



OTCF S.A. CORPORATE PRESENTATION 2025

ABOUT US

OTCF S.A. is a company based on passion for sport, established in 1995 by Igor Klaja.

It specialises in designing, manufacturing and sale of sportswear, shoes and accessories for professional athletes as well as amateurs.

Global business

We are an international company with Polish roots, operating on the domestic market for 29 years

Passion and expertise

We boast of charismatic leaders and experienced, passionate employees.

Sports and fashion brands

We combine sports competence and technologies with the world of fashion and style.

Foreign expansion

There are no limits for us. We are expanding our presence in more and more foreign markets.

OUR VALUES

#BEONETEAM

I am a part of the Team.
I support and respect others.

#BEBETTER EVERYDAY

I am constantly developing.

#BE RESPONSIBLE

I take responsibility always
and for every action, whether
it involves me, my team
or the company.

IGOR KLAJA

Founder & CEO of OTCF S.A.

Polish entrepreneur and a business visionary

Winner of the Polish edition of the EY Entrepreneur of the Year Award 2021

Sports lover, one who never gives up, always pushes the boundaries and turns each crisis into success.

His strategic business goal consists of competing effectively with the biggest sports brands in the world.

Winner of multiple industry awards, including „Investor without Borders”, „International Champion – Visionary of Foreign Expansion” and „Jan Kulczyk Polish Business Roundtable Award”.



KEY FIGURES

29 years in the market

4 brands

39 countries of sale

>330 stores in the world

>3 000 employees

66k sqm area of the company's own Distribution Centre

1.45 B PLN 2024 sales value

6 National Olympic Teams dressed for the 2024 Olympic Games in Paris

POLISH PRODUCTION IN 2024

50



Number of Polish subcontractors
(sewing, embroidery, printing,
sublimation shops etc.)

**>1000
people**



Number of subcontractor
employees working for OTCF S.A.

>335 k



Number of garments
produced in Poland.

>110 k



Number of garments
logged in Poland.

FOREIGN EXPANSION

Current sales countries

NORTH AND SOUTH AMERICA:

USA

EUROPE:

Austria

Bosnia and Herzegovina

Bulgaria

Croatia

Czechia

Denmark

Estonia

France

Germany

Greece

Hungary

Iceland

Italy

Latvia

Lithuania

North Macedonia

Poland

Portugal

Romania

Serbia

Slovenia

Slovakia

Switzerland

Ukraine

United Kingdom

AFRICA:

Libia

ASIA:

