

COLOMBIA 
THE COUNTRY OF BEAUTY

INVESTMENT PROJECTS FOR MATCHBUSINESS FORUM
Osaka 1st – 2nd September



COLOMBIA 
THE COUNTRY OF BEAUTY

INVESTMENT PROJECTS



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INFRASTRUCTURE

Manizales Cable Car (Lines 4 & 5)

This project involves the development of two new urban cable car lines in Manizales, Colombia, totaling 5.7 km with seven stations and a capacity of 2,100 passengers per hour. It aims to improve urban mobility, reduce emissions, and connect underserved areas. The project includes design, construction, operation, and transfer.

Study Cost: USD 1.04 million

Project owner: Invest in Manizales

Manizales Arena

This project involves the construction of "Manizales Arena," a state-of-the-art multipurpose venue with a planned capacity of 8,000 to 10,000 spectators. Designed to host concerts, sporting events, conventions, and cultural activities, the arena will become a key asset for regional development and tourism. The project will be developed under a Public-Private Partnership (PPP) model.

Estimated Capital Expenditure (CAPEX): USD 52 million

Project Owner: Invest in Manizales



INFRASTRUCTURE

Los Cámbulos Wastewater Treatment Plant (WWTP)

Strategically located in southern Manizales, this project offers a long-term investment in critical urban infrastructure. It involves the construction and operation of a state-of-the-art wastewater treatment plant with a capacity of 520 L/s, integrating water, solids, and biogas processing lines for environmental and energy efficiency.

Required Investment (CAPEX + OPEX): USD 201.8 million

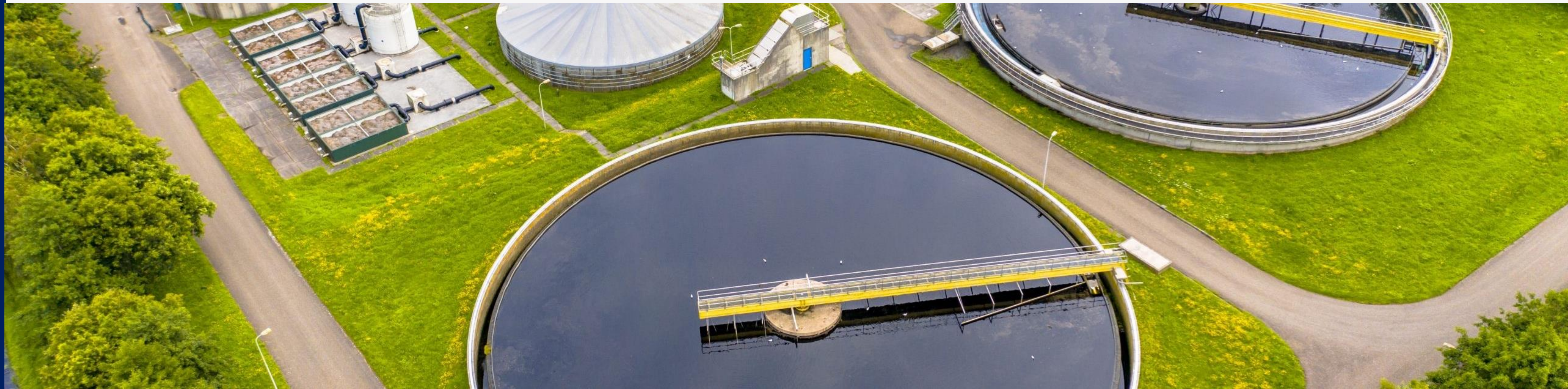
Project owner: Invest in Manizales

Metropolitan Botanical Park Redevelopment

This project proposes the transformation of a former wastewater lagoon into a metropolitan botanical park that integrates green spaces with cultural and educational infrastructure. The initiative seeks to revitalize degraded land, promote urban sustainability, and provide high social and environmental impact.

Required Investment: USD 10 million

Project Owner: Promontería



INFRASTRUCTURE

FUTUMED Zona Norte (Medellín)

FUTUMED Zona Norte is the first Special Treatment Zone within Medellín's Science, Technology, and Innovation District. The project aims to attract private investment, foster R&D and smart technologies, and position the city as a regional innovation hub. It offers tax incentives, public-private collaboration, and high-impact urban revitalization.

