



Clive Drinkwater  
Director, North West  
cordially invites

representing

to meet the UK's top suppliers of speciality & fine chemicals at  
**UK Chemicals Meet the Buyers 2010**

10th March 2009  
Chester Racecourse, Chester, England

"I am delighted to invite you to this exciting and unique event that will enable you to find the very best that UK companies have to offer. We have developed this event to help purchasing professionals from overseas companies to meet and assess a large number of our key suppliers in a very cost effective and time efficient manner.

Indeed over 80 percent of purchasing professionals who have attended past events are now working with UK companies they first met at our events. This excellent track record enables me to be confident that your time spent at the event will be time well spent."

Clive Drinkwater  
Director, North West

Supported by



Thank you for your Invitation.

I would like to apply for one of the "VIP Guest" places at  
UK Chemicals Meet the Buyers 2010.

Name (Mr/Mrs/Miss) \_\_\_\_\_

Company Name \_\_\_\_\_

Position in Company \_\_\_\_\_

Address \_\_\_\_\_

Postcode \_\_\_\_\_ Country \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Web \_\_\_\_\_

Business Description \_\_\_\_\_

Size of Business (Turnover) \_\_\_\_\_ (No. of Employees) \_\_\_\_\_

## Response Card

Please tick the areas for which you have purchasing responsibility

- |  |   |
|--|---|
| <input type="checkbox"/> Adhesives, Fillers and Sealants         | <input type="checkbox"/> Organic Intermediates                      |
| <input type="checkbox"/> Aromas, Flavours and Fragrances         | <input type="checkbox"/> Paints                                     |
| <input type="checkbox"/> Biocides & Pesticides                   | <input type="checkbox"/> Polymer Additives                          |
| <input type="checkbox"/> Catalysts                               | <input type="checkbox"/> Pharmaceutical Ingredients & Intermediates |
| <input type="checkbox"/> Coatings and Inks                       | <input type="checkbox"/> Reprographic Chemicals                     |
| <input type="checkbox"/> Custom Synthesis / Contract Manufacture | <input type="checkbox"/> Surfactants                                |
| <input type="checkbox"/> Electronic Chemicals                    | <input type="checkbox"/> Synthetic Fibres                           |
| <input type="checkbox"/> Films and Tapes                         | <input type="checkbox"/> Water Treatments Chemicals                 |
| <input type="checkbox"/> Oils and Lubricants                     |   |

Please indicate any specific requirements

\_\_\_\_\_

Return by Freepost or fax back to +44 (0) 191 281 4761

# Be a guest at our expense – Discover the UK's leading speciality & fine chemicals suppliers specific to your needs. We will organise your meetings with suppliers best suited to your requirements

## Examples of buyers who have benefited from attending our events:

- Akzo Nobel/Crowne Paints
- Aventis Pharma
- Baker Petrolite
- BOC Group
- Cambrian Chemicals
- Christeyns
- Debro Chemicals
- Dupont
- GlaxoSmithKline
- Johnson Matthey
- L'Oreal
- Roche
- Univar Canada
- Univar AG
- Wyeth

## Products and services you can source at this event include:

- Adhesives, Fillers and Sealants
- Aromas, Flavours and Fragrances
- Biocides & Pesticides
- Catalysts
- Coatings and Inks
- Custom Synthesis / Contract Manufacture
- Electronic Chemicals
- Films and Tapes
- Oils and Lubricants
- Organic Intermediates
- Paints
- Polymer Additives
- Pharmaceutical Ingredients & Intermediates
- Reprographic Chemicals
- Surfactants
- Synthetic Fibres
- Water Treatments Chemicals

## Innovative speciality & fine chemicals suppliers, competitive prices

UK Chemicals Meet the Buyers 2010 is designed for purchasing professionals who are looking to explore the opportunities in the UK's chemicals industry supply chains. The event will introduce you to suppliers and producers who are able to provide added value through innovative products and excellent quality, as well as competitive prices. The event is being held in England's Northwest, the largest and most diverse region for chemical manufacture in the UK, contributing over 35% of the UK chemical exports.

## 80 percent of buyers find new suppliers

UK Chemicals Meet the Buyers 2010 offers you the benefit of private, pre-planned, confidential meetings with leading UK suppliers. Our research into past events reveals that over 80 percent of purchasing professionals who have attended previous events are now benefiting from using new suppliers they met. Indeed the last Chemicals Meet the Buyer event generated over £1.7 million of new business.

## Suppliers matched to your requirements

"Meet the Buyers" uses a simple but highly effective procedure. You tell us what your specific needs are, and we use this information to identify potential new suppliers and manufacturers who can offer the right products for you.

We will then arrange your private meetings with these specialist and fine chemicals suppliers so you can hold private, face to face meetings with them at the event.

## A forum that saves you time and money

Knowing the latest products and trends within your industry is the key to your organisation's success. However, finding companies who are both competitive and can truly add value to your business can be a costly, time consuming and frustrating process.

This is where UK Trade & Investment can help. Our extensive network of contacts will ensure that you save time and money in your search for new suppliers. During our programme of events you can meet over 60 different suppliers and share experiences with over 25 other purchasing managers.

## Be a guest at our expense

The support of the UK Government means we are able to provide you with a generous flight subsidy, free entrance to the event, quality hotel accommodation and attendance at a Gala Dinner. The entire programme is provided free of charge.

## Limited spaces available

By returning the response card below you can apply to be one of our "VIP Guests" at this unique event. So return the response below NOW or fax it to +44 (0) 191 281 5777.

## Your contact for further information:

Paul Clark ☎ +44 (0) 191 281 5777

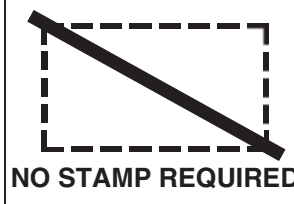
email: paul@btob.co.uk

fax: +44 (0) 191 281 4761

**By air mail**  
**Par avion**

PH Q-D/8613/NE

NE PAS AFFRANCHIR



NO STAMP REQUIRED

REPONSE PAYEE  
GRANDE-BRETAGNE

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Newcastle Upon Tyne  
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NE2 4RX