

**BIOARG<sup>®</sup>**



# BIOARG<sup>®</sup>

We are a company that for **more than 20 years has been dedicated to the production and commercialization of high quality natural and organic products.**



#### **Headquarters:**

- Cologne - **Germany**

#### **Commercial offices:**

- *Europe:* Barcelona - **Spain**
- *Latin America:*  
Buenos Aires - **Argentina**
- *North America:*  
Miami - **United States**

Although our headquarters are in **Germany**, our heart and our DNA are in **Latin America**, where we have our own fields and alliances with strategic certified partners/producers, throughout the entire continent.

We are deeply rooted in the region because part of our managers are from there: we speak the same language and have the same traditions, which makes it easier for us to work with our producers on a daily basis.

In addition, **we have commercial offices in different parts of the world, to be close to our clients.**

# Our philosophy

We have a way of doing business that is focused not only on satisfying our customers, but also on trading fairly with our suppliers, always thinking on providing natural and organic products with the highest possible quality.

Our philosophy is based on **3 pillars:**



## PASSION

**We love what we do.**

We enjoy being in the fields, at the time of sowing or harvesting, and taking care of every step of our products until they reach our clients' warehouses.

**We are proud to produce and commercialize products that we ourselves consume**, and that we are comfortable with if our children consume them.



## QUALITY

**Quality makes taste. And quality also makes the quality of life of those who consume our products.**

We strive to maintain the highest standards in the industry.

**We carry out constant controls in our fields** and in those of our strategic partners, through our internal team and external laboratories that are leaders in the agricultural industry.



## TRUST

**We do not work with suppliers, we work with strategic partners.**

**We have a very trusting relationship with farmers**, with whom we are in constant contact, and whom we visit regularly. We have a long-standing relationship with most of them, which allows us to work as one team: **we help them in the production process and support them financially**, and they allow us to have the best products on the market.

And the same happens **with our customers: we are present to help them achieve the best final products from our raw materials.**

# Sustainability

We have been in this industry for 20 years, and we have seen in these decades how sustainability has gone from being a *fashion*, to a *trend*, until today it has become a *must*.

For us, it always was.

For this reason, all our processes are conceived from the beginning with a comprehensively sustainable perspective, respecting the environment.

The vast majority of the products we produce and sell are organic, with the corresponding certifications in the place of origin and in the recipient countries.

Even in the portfolio of conventional products, we ensure that there is no negative environmental impact, throughout the entire production chain.

We have the certifications:



# Products

The highest quality raw materials in Latin America, conventional and organic, from our own production and from strategic producer partners.

You will see in the next pages our current assortment list divided by categories, including the detail if the product is organic and/or conventional, and also the presentation format.














And if you are looking for a product that is not in the portfolio, don't worry!

Just write to us at [sales@bioarg.com](mailto:sales@bioarg.com) and we will get any raw material produced in Latin America with our wide network of strategic producer partners.



# Assortment list BIOARG 2022















## TEA HERBS

PRODUCT	ORGANIC	CONVENTIONAL	FORM
TEA HERBS			
Rose Hip Shells			Coarse-Cut / Fine-Cut / Powder
Mate			Coarse-Cut / Coarse-Cut, roasted / Fine-Cut
Chamomile			Flower / Fine-Cut
Orange Leave			Whole Leaves / Coarse-Cut
Orange Peels			Strips / Coarse-Cut / Fine-Cut
Vervain			Whole Leaves / Coarse-Cut
Lemongrass			Whole Leaves / Coarse-Cut
Lemon Peels			Strips / Coarse-Cut / Fine-Cut
Boldo			Coarse-Cut / Coarse-Cut, roasted / Fine-Cut
Guarana			Whole grains
Lapacho			Pre-cut



# Assortment list BIOARG 2022










## SUPERFOODS

PRODUCT	ORGANIC	CONVENTIONAL	FORM
SUPERFOODS			
Acai			Powder
Rosehip			Powder
Maqui			Powder
Maca			Powder
Chia			Grains Black and White
Quinoa			Grains White, Red and Black
Sesame			Natural
Amaranto			Grains



# Assortment list BIOARG 2022









## SPICES

PRODUCT	ORGANIC	CONVENTIONAL	FORM
SPICES			
Pink Pepper			Grains
Black Pepper			Grains
Allspice			Grains
Tonka			Beans
Cardamom			Grinding Grade and Bold Green



# Assortment list BIOARG 2022

## DRIED MORELS | OILS | DRIED FRUITS

PRODUCT	ORGANIC	CONVENTIONAL	FORM
DRIED MORELS			
Morels			Special, Standard, Mini
OILS			
Rose Hip Oil			
DRIED FRUITS			
Raisins			Thompson / Flame
Apple			Dices / Slices



# Services

In addition to having our own production, and having a careful selection process of strategic producer partners, we also have services of:



- **Search for products on demand:** we have the experience and the necessary network of contacts to be able to provide any raw material produced in Latin America



- **Direct import from Latin America**



- **Product storage:** we have stock that allows us to reduce delivery times



- **Shipping and logistics:** we work with the most reliable carriers in the industry for shipments to any part of the world, by sea, land or air



- **Quality control on demand:** in addition to our internal and external controls with accredited laboratories, we can carry out additional controls that customers require at source



- **Treatment of products on demand:** we can perform sterilizations and/or pressure disinfestations, and we can deliver in the different requested cuts



# Let's work together!



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