Required Investment: USD 9.4 million

Project Owner: ACI Medellín

MRO Facility at Alfonso Bonilla Aragón International Airport (Cali, Colombia)

This project offers a strategic opportunity to develop a state-of-the-art MRO (Maintenance, Repair, and Overhaul) facility at Colombia's third-largest airport, serving over 6.8 million passengers annually.

Required Investment: USD 800 million (CAPEX: USD 350M |
OPEX: USD 450M)

Project Owner: Invest Pacific

INFRASTRUCTURE

Tren del Norte – Unlocking Logistics in Northern Antioquia

This 220 km railway project is designed to unlock the economic potential of northern Antioquia by connecting key industrial and agricultural zones to Colombia's national logistics network.

Required Investment (CAPEX): To Be Determined

Project Owner: ACI Medellín

Interoceanic Connection

A high-potential 220 km rail and logistics corridor linking Colombia's Pacific and Caribbean coasts, designed to strengthen intermodal cargo transport and reduce pressure on overland trucking routes.

Required Investment (CAPEX): To Be Determined

Project Owner: ACI Medellín



INFRASTRUCTURE

Tren Verde

This 127 km “Green Train” will connect the Cauca and Magdalena river basins through a sustainable rail corridor focused on low-carbon freight and ecosystem preservation. With a strategic alignment through environmentally sensitive areas, it offers strong ESG impact and access to climate-aligned finance.

Required Investment (CAPEX): USD 1.5 billion

Project Owner: ACI Medellín

Tren Multipropósito

This 190 km multipurpose rail line connects industrial, agricultural, and tourism zones across Antioquia. It offers investors a diversified infrastructure asset capable of generating revenue from freight, public transport, and tourism flows.

Required Investment (CAPEX): USD 4.1 billion

Project Owner: ACI Medellín



INFRASTRUCTURE

Tren del Río

This 63 km commuter rail project is designed to transform public transportation across the Valle de Aburrá, home to over 4 million people. By improving metropolitan mobility, reducing traffic congestion, and lowering emissions, the train will enhance access to employment, services, and economic opportunities. Integrated into Medellín's broader transit system, it offers long-term operational stability and strong ridership potential

Required Investment (CAPEX): USD 2.5 billion

Project Owner: ACI Medellín

Tren del Café

This 187 km railway project—currently at the pre-feasibility stage—aims to connect key coffee-producing regions across the iconic Eje Cafetero, boosting regional competitiveness, tourism, and export logistics.

Required Investment (CAPEX): USD 4.1 billion

Project Owner: ACI Medellín



INFRASTRUCTURE

Tren de Urabá

Spanning 367.2 km, this rail project is under pre-feasibility analysis and seeks to link Colombia's inland production zones with the Gulf of Urabá, a key emerging hub for international trade. The corridor will strengthen regional logistics, reduce transport costs, and accelerate territorial development in one of the country's most promising logistics frontiers.

Estimated Investment (CAPEX): USD 6.4 billion

Project owner: ACI Medellín

Construction & Demolition Waste Recycling Plant

This project aims to build a facility capable of recovering and reintegrating construction and demolition waste (CDW) into the construction value chain. It addresses a major environmental and urban challenge while aligning with circular economy goals and sustainable infrastructure development in Colombia. A prefeasibility study is currently underway, making it an opportune moment for early-stage investment.

Required Investment (CAPEX): To be confirmed

Project owner: Invest Pacific



INFRASTRUCTURE

Estación 6 (Bogotá Metro Development)

Estación 6 is a flagship urban real estate project integrated into Bogotá's metro system, designed to transform 5,600 m² of available land into a 13,000 m² mixed-use development. Located at Avenida 1° de Mayo with Avenida Boyacá, the project combines commercial, service, and residential spaces under a long-term public-private partnership.

