

Laboratorios **CKC**[®]
Argentina





CKC today

- ▶ An Argentine company focused on biological solutions for the farmers through the incorporation of microbial technology
- ▶ The main activity is the production, development and commercialization of innovative products based on seed and foliar treatments for crops that improve early development, health and yields of the plants, contributing to build a sustainable agriculture.
- ▶ It produces and sell:
 - ▶ Inoculants
 - ▶ Biofertilizers
 - ▶ Bacterial protectors
 - ▶ Agrochemicals



History

- ▶ **1970.** The company Crawford Keen & Company, originally from the USA, settles in Argentina
- ▶ CKC was a leader in incorporating soybeans seeds in Argentina, in line with the development of this crop.
- ▶ Together with the seeds, the inoculants are incorporated to the portfolio, being CKC a pioneer in this area
- ▶ **2001.** After a restructuring process, LABORATORIOS CKC ARGENTINA S.A. is established with local capitals



International markets

- ▶ CKC has been present in the international market for more than 10 years
- ▶ Our strategy is based on promoting partnerships with distributors around the world that have professional teams to develop our high quality biological products.
- ▶ Our products have reached different places such as: Colombia, Bolivia, Paraguay, Uruguay, Chile, Kenya, South Africa, Russia, Slovenia, Turkey, Brazil, Uganda, Ethiopia, Canada, Mexico, USA, Spain, Romania



Mission, Vision, Values

▶ OUR MISSION:

Research, develop and provide products for effective **solutions** to agricultural producers around the world and that contribute to the generation of a low impact agriculture for the **environment**

▶ OUR VISION:

To be a company recognized in the agricultural market as leaders at National and International level for the **quality** of the products and the **reliability** of our solutions

▶ OUR ORGANIZATIONAL VALUES:

- ▶ Customer orientation
- ▶ Quality Products
- ▶ Development and Innovation
- ▶ Honesty
- ▶ Teamwork
- ▶ Commitment to the community and the environment

- ▶ Unique plant installed in the TECHNOLOGICAL INNOVATION PARK of INTA Castelar, Buenos Aires.
- ▶ Technological agreement with the INSTITUTE OF MICROBIOLOGY AND AGRICULTURAL ZOOLOGY (IMYZA -INTA) for quality and processes control

INTA (National Institute of Agricultural Technology), is a decentralized state research body that depends on the Ministry of Agriculture. INTA is a world-leading research institute in agro-technological development



Facilities

PRODUCTION PLANT

Located at the INTA TECHNOLOGICAL INNOVATION PARK, Castelar, Buenos Aires.

Area: 1000 m² covered

3 Bioreactors of 2000 liters and 2 of 6000 liters

Formulation capacity of 5.00 million doses per year.





Facilities

- ▶ WAREHOUSE AND HEADQUARTERS
Placed in Buenos Aires City
5000 m² covered warehouse with racks





CKC Figures

- ▶ Annual turnover almost 5 million USD.
- ▶ Market share: 4° position in biologicals market in Argentina
- ▶ Personnel: 20. Local sales team: 10
- ▶ Target customer: Big and medium dealers. Big farmers. Cooperatives and farmers associations.
- ▶ Products in portfolio: 34 (21 biological, 3 adjuvants, 4 fungicides for seed t, 6 fertilizers)
- ▶ Registered products: 35 local and international
- ▶ Pipeline: 4 projects



CKC Values

QUALITY

SUSTENTABILITY

HISTORY

CUSTOMER

HONESTY

SOLUTIONS

ADAPTATION



CKC Portfolio

BIOLOGICALS

SYMBIOTIC

- Inoculants

- Rhizobium spp. -----Peanut
- Rhizobium leguminosarium b/viceae -----Peas
- Rhizobium leguminosarium b/trifolii -----Clover
- Bradyrhizobium japonicum-----Soybean
- Sinorhizobium melilotii -----Lucern
- Mesorhizobium spp. -----Lotus
- Mesorhizobium Cicerii -----Chickpea

NO SYMBIOTIC

- Biofertilizers
- Bioestimulants
- Biopesticides

- Azospirilum
- Pseudomona
- Bacillus

(Projects)

- Soy and Legumes
- Wheat, Barley, Oats, Rice
- Corn, Sorghum, Forage
- Sunflower, cotton, berries
- Potato, beans, peas
- Vegetables and pulse
- Cereals in general

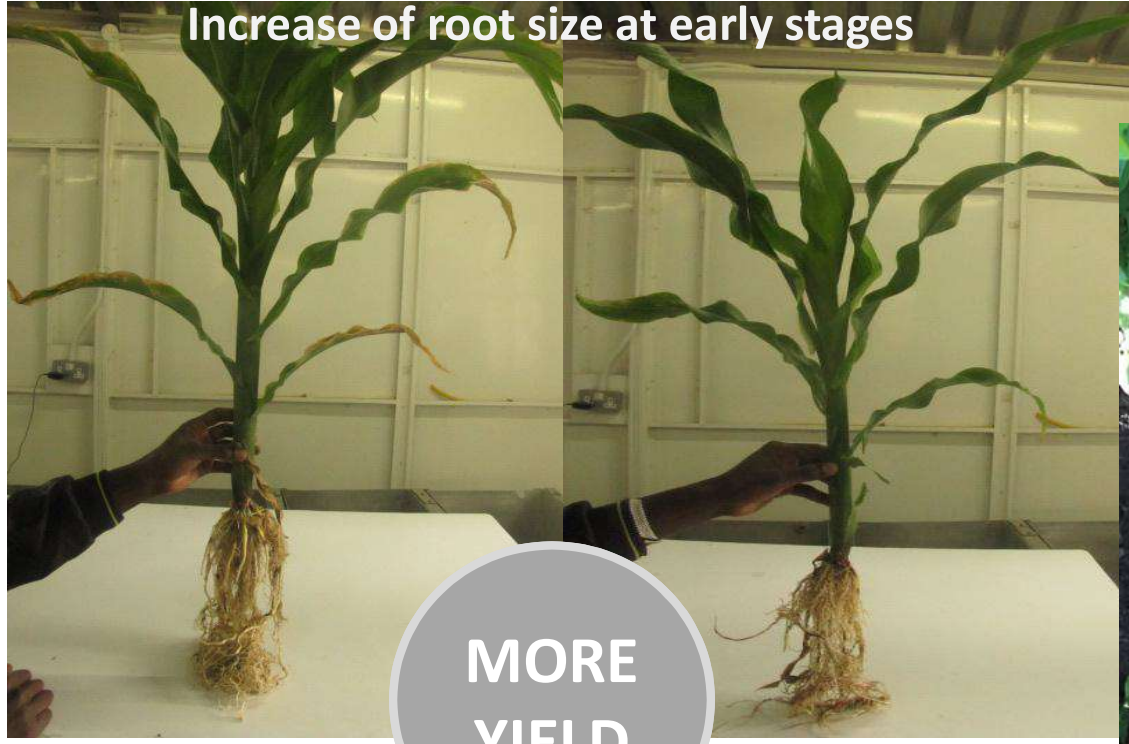
NO BIOLOGICAL

- Adjuvants
- Bioestimulants & biofertilizers
- Repellents
- Seed treatment fungicides





Some effects of our products



MORE YIELD

