
Dear Mr. Cho

A pleasure to greet you and thank you very much for contacting me, regarding exports to Asia we already have experience exporting to China and recently to Japan, both sparkling wines and Singani, wines as such we are exporting to the United Kingdom, below I send you the required information:

Singani—wine brand

Potential export producer: 15,000 bottles of High-altitude sparkling wine; 10,000 bottles of red wine; 50,000 bottles of Singani; but we can increase the volume and products next year depending of the demand of the export markets

Location: Tarija, Bolivia

Mountain Information: Altitude (1980 meters above sea level); Soil (clay-loam), Annual precipitation (around 600-800 mm per year), Topographical characteristics (Vineyards located in the Central Valley of Tarija that is sorpreended by the Sama Mountain range with is part of the Andes mountain range, Sama protects our valley giving it a microclimate unique in the world)

Grape varieties: Xarello, Parrellada, Chardonnay, Pinot Blanc, Moscatel of Alexandria, Ugni blanc for the production of sparkling wines; Marselan and Tannat for the production of red wines.

Production by year: More than 1,000,000 bottles of Singani, 50,000 thousand bottles of sparkling wines: 100,000 bottles of wines

Ripening method: Natural, our vineyards are located in high altitude and we are in the southern hemisphere, the ripening period of the grapes start between October and November once bloom is over, depending of the grape variety and finish until harvest which is January for the sparkling wine grape and white wine grapes until end of March for red wine varieties.

Price: Altosama Sparkling wines 750 ml, Ex-Work price: 4.00 usd per bottle; Santo Patrono "Copla" Marselan-Tannat 750 ml (red wine), Ex-work price: 4.3 usd ; Singani Los Parrales Reserva de Oro 750 ml, Ex-Work price: 7.20 usd.

Packing method: Glass bottles packed in carton cases, we can pack 6 bottles per case or 12 bottles per case, depending of the market.

Characteristics of wine: - Altosama Sparkling Wine: It is the first high altitude sparkling wine in the world, very floral with lot of notes of citric and dry fruits, it is natural acidity gave but the altitude makes it unique.

- Santo Patrono "Copla".- It is a blend between Marselan Grapes and Tannat grapes these two red grapes varieties has shown to be the best grapes grown in altitude vineyards, lot of notes of ripe red fruits such as strawberries, blackberries and blueberry with hints of vanilla and tobacco.

- Singani Los Parrales Reserva de Oro. - It is the most awarded Singani, Singani is the national drink of Bolivia made from muscat of Alexandria wines, it is a Wine spirit with 40 % v/v of alcohol, it is very aromatic with lot of notes of orange peel, white peach and floral notes of jasmine.

Cualquier otra solicitud de información no dudes en avisarme,
Atentamente,

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