Required Investment: USD 4.82 million (CAPEX) and USD 7.23 million (OPEX)

Project Owner: Invest in Bogotá

CAD 2 (Bogotá)

CAD 2 is Bogotá's new government administrative center, strategically located at Central Station—where the Metro, Transmilenio, and Regiotram will converge (Calle 26 and Av. Caracas). The project will house key public entities in a modern 54,562 m² building.

Required Investment: USD 201 million (CAPEX)

Project Owner: Invest in Bogotá

INFRASTRUCTURE

Engativá Hospital

Expansion and renovation project including 12,000 m² of new emergency infrastructure and reinforcement of 15,566 m² of existing facilities.

Required Investment: USD 60.2 million

Project owner: Invest in Bogotá

Suba-Tibabuyes Hospital

Construction of a new hospital on a 10,000 m² plot in the western Suba district, with 18,000 m² of total built area..

Required Investment: USD 50.2 million

Project owner: Invest in Bogotá

Fontibón – La Felicidad Hospital

New hospital facility at La Felicidad, owned by Bogotá's health department (SDS), covering 18,000 m² of construction.

Required Investment: USD 50.2 million

Project owner: Invest in Bogotá



INFRASTRUCTURE

Urban Housing Opportunity – Bogotá Building Reuse Program

Transform underutilized and historic buildings into over 14,800 housing units through a public-private initiative that promotes urban renewal and sustainable development in Bogotá's historic and strategic areas.

Required Investment (CAPEX): USD 3.47 million

Project Owner: Invest in Bogotá

Street Parking ZPP Bogotá

Implementation and expansion of a modern on-street regulated parking system in Bogotá, designed to optimize public space, reduce traffic congestion, and improve urban mobility. The project currently operates in 13 locations with 4,800 spots and plans to scale up to over 13,000 spaces.

Required Investment (CAPEX): To be determined

Project Owner: Invest in Bogotá



TRANSPORT AND LOGISTICS

Transmilenio Phase VI (Bogotá)

This project involves the provision of 269 electric buses and the design, construction, and maintenance of associated charging infrastructure at the El Vínculo Yard and Workshop in Soacha, Bogotá's metropolitan area. The fleet includes 112 bi-articulated and 157 articulated buses.

Required Investment (CAPEX): USD 485.2 million

Project Owner: Invest in Bogotá

Bogotá Logistics Hub

Bogotá offers a strategic logistics ecosystem, anchored by El Dorado Airport and strong freight capacity. With 63% of Colombia's logistics firms and key Free Trade Zones in the region, opportunities include bonded warehouses, last-mile delivery, and multimodal hubs.

Required Investment (CAPEX): Varies (public infrastructure investment exceeds USD 1.5 billion)

Project Owner: Invest in Bogotá



AGRIBUSINESS

Alnatural: High-Growth Exporter of Exotic Fruits

Alnatural offers a unique investment opportunity in Colombia's fast-growing exotic fruit export sector. As a family-owned company with GlobalGAP certification, Alnatural produces and exports premium fruits such as passion fruit, granadilla, mangosteen, and physalis—serving high-demand markets in Europe and North America.

Alnatural seeks **USD 120,000 in convertible debt** to expand export capacity, strengthen packaging and logistics infrastructure, and diversify into tropical fruits like Hass avocado and Persian limes.

Required Investment: USD 120K

Terms: 16% annual interest | 36–48 month term | Discount on future equity round

Project Owner: Alnatural S.A.S.



AGRIBUSINESS

Sanrojal: Sustainable Innovation in Functional Beverages

Sanrojal Bebidas y Alimentos S.A.S. is a fast-growing Colombian company dedicated to the development and production of innovative, natural, and sustainable non-alcoholic beverages. With a product line that includes treated water, flavored drinks, hydration solutions, and functional beverages, Sanrojal is meeting a growing market demand for healthier, local alternatives in underserved regions of Latin America. The company operates under a vertically integrated model, with its own production line and selective co-manufacturing.

Required Investment: Amount not specified (available upon request)

Project Owner: Sanrojal Bebidas y Alimentos S.A.S. – Sabaneta, Antioquia, Colombia



AGRIBUSINESS

Porcícola La Ceiba (Córdoba, Colombia)

La Ceiba is a large-scale swine farming project with capacity for 8,000 full-cycle sows. It integrates feed production, slaughter, and meat processing—all under high sanitary standards to serve both domestic and export markets. The project also includes circular economy practices, using manure for fertilizer and biogas.