Armenia

Azerbaijan

China

Georgia

Israel

Kazakhstan

Kyrgyzstan

Liban

Moldova

Thailand

Qatar

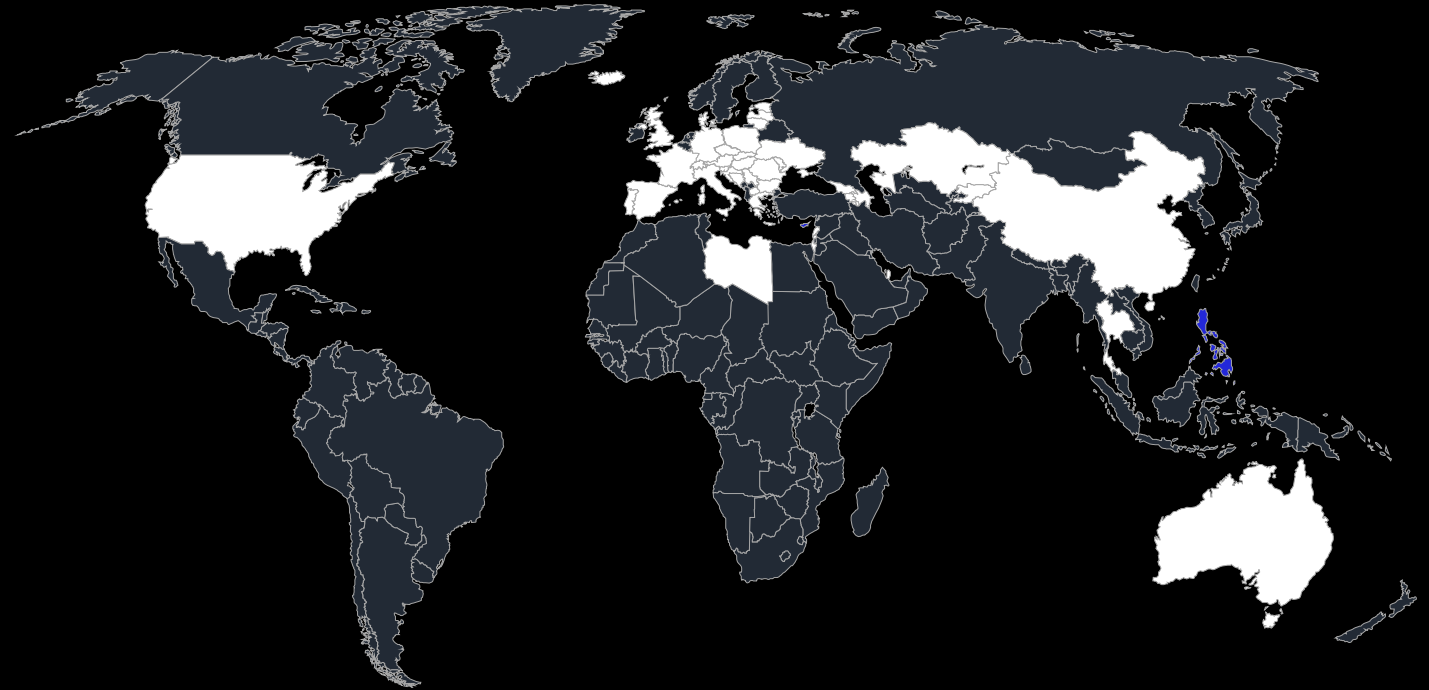
AUSTRALIA

Planned expansion

Cyprus

Philippines

Brasil



DISTRIBUTION CHANNELS

Retail

Wholesale

Export

E-Commerce

B2B



4F

Sportswear and accessories for sport fans and professional players. We combine advanced technologies, high quality of materials and modern design.

New Direction from 2025:
SPORT TECHNOLOGY DESIGN



4F

BRAND AMBASSADORS



**Robert
Lewandowski**
Football player



**Anna
Lewandowska**
Fitness coach



**Bartosz
Zmarzlik**
Speedway rider



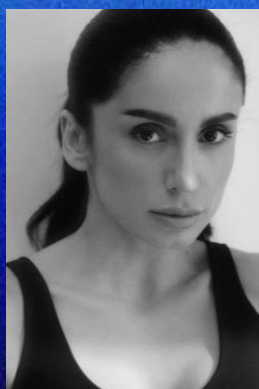
**Natalia
Maliszewska**
Speed iceskater
(short track)



**Maria
Żodzik**
High jumper



**Michał
Kościuszko**
Racing driver



**Ioana
Gramă**
Influencer



**Alina
Ceuşan**
Influencer / Host



**Alina Rotaru-
Kottman**
Long jumper

4F × RL

The Ambassador's collections 4F×RL combine timeless classics inspired by Robert Lewandowski's style and records with functionality characteristic for sportswear.

Robert Lewandowski is the best Polish football player. He is the captain of the Polish National Team and a striker for FC Barcelona. He has numerous records to his credit, including scoring 5 goals in 9 minutes in one match.





The Ambassador's collections 4F×AL combine modern, minimalist cuts and fashion style.

Anna Lewandowska is world champion in traditional karate, multiple medalist in world and European championships, a coach, mentor and businesswoman. She inspires millions of Polish women to take up physical activity and maintain a healthy lifestyle.



4F SPORTS DNA

Olympic Committees

			
Croatia Since 2017	Slovakia Since 2019	Ukraine Since 2023	Kosovo Since 2024

			
Greece 2018-2024	Latvia 2015-2024	Poland 2008-2023	Lithuania 2019-2022

		
Portugal OG Beijing 2022	Serbia 2016-2022	North Macedonia 2019-2021

Paralympic Committees


Croatia Since 2022

	
Poland 2014-2024	Greece OG Paris 2024

	
Latvia OG Paris 2024	Slovakia OG Beijing 2022

Sport Associations

		
Polish Ski Federation Od 2007	Polish Biathlon Association Since 2010	Polish Athletics Association Since 2013

		
Polish Speed Skating Association Since 2014	Polish Basketball Association Since 2022	Polish Volleyball Federation Since 2025

	
Lithuanian Athletics Association Since 2019	Hungarian Athletics Association Since 2023

		
Slovak Biathlon Association 2018-2022	Polish Handball Association 2017-2020	Czechia's Ski Jumping National Team 2019-2022

Sport events


Silesia Kamila Skolimowska Memorial 2024 Sponsor


Drift Masters 2024 Technical Partner


FIS Alpine Ski World Championships Courchevel-Meribel 2023 Main Sponsor

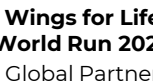

European Games Kraków-Małopolska 2023 Technical Partner


The 4 Hills Tournament in Ski jumping 2018-2020 Strategic Sponsor

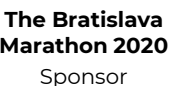

Wings for Life World Run 2020 Global Partner


The Bratislava Marathon 2020 Sponsor


The Bratislava Marathon 2020 Sponsor


The Bratislava Marathon 2020 Sponsor


The Bratislava Marathon 2020 Sponsor


The Bratislava Marathon 2020 Sponsor

PARIS 2024 OLYMPIC GAMES

6 NATIONAL TEAMS PERFORMED IN 4F GEAR: GREECE, UKRAINE, CROATIA, LATVIA, SLOVAKIA AND KOSOVO, AS WELL AS POLISH, HUNGARIAN AND LITHUANIAN ATHLETES, POLISH BASKETBALL PLAYERS AND UKRAINIAN FOOTBALLERS.



