



**Martrans**

*The Egyptian Company for Maritime Transport*

*Quality*



*Trust*



*Accuracy*



# MARTRANS COMPANY PROFILE



# Introduction

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Since our foundation in 1957, MARTRANS has provided quality, efficient freight forwarding services throughout the world for our customers. We have become one of the leading freight forwarding companies in Egypt, serving the country's major clients including the general authority for supply commodities (GASC), National Tunnel Authority , Misr Petroleum , Misr Aluminum, , and GASCO. Smooth, Direct, Affordable and Reliable - we have a host of services like: ocean & air freight, door to job sites projects, charter & time charter. We have five branches located in Cairo (headquarter), Alexandria, Port Said, Suez, & Damietta. These branches are strategically located in the country's business centers.

We at Martrans have mastered the art of freight forwarding. We began with a focus to develop an integrated global network that would move freight services anywhere all over the world, faster and more reliably than any other company. This focus has afforded us with many outstanding endorsements from our customers who consistently put their most critical time definite material in our hands to deliver. Our membership in FIATA, Bimco, AFCS , the Egyptian International Freight Forwarding Association along with the ISO 9001-2000 and long standing relationship with the major air and sea carriers permits us to pass on to our customers substantial savings in air and sea freight costs

At Martrans, we know the critical importance of each shipment and how much it could mean to the daily operations of your business. We treat every shipment as a highly individualized experience wherein your cargo moves swiftly, directly from your facility to the dock and straight to the destination. That's why our freight services command immediate response and absolute trust.

All our offices employ experienced professionals, the best resources and the latest technologies to transport your shipment across the globe efficiently. We ensure that nothing comes between moving your shipment from point A to point B in the fastest time - carefully and consistently

Unlike the others, we do not operate on sheer volume. Every shipment is a highly individualized experience. We ensure eager, responsive and personalized service because we consider each shipment as our only shipment. This reasoning helps Martrans move shipments swiftly, direct from your facility to the dock and then to your cargo destination with no idle time.

With Martrans, shipment pickup is available on a 24/7 basis every day of the year. Through our network of experienced professionals, we are able to specifically respond to your shipping needs. With access to a world of carrier resources, we are driven strictly by our customer's demands - not any pick-up deadlines, cut-off times or pre-determined schedules.

## Vision

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**AS** Martrans, our vision is to be one of the most powerful and reliable integrated transport services companies in Egypt, Middle East and Africa.

## Mission

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**AS** Martrans, Our mission is to exceed the quality standards and expectations set by our customers, deliver the highest level in support through strong customer relations. Our paramount goal in continuing to develop both our work and our relationships is to **LISTEN TO** the people who know how to best serve the field and **OUR CLIENTS** .

## Scope of business

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***MARTRANS produces integrated services include:-***

- ***Ocean Freight***
- ***Air freight***
- ***Land freight***
- ***Projects management***
- ***Removals –household goods***
- ***Shipping agency***
- ***Charter and time charter***

### **Ocean freight**

MARTRANS comprehensive ocean freight services are backed by the expertise of our teams and our vessel operating common carrier (VOCC) . we give unrestricted access to virtually unlimited capacity anywhere in the world.Ocean freight services to our clients include:

- Door to Door around the world.
- Ro/Ro service
- Export consolidation service.
- Import de-consolidation service .
- Customs clearance and door delivery services
- Multimodal transport.
- Packing arrangements.
- Documentation.
- Provide insurance (Covering door to port, marine, door to door and total loss)
- Technical support for negotiating “letters of credit”
- Dangerous goods handling



Stage 3 of the underground metro

## ***Air Freight***

Air freight services are tailored to meet the unique requirements of each customer where you need it and when you need it. Air freight services to our clients include:

- Cargo transportation of any size-weight-specs.
- Regular size shipments.
- Over dimensions and over weight.
- Perishable commodities.
- Consolidation and de-consolidation.
- Packing arrangements.
- Special pick up to delivery
- .
- Provide insurance (Covering door to port, airport, door to door and total loss)
- Documentation
- Analyze cargo specification & evaluate the efficient use of air cargo container
- Technical support for negotiating “letters of credit”
- Dangerous goods handling



## ***landFreight***

The overland freight service is becoming more and more important in achieving a complete logistics solution. A complete range of products in the land freight covers import and export FTL (full trailer load) no matter the weight or the volume of your shipments from Egypt to the Arab countries and vice versa. It also offers an LTL (partial trailer load) door-to-door service based on regular departure. Our Land freight service covers also transshipment of your products to anywhere in the world.



