" type="checkbox"/> Bio · Medical treatment	
	<input type="checkbox"/> Electricity · Electronic	<input type="checkbox"/> Energy · Resource	
	<input type="checkbox"/> Information & Communications Technology	<input type="checkbox"/> Cosmetics	
	<input type="checkbox"/> Chemical	<input type="checkbox"/> Agriculture	
	<input type="checkbox"/> Shipbuilding	<input type="checkbox"/> Food	
	<input type="checkbox"/> Others		
Business Type	<input checked="" type="checkbox"/> Wholesale and retail trade	<input type="checkbox"/> Manufacture	<input type="checkbox"/> Online Sales
	<input type="checkbox"/> Service	<input type="checkbox"/> Other _____	
Type of Technical cooperation	<input type="checkbox"/> Licensing	<input type="checkbox"/> Joint venture	<input type="checkbox"/> OEM production
	<input type="checkbox"/> Equipment transfer	<input type="checkbox"/> System	<input type="checkbox"/> Operation
	<input type="checkbox"/> Software	<input checked="" type="checkbox"/> Others _____	
Part 3. Details of Interested Technology (Product)			
Title of Technology	Filler dressing (e.g. Multidex gel) Syringes, transfusion tubes 필러 드레싱(예: 멀티덱스 젤) 주사기, 수혈관		
Description of interested Technology	The buyer is looking for a product that is similar to Multidex gel 구매자가 Multidex gel과 비슷한 제품을 찾고 있습니다.		
	 <p>Buyer is also looking for syringes and transfusion tubes etc They require the factory to provide CFS that allows free sales in Korea and one more CFS in other countries (such as CE).</p>		

	<p>구매자는 또한 주사기와 수혈 튜브 등을 찾고 있습니다. 그들은 공장이 한국에서 무료 판매를 허용하는 CFS를 제공하고 다른 나라들(CE 등)에서 CFS를 하나 더 제공할 것을 요구한다.</p>
Market Trend and Size of requested Technology	
Cooperation Plan and Goal	<p>Polipharm would like to become exclusive distributor Polipharm은 독점 배포자가 되고 싶습니다.</p>
How to utilize Technology	<p>The products will be distributed to various hospitals and clinics. 이 제품들은 다양한 병원과 클리닉에 배포될 것이다.</p>
Part 4. Technology Cooperation History (Experience and Type of Cooperation)	
<p>Polipharm has distributed hundreds of medical device items, mostly imported from Europe and US. They also have experienced importing from Korea. 폴리팜은 유럽과 미국에서 주로 수입되는 수백 개의 의료기기를 보급했다. 그들은 또한 한국에서 수입한 경험이 있다.</p>	