Polski Związek Lekkiej Atletyki
9 sierpnia o 20:14 · 🌐
! BRĄZOWY MEDAL
👏 Natalia Kaczmarek z czasem 48.98 zostaje w Paryżu brązową medalistką olimpijską w biegu na 400 metrów
#TeamPL | ORLEN | Foto: Łukasz Szela, Marek Biczuk



POLISH SPORTS ASSOCIATIONS



Polish Ski Federation

Since 2007



Polish Athletics Association

Since 2013



Polish Biathlon Association

Since 2010



Polish Speed Skating Association

Since 2014



Polish Basketball Association

Since 2022



Polish Volleyball Federation

Since 2025



4F

TEAMWEAR

Collections of professional products designed for sport teams participating in various disciplines and at different levels.

As a Technical Partner, 4F provides athletes and coaching staff with competition apparel, training kits and accessories.

It enables top quality branding of products and provides individual designs matching the needs and vision of a given partner.

All match kits are designed and produced in Poland.



4F TEAMWEAR TEAMS

Football



Piast
Gliwice



Korona
Kielce



FKS Stal Mielec



UKS Varsovia Warszawa
Football Academy

Volleyball



ZAKSA
Kędzierzyn-Koźle



PGE GiEK
Skra Bełchatów



PGE Projekt Warszawa



Ślepsk Malow Suwałki



WKS Czarni Radom



UNI Opole



VC
Epicentr-Podolyany



Ukrainian National
Team



Paweł Zagumny
volleyball academy



Team Pear
volleyball academy

Basketball

Polish Basketball League:



16 clubs of the Orlen Basket
League



10 clubs of the Orlen Basket
League for women



KOSSM & SMOK
sports programmes



3x3 League

Others



Polish men's and
women's amputee
football National
Teams, youth and
junior teams



AZS AWF
Warszawa



People's Sports
Teams in Poland



Academic Sports
Associations (AZS)



SUZUKI BOXING



Polish Hockey
League



AZS UMCS Lublin

FLAGSHIP STORES

4F

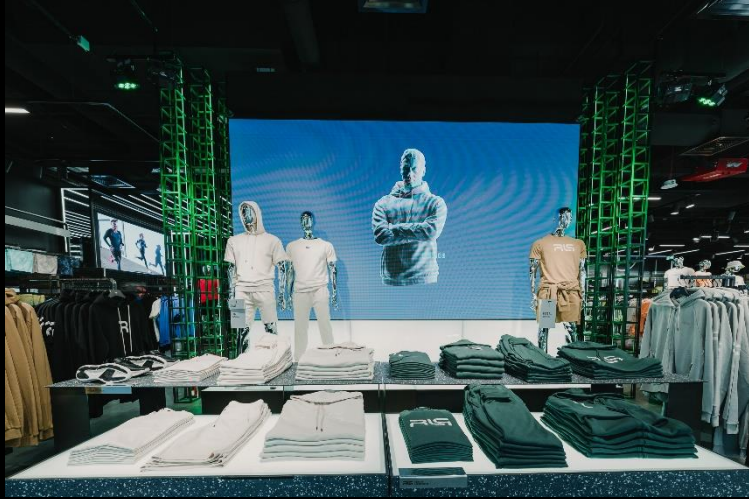
Flagship Store
Galeria Bałtycka, Gdańsk
Otwarcie

Flagship Store
Shopping Center Bonarka, Kraków
Opening

Flagship Store
Shopping Center Westfield Arkadia,
Warsaw
Opening



AMBASSADORS' COLLECTIONS IN 4F STORES



4F

SPORTS EVENTS IN 4F STORES

We are turning 4F stores across Poland into real fan stores.

Thanks to us, tens of thousands of fans have the opportunity to meet their favorite athletes in person, get autographs or a commemorative photo and buy the official replicas of match shirts with special discounts.



TECHNOLOGIES

DERMIZAX™
Waterproof Breathable Fabric

Material with a membrane from the Japanese company Torray® designed for outdoor sports – mountain hiking and winter sports. It provides very high protection against heavy snow and rain, as well as breathability and a feeling of dryness, even during intense exertion.

3M

THINSULATE™
Insulation

Synthetic insulation made from 78% recycled materials with very good thermal insulation performance, ideal for high-intensity outdoor sports practiced in in harsh weather conditions.

 **PRIMALOFT®**

High-quality synthetic insulation with insulating properties similar to natural filling. It works great in clothing designed for outdoor sports of high intensity (trekking, winter sports) in harsh weather conditions.

AND ALSO:

Pertex Shield, Neodry, Polartec Micro Series, Dupont Sorona, DWR, glued seams, waterproof zippers.

LET'S STAY IN TOUCH!



WWW

OTCF.pl
4f.com.pl
4fchange.com
4fpomaga.org
SportStyleStory.com



Facebook

@OTCF S.A.
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@4f_workout_support
@Fundacja4Fpomaga
@UnderArmourPoland



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THANK YOU!

OTCF