Required Investment: USD 54 million

Project Owner: Promontería

Coconut Agricultural Value Chain

This project aims to establish a high-impact coconut agro-industrial ecosystem in the Colombian Caribbean, integrating small producers, rural associations, and public-private partnerships. The first phase includes planting 1,000 hectares of high-tech coconut and developing four decentralized processing hubs, including a virgin coconut oil plant.

Required Investment: USD 15 million

Project Owner: Promontería



AGRIBUSINESS

Local Urea Fertilizer Production

This project led by EAFER seeks to develop a local urea fertilizer plant to reduce Colombia's dependence on imports and improve input access for farmers and agribusinesses. With no current domestic production, this plant offers a unique opportunity for import substitution, food security, and competitive cost advantages in both agriculture and mining sectors.

Required Investment: USD 40 million
Project Owner: ACI Medellín

Agro Go: Digital Marketplace for Productive Farms and Livestock

Agro Go is a 100% digital AgTech and PropTech platform revolutionizing how farm properties and livestock are bought and sold in Colombia. With over 3,500 specialized users, the platform enables a more dynamic and efficient food supply chain. The solution integrates top-tier tools like Amazon Web Services, HubSpot, Algolia, ERP systems, and WhatsApp bots to streamline agricultural business transactions.

Required Investment (OPEX): USD 6.2 million
Project Owner: ACI Medellín





ENERGY

SAF Production in Valle del Cauca, Colombia

This project aims to develop a SAF (Sustainable Aviation Fuel) production facility in Valle del Cauca, leveraging the region's abundant sugarcane byproducts (bagasse and RAC) and existing ethanol production. With more than 300 million liters of bioethanol produced annually and a strong logistics hub around Alfonso Bonilla Aragón International Airport, the project is ideally located for SAF production via both Fischer-Tropsch and ETJ routes.

Required Investment: Not specified

Project Owner: Invest Pacific

Urban Solid Waste-to-Energy Plant

This project proposes the installation of a waste-to-energy plant using anaerobic digestion to convert urban organic waste into renewable energy and organic fertilizer.

Required Investment: Not specified

Project Owner: Invest Pacific

ENERGY

Unergy: Mini Solar Farms for Rural Colombia

Unergy is deploying 38 mini solar farms (1.38 MWp each) in off-grid and underserved areas of Colombia to bring clean, distributed energy to communities historically affected by poor power access. The decentralized system eliminates transmission losses, promotes local development, and includes added benefits such as free internet, local employment, and support for agriculture and education.

Required Investment (CAPEX): USD 41.8 million

Investment Model: Equity or Debt

Project owner: ACI Medellín

Website: www.unergy.io



ENERGY

Green Methanol Production from Sugarcane Waste

This project aims to develop a green methanol production facility using sugarcane harvest residues (RAC) in Valle del Cauca. With a capacity of 75,000 tons/year, the plant will integrate gasification, electrolysis, and CO₂ hydrogenation technologies to deliver net-zero emission methanol, supporting global clean fuel demand.

Required Investment (CAPEX): USD 335 million

OPEX: USD 29.5 million/year

Project Owner: Invest Pacific

Zarzamora Utility-Scale Solar Portfolio

The Zarzamora project is a 360 MWp solar PV portfolio composed of three 99.9 MWac plants located in Córdoba, Colombia. With environmental licenses approved, a 30-year land lease, and UPME grid connection secured, the project is ready for turnkey investment. A 9 km transmission line to the Sahagún 500 kV substation is planned (license expected by Dec. 2025), and COD is scheduled for September 2026.