## ***Projects management***

MARTRANS has specialized in project forwarding of turnkey projects in the entire world. Nothing is too big or too small for our project team, as they offer the following personal services, from the beginning to the end of your project:

- Heavy lift operation.
- Customs clearance and door delivery
- Consolidation.
- Provide insurance (Covering door to port, airport, door to door and total loss)
- Export packing.
- Documentation
- Transport from factory to site
  
- Feasibility Studies for special transports, including road surveys
- Feasibility Studies for special transports, including road surveys
- Mobilization of special heavy haulage equipment and vessels
- Technical assistance and on-site supervision
  
- Real time status reports
- Technical support for negotiating “letters of credit”

## ***Removals-household goods***

- Provide free survey, cargo evaluation and quotation.
- Packing of household goods by our professionally trained staff, available round the clock.
- Prepare packing list and export documentation.
- Provide insurance (Covering door to port, airport to port site, door to door and total loss) from reputable insurance companies at a special price.
- Obtaining necessary information and procedure at the country of final delivery through our business partners/ associates.
- Door delivery at final destination including custom clearance, loading & discharging

## *Shipping Agency*

### *Overseas Services Beyond Port to Port*

MARTRANS has gained valuable experience over the years in handling all types of vessels” container vessels, tankers, car carriers, dry bulk carrier trampers”. Handling various types of ships has enabled us to acquire valuable experience in all segments of shipping. We enjoy an excellent rapport with the business community and industry as well as with the local port and customs authorities. Our professional staff provides a comprehensive quality service to our customers on every ship and ensure fast turnaround, minimum costs, efficient handling of funds and full management of information for owners.

MARTRANS Services include:

- Vessel clearance
- Crew change and assistance
- Cash collection/remittance
- Ship Broking
- Ship Supplies
- Surveys Bunker and fresh water arrangements
- Dry-docking
- Husbandry
- Stevedoring
- Spares Delivery in transit



### **Suez Canal Transit**

MARTRANS has excellent connections with the Suez Canal Authorities in either Port Said or Suez, and is therefore capable of implementing and finalizing all the required procedures and formalities in the shortest time possible, thereby minimizing delays to vessels joining their convoys.

## *Charter and Time Charter*

### **The Chartering**

The Chartering staff as a backbone of the Martrans core business play a major role in the success of the company. Our charters are experts in every cargo. They know exactly which ship is suitable and in position for which cargo.

The chartering experts are closely involved in the core processes and strategic planning together with management. The charters work very intensively together with the Marketing staff, which places great focus on winning over new customers.

The Chartering sector works closely together with the Operation staff; their main task is achieving the greatest possible customer satisfaction as well as optimal capacity utilization of vessels. World-wide and around the clock, we provide:

- Logistics & Distribution for marine port.
- Quick response 24 hour support
- Vessel and Aircraft chartering
- Trusted & reliable partner
- Professional, well experienced, skilled & dedicated team

### **The Operation**

The Operations' staff informs the captains of vessels about the cargo and planned voyage. The loading and discharging of different types of cargo is organized in direct cooperation with the stowage planner. The staff members of the Operations department directly monitor proper and professional loading, stowage and discharge procedures on site.

Our operators calculate fuel consumption. Fuel is ordered, route planning carried out and bunkering of vessels organized on the basis of their calculations, special technical features and the dimensions of the vessels.



# Our clients



# Network



Slovenia - Croatia - Serbia - Austria - Montenegro

## Certificates and Membership

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- ISO 9001 – 2015
- ISO 45001-2018



- FIATA—international federation of forwarders' association, Zurich,



- BIMCO—The Baltic and international maritime council



- ACS —Alexandria Chamber of Shipping



- SARS — Shipping Agency Representation Services.

- Egyptian International Freight Forwards Association (EIFFA)



- Maritime agency license for ships with gross register tonnage unlimited.

- AFCS - Arab Federation of Chambers of Shipping.



References available upon request

## Banks reference

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	<b>Bank Name</b>	<b>Branch</b>
<b>1</b>	<b>Suez Canal Bank</b>	<b>Cairo</b>
		<b>Alexandria</b>
		<b>Port Said</b>
		<b>Suez</b>
<b>2</b>	<b>National Bank of Egypt</b>	<b>Main Branch</b>
		<b>Cairo</b>
		<b>Alexandria</b>
		<b>Port Said</b>
		<b>Suez</b>
<b>3</b>	<b>Union National Bank</b>	<b>Damietta</b>
		<b>Cairo</b>
<b>4</b>	<b>Arab Bank</b>	<b>Alexandria</b>
		<b>Cairo</b>

## Contact us

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