Required Investment: Not specified

Project Owner: Promonteria



ENERGY

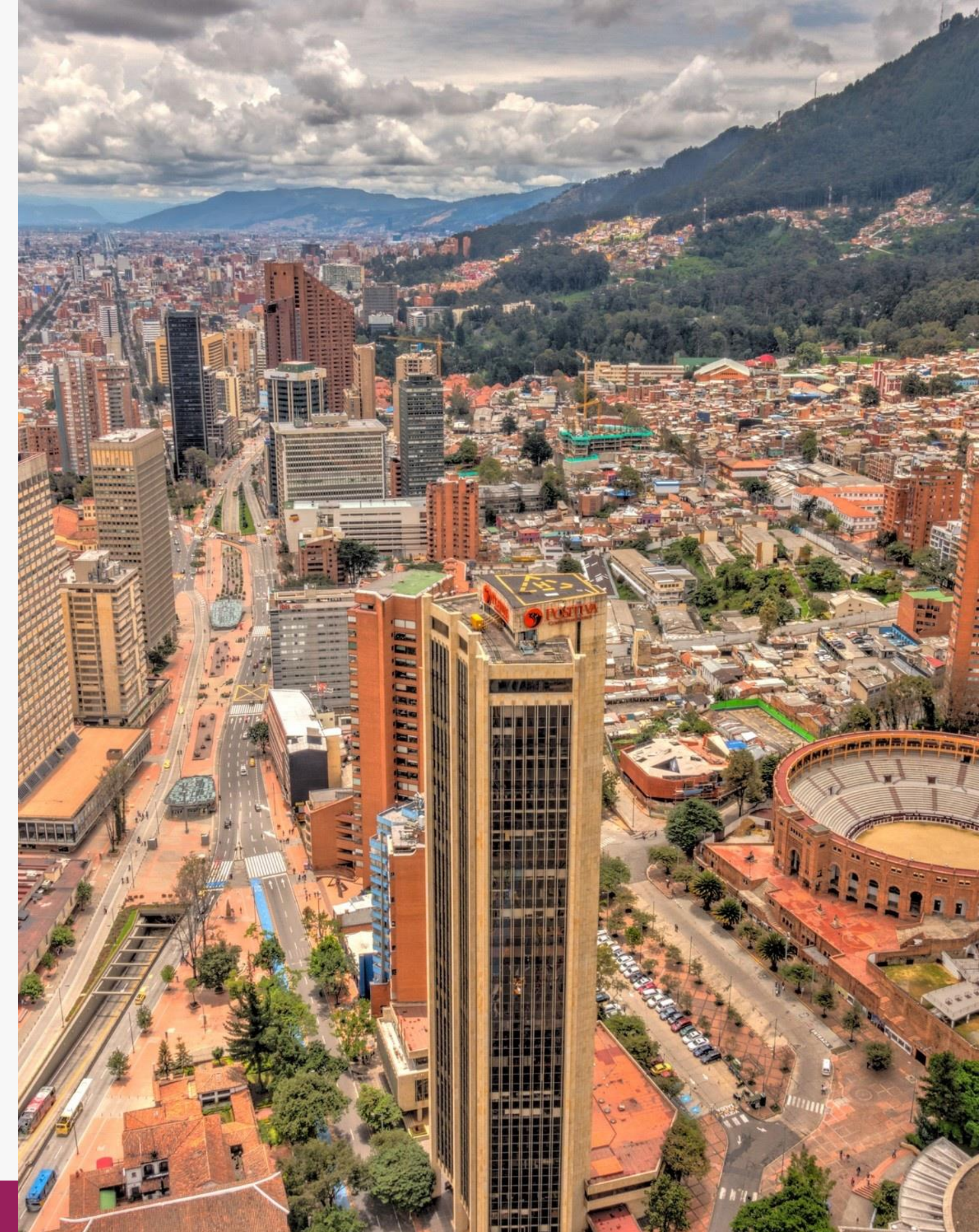
Energy Transition Ecosystem – Bogotá Region

Bogotá is positioning itself as a strategic hub for energy transition in Latin America, with projected demand growing 39% by 2030. The city offers a robust ecosystem for renewable energy, including solar roofs, biogas, waste-to-energy, and electric mobility infrastructure. Public policies, urban planning, and tax incentives (0% VAT/tariffs, up to 50% income tax deductions) support long-term profitability for investors.

Investment Opportunities: Distributed solar generation, energy storage, waste-to-energy plants, green hydrogen, smart grids, and EV charging infrastructure.

Required Investment: Varies by project scale – up to USD 44M/year market potential in PPAs from commercial users.

Project owner: Invest in Bogotá



TOURISM

Mama Shelter Lifestyle Hotel (Medellín, Colombia)

Mama Shelter is a lifestyle hotel project in El Poblado, Medellín, targeting executive travelers seeking comfort, connectivity, and vibrant city experiences. Developed by Macca, a real estate firm with over 10 years of success in high-impact urban projects, the hotel will feature 152 rooms, event space, co-working, rooftop bar, boutique shop, and a sky pool across 9 levels and 5,355 m².

Required Investment (CAPEX): USD 50 million

Project Owner: ACI Medellín

H Hotel Medellín

H Hotel is a 180-room lifestyle hotel in Medellín, combining luxury, business, and wellness. It will feature a rooftop pool, spa, gym, event spaces, and a strong design focus for modern travelers and digital nomads. Developed by Gerproyectos, the project offers high tourism potential and strong social impact through job creation.

Required Investment (OPEX): USD 30 million

Project Owner: ACI Medellín



TOURISM

Baiachala Suites Wellness Ecotourism

Baiachala Suites is an exclusive health and wellness ecotourism complex in Barichara, offering a regenerative medicine center, 55+ wellness living, and condo hotel accommodations.

Required Investment (CAPEX): USD 25 million

Project Owner: Inversiones Chimaná SAS

Ecofriendly hotel

This eco-friendly tourism complex in Montería includes a 50-room chalet-style hotel, a 150-room family hotel, a theme park, and a tourist dock, all overlooking the Betancí wetland. The project integrates environmental preservation, energy efficiency, and strong community engagement.

Required Investment (CAPEX): USD 24.7 million

Project Owner: Promontería



CHEMICAL AND LIFE SCIENCES

Plasma-Derived Pharmaceuticals (LifeFactors)

LifeFactors is implementing a disruptive biotechnology platform for producing plasma-derived medications (immunoglobulin and albumin) with significantly lower CAPEX and higher yield than traditional methods. The project aims to scale production to 500,000 liters/year and expand operations across Colombia, Mexico, Ecuador, Brazil, and Paraguay.

Required Investment (CAPEX): USD 30 million

Project owner: ACI Medellín

Chemical Recycling Plant

This project seeks to develop a state-of-the-art chemical recycling facility focused on transforming hard-to-recover plastics into reusable materials through pyrolysis technology. Currently in the prefeasibility stage, the initiative includes the construction of waste sorting centers, positioning it within Colombia's circular economy strategy.

Required Investment (CAPEX): To be confirmed

Project owner: Invest Pacific





CHEMICAL AND LIFE SCIENCES

AIRA Cosmetics (Clean Beauty Tech)

AIRA is a clean beauty startup combining AI, e-commerce, and personalized skincare to deliver toxin-free, tailor-made cosmetics. The model includes a recommendation engine, digital learning platform, and sustainable packaging—targeting the growing LATAM and U.S. clean beauty market.

Required Investment (Pre-seed SAFE): 500k USD
Project Owner: AIRA Cosmetics

Sistegra (Occupational Health SaaS)

Sistegra offers an AI-powered SaaS platform that provides occupational health and safety services for SMEs, predicting risks and preventing workplace illnesses and accidents. The solution allows compliance with ILO standards (OSH 2001) at a fraction of traditional consulting costs, reducing accidents and turnover by up to 43%.

Required Investment (Pre-seed SAFE): 250k USD
Project Owner: Talento Consultores S.A

CHEMICAL AND LIFE SCIENCES

NeumoMed (HealthTech | Respiratory & Sleep Care)

NeumoMed is a HealthTech platform delivering AI-powered, therapeutic care for respiratory and sleep disorders, smoking cessation, and chronic conditions. With a 90%+ adherence rate, proven cost savings (up to 80%) for insurers, and over 40,000 patients served, NeumoMed is now scaling across Latin America and into the U.S. market (Florida).

Required Investment (Seed – SAFE/Convertible

Note): USD 2.5 million

Project owner: NeumoMed



INDUSTRY 4.0

SIMA Health (AI Diagnostics)

SIMA Health is an AI-based diagnostics platform focused on rare diseases and cancer, integrating genetic, clinical, and imaging data to reduce misdiagnosis and accelerate treatment. Operating in 21 hospitals in Colombia, it offers SaaS and DaaS solutions for hospitals, insurers, and pharma.

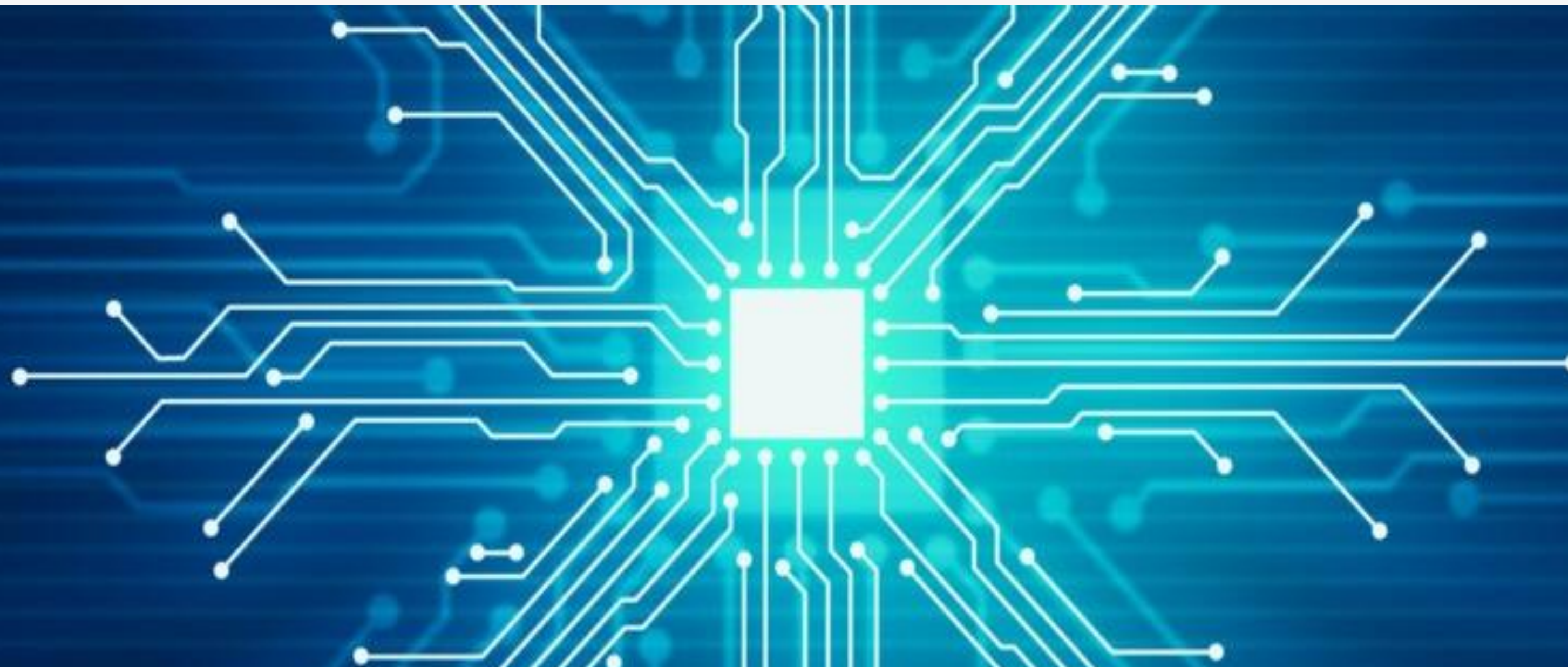
Required Investment (SAFE): USD 2.4 million

Project Owner: HUBPHARMA (Simahealth)

Startti (AI Automation SaaS)

Startti is a no-code AI automation platform that helps businesses build autonomous agents using natural language. It boosts efficiency and reduces operational costs across sectors like travel, health, and smart agriculture.

Required Investment (Pre-Seed): USD 180k
Project Owner: Startii



THANK YOU

